# IONAL

**Meat Packin**g Industries

OCTOBER 19, 1935

Volume 93 Number 16

## Clean! EASY TO KEEP CLEAN! ... Hoppers and Chutes of Stainless ENDURO

A quick, simple cleaning . . . all that is necessary after a busy day. For these hoppers and chutes are made of ENDURO. Republic's perfected stainless steel. Hot water and a simple wiping removes. every trace of the product from the hard, glass smooth surface of this unusual metal. And the

and sanitary as well . . . for ENDURO is immune to corrosion or staining from meat juices and all atmospheric conditions in the packing plant. The advantages of ENDURO equipment are worth investigating. Ask Republic for

the complete story.

Republic Steel CORPORATION

CENTRAL ALLOY DIVISION, MASSILLON, OHIO GENERAL OFFICES: YOUNGSTOWN, OHIO STAINLESS STEEL

## BE MODERN . . .

## and MAKE A PROFIT with Modern "BUFFALO" Machines

In the PAST FEW YEARS, manufacturers have learned the difference between false and true economy. One of the important lessons learned is that it pays to keep machinery at maximum operating efficiency.

The proof of this lies in the results obtained by the many prominent sausage manufacturers who are using modern "BUFFALO" machines.

#### The "BUFFALO"

Here is a modern stuffer that will reduce casing loss, eliminate air in sausage and give fast, efficient, trouble-proof service. It is equipped with the famous leak-proof, adjustable Superior piston, which will not leak air, meat or water.

The steel arch is perfectly balanced for quick opening and closing and can be swung in either direction.



#### Air Stuffer

An improved safety ring is accident and blowoutproof. The tapered lid has a gasket which fits into the safety ring opening like a cork into a bottle.

Non-corrosive metal meat valves with large openings assure an easy flow of meat from the stuffer tubes.

Made in 6 sizes— Air or Hydraulic.

Write us for FULL DETAILS and PRICES

## JOHN E. SMITH'S SONS CO.

BUFFALO, N. Y. U. S. A.

Manufacturers of "BUFFALO" Sausage Machines and Packing House Equipment

Chicago, Office: 7 Dexter Park Ave., Union Stock Yards, Phone Boulevard 9020

Western Office: 2407 S. Main St., Los Angeles, Calif.

Canadian Office: 189 Church St., Toronto, Ont.

But where can I get a new



The early motor car was largely an assembly of divergent parts from many different manufacturers. Today, it is a unified mechanism, every part manufactured by or to the strict specifications of the manufacturer. There is one responsibility for its proper functioning, and effective standardization in replacement parts.

Why not insist on the same uniformity, the same single manufacturer responsibility in your plant piping? Of all places in an industry, that's where you need to practice economy. That's where you must maintain constant vigil against waste and maintenance costs. That's where uniformity in design, manufacture and integrity return the greatest dividends. Interchangeable parts, small stocks, a ready source of supply—and a manufacturer who takes responsibility for the whole piping job.

Crane Co. offers a complete, integrated, plant piping service—in materials, in assistance to your engineer and consultants, in assurance that every Crane product in your plant will do its

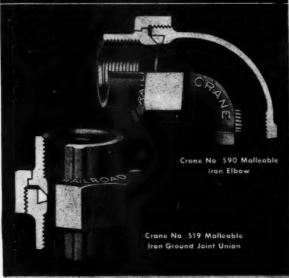
work dependably and well.

CRANE SHOP
FABRICATION SERVICE
Design Flanging
Costing
Bending Threading
Welding Assembling
There is a Crane Yalve or
fitting for every piping
requirement

onto, Ont.

Comprehensive stocks in or close to every industrial community. Fabrication facilities for the most difficult project—and for the simplest. Call your nearest Crane branch for complete information.

## HARD SERVICE



## Crane R. R. Unions and Union Fittings

- An Extra Heavy Malleable Iron Ground Joint Union with a companion line of union end fittings for hard service in industrial plants.
- 2 Proper application of these items permits convenient removal of sections of piping.
- 3 Heavy shoulder bearings and inserted brass seat allow for oft repeated disconnection of piping and equipment.
- 4 Union end fittings are money and time savers—let Crane explain why.
- 5 Interchangeability between parts of Crane Railroad Unions and Union Fittings reduces maintenance costs.

## CRANE VALVES, FITTINGS and PIPE FABRICATION

CRANE CO., GENERAL OFFICES: 836 SO. MICHIGAN AVE., CHICAGO, ILL. . NEW YORK: 23 W. 44TH STREET

Branches and Sales Offices in One Hundred and Sisty Cities.

## The National Provisioner

THE MAGAZINE OF THE

### Meat Packing and Allied Industries

Volume 93

**OCTOBER 19, 1935** 

Number 16



#### Member



#### Audit Bureau of Circulations Associated Business Papers

Official Organ Institute of American Meat Packers.

Published weekly at 407 So. Dearborn St., Chicago, Ill., by The National Provisioner, Inc.

> PAUL I. ALDRICH President and Editor

E. O. H. CILLIS Vice Pres. and Treasurer

FRANK N. DAVIS Vice Pres. and Mgr. Adv. Sales

#### Executive and Editorial Offices

407 South Dearborn Street, Chicago, Illinois

#### Eastern Office

300 Madison Avenue, New York, N. Y. Andrew H. Phelps Manager

#### Pacific Coast Office

1031 So. Broadway, Los Angeles, Calif.

Norman C. Nourse Manager

Yearly Subscription: U. S., \$3.00; Canada, \$6.50 (includes duty); foreign countries, \$5.00. Single copies, 25 cents.

Copyright 1935 by The National Provisioner, Inc. Trade Mark registered in U. S. Patent Office. Entered as second-class matter, Oct. 8, 1919, at the post office at Chicago, Ill., under act of March 3, 1879.

#### Daily Market Service

(Mail and Wire)

"THE NATIONAL PROVISIONER DAILY MARKET SERVICE" reports daily market transactions and prices on provisions, lard, tallows and greases, sausage materials, hides, cottonseed oil, Chicago hog markets, etc.

For information on rates and service address The National Provisioner Daily Market Service, 407 S. Dearborn St., Chicago.

### IN This ISSUE

STEAM AND POWER SAVINGS—	g e
	7
PROCESSING TAX—Will Soon Reach Supreme Court 1	10
MEAT SUPPLIES—Stocks Lowest on Record	10
MEAT LOCKERS—New Competition for Meat Industry	11
FREIGHT RATES—Old Packer Controversy Up Again	12
FINANCING NEW EQUIPMENT—Three Ways to Do It	13
	15
PACKAGING—Use of Crinkled Parchment	15
PURCHASING POINTERS—New Trade Literature	31
REFRIGERATION—Moisture in Insulation	17
	44 44
Meat Packing 25 Years Ago	41 41 41

Index to Advertisers will be found on page 52.

## IN Every ISSUE

MARKETS—	Page	P	age
Provisions and Lard	. 21	Hides and Skins	35
Tallows and Greases	. 25	Livestock Markets	36
Vegetable Oils	. 33	Closing Markets	34
MARKET PRICES—			
Chicago Markets	. 48	Cash and Future Prices	23
New York Markets	. 49	Hides and Skins Prices	34
		_	
PROCESSING PROBLEMS	. 14	CHICAGO NEWS	41
REFRIGERATION NOTES	. 17	NEW YORK NEWS	43
FINANCIAL	. 19	RETAIL SECTION	44



### Choose insulation carefully...

ber 16

16

7

10

12

13 15

15

31

17

44

44

41

41

Page

35

36

34

23

41

44

ovisioner

... not because there is any trick about insulation, but because insulation is so highly important in the construction of any truck hauling perishables. It affects the cost of truck operation, the amount of refrigeration required, even the weight of the body.

After your truck is built is not the time to sit down and check up on insulation. By that time the mistake is permanent, and you must pay for it as long as the truck runs. On the contrary, you must be sure before you even start to build. It is a primary necessity that you select an insulation which will give complete protection for the entire life of the truck. This is one of the reasons why Dry-Zero Insulation has been used in more trucks this year than any other year in history. Consider this fact carefully.

### Dry-Zero is permanent

An important quality of Dry-Zero Truck Body Insulation is permanence. You can be sure that Dry-Zero will give maximum service, will give dependable protection until the truck is abandoned.

Here are the facts that show why Dry-Zero is permanent, will last as long as your truck. Dry-Zero is resistant to moisture, it does not become waterlogged. It is immune to rot or disintegration. It does not settle. It never molds or develops odors. Because these destroying factors are not present in Dry-Zero Insulation you can be sure that your truck is permanently insulated.



#### Book Tells the Story

The semi-trailer pictured at the top was built for Southern Motor Lines by Alex. Feigelson, Beaumont, Texas.

It gives special service to packers between Beaumont and Port Arthur, Texas, a route through temperatures of 80 to 110 degrees. The trailer has a capacity of 5 tons. Roof, sides and ends of the body are insulated with 2½ inch Dry-Zero Sealpad.

This is another example of Dry-Zero's solution of difficult insulation problems. Why is Dry-Zero used for such jobs? How can it be applied in your truck? The Dry-Zero book shown at the top will explain. You may have a copy, free. Just write and ask for the Plan Book.

Dry-Zero Corporation, Merchandise Mart, Chicago or 687 Broadview Ave., Toronto.

Tell Your Body Builder to Give You Advice and Costs on Dry-Zero

### DRY-ZERO

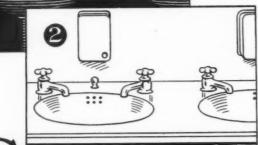
The Most Efficient Commercial Insulant Known

Dry-Zero Standard Blanket \* Dry-Zero Sealpad \* Dry-Zero Insulated Tarpaulin \* Dry-Zero Pliable Slab



## Washroom Waste

Pays No Dividends



## Contrast~

- 1. Wasteful-Untidy-Unsanitary
- 2. Economical-Neat-Sanitary

The thin wafers of bar soap in the public washrooms usually are discarded—that's sheer waste. Also, they cause an untidy, messy looking washroom and should be abolished. Powdered FLOTILLA Soap, in the new sanitary dispensers, prevents all waste, yet provides bar-soap satisfaction and gentleness.

These steel enameled dispensers, set flush against the wall, are neat and tidy, and easily filled. With each case of 48 packages of Powdered FLOTILLA Soap, you may have one FREE! Additional dispensers, if needed, will be supplied at cost.

**POWDERED** 

## F L O T I L L A SOAP

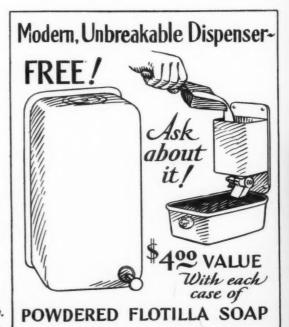
ARMOUR AND COMPANY • Industrial Soap Div.

1355 W. 31st Street Chicago, Illinois

## **BANISH IT!**

It's the little savings, here and there, which aggregate sums substantial enough to become evident on the profit and loss statement. However, the saving you can effect in washroom soap is by no means inconsequential, and should not be ignored.

And when, at the same time, you can provide greater cleanliness, neatness and comfort—immediate action is in order. Powdered FLOTILLA soap is the answer to this problem.



# Provisional

Volume 93

THE MAGAZINE OF THE

Number 16

Meat Packing and Allied Industries
OCTOBER 19, 1935

## POWER PLANT SAVINGS

Packer Cuts About 40 Per Cent from
 Power Bill by Partial Modernization of Power Plant

YEARLY RETURNS of from 20 to 50 per cent on the investment are possible to packers through power plant modernization.

These are not theoretical estimates. Such returns are being made regularly in meat plants which have brought their engine and boiler rooms up-to-date and are operating them efficiently.

#### What Some Packers Have Done

Plenty of evidence to prove this statement has been developed by The National Provisioner

GENERATES 40 PER CENT OF PLANT POWER.

w turbine room in power plant of Rath ring Co., Waterloo, Ia. Turbine is of faction type, with capacity of 625 k.w.h. wates with steam at 450 lbs. pressure, east at 125 lbs. and exhausts at 45 lbs. [Photo "POWER PLANT ENGINEERING.") STEAM AND POWER SAVING SERVICE in its survey of steam and power savings in the meat packing industry during the past two years. An Iowa packer is paying approximately \$80,000 less per year for steam and power than he paid before he modernized his power plant. This saving is sufficient to pay entire cost of new power plant in about 4 years.

A Chicago packer's savings in his modernized power department total six figures annually, yielding a return on the investment of better than 20 per cent.

Another Illinois packer is earning 35 per cent on his investment through steam and power savings with a turbine to generate power.

In a New York meat plant an investment of \$97,000 in a boiler and turbine is saving \$79,170 yearly in steam and power costs.

An Ohio plant invested in an engine, generator, and absorption refrigerating machine, and cut its steam and power costs \$160 per week. A similar

set-up in a small Kentucky plant makes a saving of \$450 every month.

Comparable savings can be made in hundreds of other meat packing plants.

#### Cash or Credit

If a packer has the ready cash, he can employ it to no better advantage, or invest it no more profitably than in equipment to bring his power department up-to-date.

If his cash position does not warrant a large capital



investment, even to secure a return of 20 to 50 per cent, there are methods of financing available whereby cost of power plant modernization can be paid for largely or wholly out of savings. (See THE NATIONAL PROVISIONER of July 20, 1935, and September 28, 1935.)

Or the packer may modernize stepby-step, paying as he goes. Under such a plan the modernization scheme is worked out in detail, new equipment planned that will function efficiently with that installed, and investments made at intervals until modernization is finally completed.

The Rath Packing Co., Waterloo, Ia., recently partially modernized its power plant.

#### Saves Cost of Power

This company formerly generated steam for processing and purchased all power for equipment operation. The new set-up enables it to generate a portion of its power needs as a by-product of its need for processing steam.

This means that this company has cut its power bill by approximately the amount of power it generates, without any increase in boiler and engine room costs, except fixed charges on investment in new equipment.

Main items of new equipment installed at Rath's to get this result include:

Steam generator, constructed to operate at a pressure of 448 lbs., and with

a capacity of 35,000 lbs. of steam per hour, and

Turbo-generator set.

Turbine is of the non-condensing, extraction type, 625 k.w. Extraction is at 125 lbs.; exhaust at 45 lbs. Electrical energy is generated at three phase, 60 cycles, 4,150 volts.

#### Fits in With Present Equipment

This turbo-generator set has capacity to produce about 40 per cent of the plant's electrical requirements. Both it and the boiler were planned to function efficiently with the older boilers, all of which are in good condition, and the older auxiliaries, including coal and ash handling apparatus, coal storage silos, boiler feed water heaters, hot process softener and practically all of the piping system.

While the company does not say that the work done in the power plant to date is the first step in a complete modernization program, it might readily be such if at any time in the near future it were considered advisable or timely to make additional investment for equipment to generate more power. In the interval, and until modernization may be completed, a combination of old and new equipment and purchased power will supply all steam and power meeds.

Fig. 1 is a cross section through the boiler room and a floor plan showing location of new boiler and turbo-generator set in relation to the older equipment. The plan below ground is also shown.

A steam flow diagram is shown in Fig. 2. This not only indicates the manner in which the old and new equipment is connected to utilize steam at the various pressures, but also the simplicity of the heat cycle.

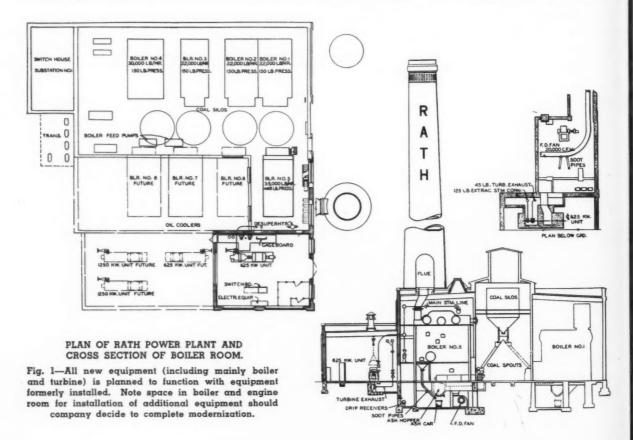
Steam is extracted from the turbine at 125 lbs. per sq. in. pressure, the working pressure of the older boilers. This steam operates engine driven compressors, fans, feed water pumps, etc., and may go through pressure reducing valves for rendering and other processing purposes.

Exhaust steam—from engines driving compressors, fans, pumps, etc., at 3 lbs. per sq. in. pressure—is delivered to the low-pressure steam line and used for building heating, cooking and other purposes.

#### Flexibility a Feature

Reference to this steam flow diagram (Fig. 2) will show how the engineer can elect to utilize as much of the 45-lb. steam as he desires, or simultaneously to use some 125-lb. extraction steam. He can operate the new boiler to furnish only the steam requirements of the turbine or run it continuously at full rating, passing excess steam above that required by the turbine through reducing valves and de-superheater into the 125-lb. header.

It is expected the turbo-generator



will operate practically continuously, the kilowatt output varying with amount of steam utilized at 125 lbs. and 45 lbs. pressures. Large motors driving ammonia compressors take current at 4,000 volts, but otherwise the current is stepped down to 200 volts in transformer substations.

older

und is

wn in

man-

equip-

am at

e sim-

urbine

oilers.

n com-

s. etc.,

ducing

rocess-

driv-

etc., at

livered

id used

d other

iagram

ngineer

e 45-lb.

neously

steam.

to fur-

ents of

usly at

above

hrough

ter into

nerator

visioner

Purchased power from the power company is connected in at all times, and provision is made for synchronizing and for control of the power factor. With this arrangement power requirements of the plant above those supplied by the turbo-generator set is furnished automatically from the power company lines.

The new extension of the Rath power plant, therefore, results in practically complete flexibility to supply steam and power, with proper heat balance—and, therefore, lowest cost—at all times.

This power plant rehabilitation to date is typical of the trend in the meat packing industry and parallels the designs worked out for Wilson and Co., Chicago, and Jacob E. Decker & Sons, Mason City, Ia., as reported by THE NATIONAL PROVISIONER STEAM AND POWER SAVING SERVICE in the September 9, 1933, and March 24, 1934, issues of THE NATIONAL PROVISIONER.

#### Plans for More New Equipment

As will be noted on the floor plan of the Rath boiler and engine rooms, space is available for installation of additional boilers and turbo-generators.

The Rath Packing Co. has been among the most progressive in the meat packing industry. Capital expenditures have been frequent and continual advancement has been made in many branches of the business. As a consequence the plant has grown steadily.

In addition to being the first step in acquiring a modern, highly-efficient power plant, therefore, the new addition provides facilities for keeping pace with growing demands for steam and power.

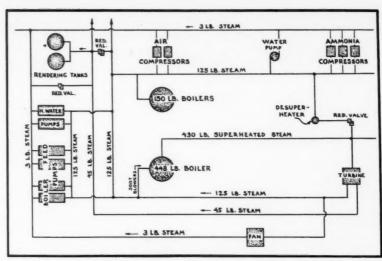
Details of design of particular interest to the meat plant engineer, and the packer who may be planning power plant modernization, are incorporated in the Rath power plant.

#### New Details of Design

Because of the low rate of heat release in the boiler furnace — 30,000 b.t.u. per cu. ft. per hour—no furnace water walls or ventilated settings are required. Flue gas temperatures are also comparatively low, and no feed water economizer or air pre-heater was necessary. Capital investment, therefore, was held to a minimum.

Boiler feed water pumps operate at high speed to feed the 448-lb. boiler, and at lower speed to feed the older boilers.

Air passed through the generator to cool it is led to a compartment in the basement, where it is picked up by the fan furnishing forced draft to the boil-



PLAN OF STEAM FLOW IN RATH PACKING PLANT.

Fig. 2—Indicates manner in which old and new equipment are connected to utilize steam at various pressures and simplicity of heat cycle.

er. Thus the turbine room is kept cool in summer and the basement warm in winter. Further, there is a slight gain in boiler efficiency from using the heated air over the fire. A by-pass con-

nection with damper control is provided, so that any amount of warm generator air can be recirculated to the turbine room for heating purposes.

The accompanying table lists the principal items of equipment used in this power plant extension, which was designed by the Stone & Webster Engineering Corp.

#### Main Items of Equipment in Power Plant Extension of Rath Packing Co.

TURBINE—Non-condensing extraction type driving 625 k.w. generator. Steam is extracted at 125 lbs. and exhausted at 45 lbs. (Moore Steam Turbine Corp.)

GENERATOR — Two-pole, three-phase, 60 cycles, 4,150 volts. (Westinghouse Electric & Mfg. Co.)

BOILER—Bent-tube type, 4 drums, 5,360 sq. ft. of heating surface, 448 lbs. (Combustion Engineering Co.)

STOKER—Chain grate type. (Illinois Steel Co.)

FORCED DRAFT BLOWER—Direct-connected to turbine; 20,000 cu. ft. per min. (Clarage Fan Co.)

SUPERHEATER — Designed for 75 degs. Fahr, superheat at 35,000 lbs. per hour steam flow; located in front pass of boiler. (Superheater Co.)

COMBUSTION CONTROL — Controls speed of stoker, forced draft blower and draft over fire, (Hagan Corp.)

BOILER FEED WATER PUMPS—Two 2½ in, four-stage centrifugal, direct-connected to turbines. Capacity 160 gal. per min. each at 3,000 r.p.m. against boller pressure. (Pennsylvania Pump & Compressor Co.)

FEED WATER REGULATOR—(Swartwout Co.)

DESUPERHEATER—(Elliott Co.)
BOILER METER—(Bailey Meter Co.)
STEAM FLOW METERS—(Bailey Meter

SWITCHBOARD—(General Electric Co.) SWITCH GEAR—(General Electric Co.)

#### BAN PORK BECAUSE OF AAA

A resolution urging its members "to refrain wherever practicable from the use of such pork products or any other foods which have been exorbitantly raised in price because of artificial control" was passed last week by the National Restaurant Association.

The association protested against production control plans of the AAA, charging in its resolution that:

"The policy of the federal government has been to control the production of food products through the reduction of crops and the killing off of live stock.

"The AAA has imposed a processing tax upon certain food products, which has placed a burden upon marketers and distributors of these products. In particular, pork products have been subject to these policies, both of destruction and taxation, to a point where their cost, established artificially rather than on sane market values, has risen out of all proportion and made their use on restaurant menus almost prohibitive.

"Restaurateurs have found it impossible to raise menu prices to conform with the tremendous increase in the price of pork and other food products."

Frank O. Sherrill, newly elected president of the association, declared, "The government program is entirely responsible for the steep prices we are compelled to charge for food."

## Speed High Court Hearing of Processing Tax Cases

THE processing tax tangle moved closer to a solution this week when the U. S. Supreme Court consented to review the decision of the second circuit court of appeals at Boston, which held invalid an AAA claim for processing taxes against the Hoosac Mills Corp.

Government forces apparently are anxious for an early decision in the case, as solicitor general Stanley F. Reed has announced that he would petition the court to advance argument. In this way the case might be heard in November and a decision handed down by Christmas.

One reason for the government's determination to push the case is believed to lie in the marked decrease in processing tax receipts brought about by hundreds of injunctions issued restraining collection of taxes. While income from taxes in July, 1934, amounted to \$43,013,496, it dropped to \$15,364,401 in July, 1935. June, 1935, collections totaled only \$30,950,261 against \$43,043,375 in June last year.

#### Paying Out But Not Taking In

AAA officials cannot hope for an increase in collections unless the act receives a favorable ruling from the Supreme Court. Meanwhile, expenditures are still going on. Disbursements of the AAA during July totaled \$35,916,-328, of which \$11,401,198 went to cornhog producers in benefit payments.

A second attack on the AAA was filed in U. S. Supreme Court this week when the Washburn-Crosby Co. appealed the decision of federal judge Otis at Kansas City, Mo., who refused to enjoin collection of processing taxes accrued after August 24, declaring they had been validated by congress on that date. The company contended the Hoosac Mills case does not test the constitutionality of the AAA amendments.

The decision against which the milling company is appealing has already been overturned by the circuit court of appeals at Omaha, Neb.

#### **AAA** Loses More Cases

The AAA lost a number of legal battles this week in federal courts throughout the country. Federal judge Moinet at Detroit, Mich., refused to dissolve injunctions restraining collection of processing taxes pending a decision in the case before the Supreme Court.

At Birmingham, Ala., the federal district court overruled a motion by AAA counsel to dissolve temporary restraining orders it had issued preventing the government from collecting processing taxes from Alabama meat packers and processors. Other injunctions, petitions for which were filed after passage of the AAA amendments, were issued at the same time.

The plant of an Ohio meat packing firm which was reported seized by the government for non-payment of processing taxes (see THE NATIONAL PROVISIONEA of October 12) has resumed operations after reaching an agreement with the U. S. Bureau of Internal Revenue.

At Springfield, Ill., doubt over jurisdiction of the presiding judge resulted in a second postponement of a hearing in U. S. district court on the government's motion to dissolve an injunction restraining tax collection from nearly 40 firms.

Fidelity Laboratories, Inc., manufacturing vaccines and serum, asked for a federal district court injunction at Oklahoma City, Okla., this week to restrain collection of processing taxes on hoga used in serum manufacture. The firm contended it used only the blood of the animal in its business, disposing of the carcass.

#### Other Court Rulings

Judge James H. Wilkerson in federal district court at Chicago has set Tuesday morning for a hearing on a motion by the U. S. district attorney, asking that Chicago packers and other processors be required to put up cash instead of bonds under the temporary injunction which restrains the federal government from collecting millions of dollars in processing taxes.

Representatives of 20 processors were told this week by W. Calvin Chesnut, federal judge at Baltimore, Md, that only after overdue processing taxes have been paid in escrow into the court pending final decision on the constitutionality of the taxes will hearings be held on petitions for injunctions to restrain collection of such taxes.

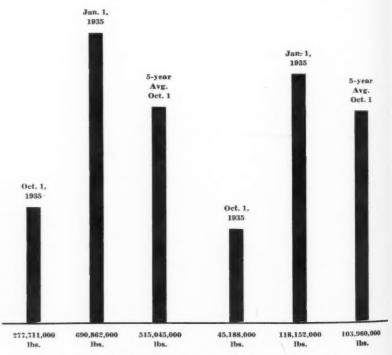
### Meat Supply at All-Time Low

TORAGE stocks of meats on October 1 were at the lowest point on record. Government reports show 376,300,000 lbs. on hand on that date, a loss of nearly 50 million pounds in a month, and a decrease of 582 million pounds since January 1, 1935. Five-year average for Oct. 1, 639,997,000 lbs.

Lard stocks on October 1 were 45,188,000 lbs., a loss of 8½ million pounds in a month, and a decrease of 73 million pounds since January 1, 1935.

Stocks of meats on hand October 1 would last the country approximately 6 days, based on Department of Agriculture per capita consumption figures.

#### PORK STOCKS LARD STOCKS



(See THE NATIONAL PROVISIONER MARKET SERVICE charts on page 21.)

## MEAT Locker PLANTS

 Pork "Bootlegging" Develops New Competition for Meat Industry

PORK "BOOTLEGGING" as a result of the hog processing tax is bad enough, though likely to die out in time.

Here is a new and possibly permanent form of competition for the legitimate meat industry. "Meat locker plants," with cutting and refrigeration facilities—possibly to be followed by curing and processing service—are springing up in various parts of the country.

Avoidance of the hog processing tax offers the profit motive, and it is being taken advantage of in many localities as a result of the situation.

"Bootlegging" of pork assumed serious proportions in many sections of the country after the AAA put a processing tax of \$2.25 per cwt. on live hogs. It meant a loss to the established meant packing industry estimated to total millions of dollars. Operations of these farm "bootleggers" was in direct defiance of the law, counting on lack of sufficient enforcement personnel to properly check up on all sources of pork supply.

While loss to the meat packing industry from the competition of pork on which no tax is paid is large, the situation which makes "bootlegging" possible is temporary. Necessarily it will have to be discontinued if and when the processing tax is removed. As a permanent loss factor, therefore, this "cheating" is something packers may not have with them always.

#### New Kind of Competition

But operation of the processing tax has been responsible for a new type of competition for pork packers and meat dealers which is assuming considerable proportions in some sections of the country, and which might cause losses to the industry much greater each year than the "bootleg pork" competition of the past two years.

Starting in the West and South, this new activity is spreading to other sections of the country.

It was originally intended as a service to farmers, by providing facilities for storing farm produce and farm-killed meat for farm family use. But

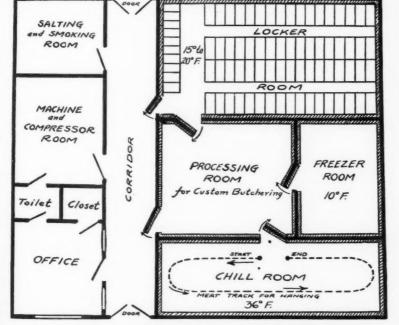


CASHING IN ON NEW DEAL.

Taking advantage of the hog processing tax and the resultant development of pork bootlegging, a manufacturer of steel equipment is marketing a patent "collapsible" locker in which those who do not pay the AAA tax can store their meat products.

Such lockers are being installed by the hundreds in cold storage plants, some of which offer to process as well as store the meat under refrigeration. They tell the farmer, and even the town resident, that it will "save him 50 per cent of his meat bill."

Here is one of the lockers which its manufacturers advertise as promising "rejuvenation and prosperity" to those who install it. Packers and meat dealers may take a different view.



NEW COMPETITION FOR PACKER AND RETAILER.

Meat locker plant recently placed in operation in Spencer, Ia. Custom butchers are furnished to slaughter livestock and poultry for farmers and town residents, and to cut up, freeze and store the meat or poultry until called for by the consumer. A locker charge of \$10 per year is made. Other charges are for slaughtering and handling.

it has developed in some instances to the proportions of a packing business.

#### Go Into Meat Business

In at least one case the possibilities have inspired establishment of a specialized business to slaughter livestock for the owners of the animals—be they farmers or city dwellers—and to process and store the meat until required for consumption.

These services are also being performed in numerous cold storage plants, and more such plants are being urged to install meat departments as a means of increasing revenue. Butchers are provided by the warehouse owners to slaughter livestock and cut up the meat, and facilities are supplied for chilling carcasses, freezing, cutting, smoking and storing in individual lockers.

The plant previously referred to as (Continued on page 17.)

Week ending October 19, 1935

Page 11

he firm d of the

federal

t Tuesa moev. ask-

d other

up cash

mporary

llions of

ocessors

in Ches-

re. Md.

ocessing

into the

the con-

hearings

ctions to

OW

million

rease of

y 1, 1935.

ctober 1

ximately

of Agri-

figures.

5-year

Oct. 1

S.

03,960,000 lbs.

rovisioner

### To Begin Packer Freight Rate Controversy All Over Again

BY PACKER TRAFFIC EXPERT

IN THE near future there will be staged a renewal of the freight rate dispute between Eastern, Midwestern, Iowa and Missouri River packers. The battle began last April at a series of Interstate Commerce Commission hearings held in Chicago. These were upon complaints of packers operating East of the Indiana-Illinois state line. They alleged unreasonableness of their rates on live stock, and that the alleged maladjustment was gradually strangling their operations.

Although their chief complaint, as developed upon the record, was directed at the meat rates used by Iowa and Southern Minnesota packers, the matter of relationship was not an issue in the cases, so that the Commission cannot grant relief by the establishment of a proper relationship between the rates on livestock and the products thereof.

The subject is by no means a new one. Shortly after the development of the refrigerator car from its experimental stage to one of practical use, there began a bitter fight between Eastern and Western killers. This first led to devastating rate wars. As the result of these, the rates would be depressed to a very low figure.

#### Some Early Rate History

At one time the live cattle rate from Chicago to New York reached the all-time low of 5½ cents per 100 lbs. and the fresh meat rate 7 cents per 100 lbs. The Interstate Commerce Commission was not available to the shippers of that day, so that the contending factions finally agreed to let the late Thomas M. Cooley act as arbitrator in an effort to settle the fight.

His decision and award was announced November 7, 1884. He held that the rates on livestock and dressed beef shipments should be as 40 to 70. And so, for a long period of years, the relative adjustment remained upon substantially this basis. Eastern and Western packers developed in their respective territories, and the situation was apparently satisfactory to all interests. This was the famous "Cooley Award" basis.

#### First Rate Increase

The first break occurred with the remarkable rise and development of the corn belt packers. Strategically located in America's greatest territory of livestock production, their volume developed rapidly under their efficient operations.

Along about this time came federal control of the railroads. Effective June

25, 1918, all freight rates were increased. The increase generally was 25 per cent, but the agricultural interests succeeded in their arguments to have livestock made an exception. This made the 25 per cent increase apply to livestock, BUT no increase in the livestock rates was to exceed 7 cents per 100 lbs., and where a rate was composed of several factors, the combined increase permitted was not to exceed 7 cents.

No such exception applied to the products of livestock (meats), so that the long-established relationship under which the industry had prospered and developed was tossed into the discard. Other advances, general and sectional, tended to further disrupt the relationship, so that by 1923 apparently no group was satisfied.

#### First Packer Complaints

Interior Iowa packers launched a fight in March, 1923, known officially as John Morrell & Co., et al. vs. New York Central R. R. Co. et al. (I. C. C. docket 1477).

This complaint sought to bring about a reduction in the meat rates from Iowa to the East, and to reduce the meat rates to a basis no higher than the livestock rates. Hearings continued for many weeks, and the case was consolidated with numerous complaints of other packers, producers, etc. The general effect of the decision probably did not satisfy the original complainants, for more reductions were accorded their large competitors than to them. These decisions were reported in 104 I.C.C. 104, and 120 I.C.C. 537.

While this case was pending the Eastern slaughterers around New York launched a counter-attack, alleging unreasonableness in their livestock rates, and seeking a proper relationship between livestock and meat rates. Numerous complaints of other packers, producers and market interests developed this into another large case. It is generally referred to as Eastern Livestock Cases, 1926. The decisions are reported in 144 I.C.C. 731 and 165 I.C.-C. 277.

This contest led to a reduction in the livestock rates east of the Indiana line, but made no change in the meat rates.

#### Other Packers Intervene

Later the commission (docket 17000 part.9, Western Livestock Cases, reported in 176 I.C.C. 1 and 190 I.C.C. 611) made provision for through and generally lower livestock rates to the East from all points West of the Mississippi River.

Then came complaints of the larger packers operating at the Missouri River, alleging the unreasonableness in their rates, and discrimination in favor of Iowa packers on shipments of packing-house products to the East. This case was styled: Swift & Company, et al. vs. New York Central R. R. Co., et al. (I.C.C. docket 25143) and it was consolidated with I. & S. docket No. 3715,

Iowa packers succeeded in convincing the Commission that their rates were not too low, but the Commission held they did discriminate against the Missouri River Packers. The matter was left to the carriers and shippers to work out some adjustment satisfactory to all parties. No adjustment has ever been made. This decision was reported in 197 I.C.C. 354.

Meanwhile the Commission has prescribed through class rates from points West of the Mississippi River to all points East of the Indiana line. The railroads sought to make these rates the basis for packing house product rates from Iowa and Southern Minnesota packing centers, which would result in increases, but the tariffs were suspended in I. & S. docket No. 4142. That case now has been consolidated with other cases pending.

#### The Present Situation

As the result of changes in rates and their relationship the following formal cases are pending:

Docket 26593, Midwest Association of Meat Packers vs. Alton R. R. Co. et al., docket 26593; sub. 1, Swift & Company vs. Alton R. R. Co., et al.; docket 26602, Eastern Meat Packers Association vs. Alton R. R. Co., et al.; docket 26808, Live Stock Traffic Association, et al., vs. Alton R. R. Co., et al.; docket 26,782, Denver Union Stockyard Co., et al., vs. Alton R. R. Co., et al.; docket 26825, Louisville Board of Trade vs. Alton R. R. Co., et al. This group of cases attacked the Eastbound livestock rates to points East of the Indiana state line. The cases have been heard and briefed, and tentative reports are awaited

Docket 26717, Chicago Live Stock Exchange vs. Abilene & Southern R. R. Co., et al.; docket 26935, Agar Packing & Provision Co., et al., vs. Alton R. R. Co., et al. These cases challenge livestock rates to Chicago and St. Louis. The first docket specifically charges discrimination in the rates on meats as compared to livestock. These are set for hearing at Chicago on October 30, but this probably will be postponed to November.

#### Other Cases Set for Hearing

Docket 27018, Belt Railroad and Stockyards Co., et al., vs. Alton R. R. Co., et al.; docket 27149, Chicago Live Stock Exchange vs. Alton R. R. Co., et al. These complaints attack the rates on stocker and feeder livestock to Chicago, Peoria and markets east and south thereof, on the ground that lower

(Continued on page 27.)

## Borrowing Money to Buy Equipment

Credit and Capital for This Purpose Are Available from Three Government Sources

B USINESS men in need of credits for equipment or additional working capital have been confused in some instances, and did not know where to apply for financing to cover their specific needs.

larger

River, their vor of cking-

al. vs. et al.

s con-

onvinc-

rates

nission

nst the

matter

hippers

atisfac-

ent has

was re-

as pre-

to all

e rates

product

Minne-

ould re-

fs were

o. 4142

olidated

ates and

formal

ociation

2. Co. et

& Com-

; docket

Associa-

; docket

ociation,

.; docket

d Co., et

rade vs.

livestock

ana state

eard and

orts are

Stock Exrn R. R.

ar Pack-

vs. Alton

ses chal-

cago and

pecifically

rates on ck. These

o on Oc-

aring

road and ton R. R.

cago Live

R. Co., et

the rates

ek to Chi-

east and

that lower

ovisioner

A recent investigation has shown that there are three government agencies from which it is possible to obtain either cash or credit, provided the risk is one which can be given a reasonable degree of legitimacy and security.

Recently modified regulations of the Federal Housing Administration covering amendments to the National Housing Act permit loans for installment buying of equipment, as well as in other directions. In this case the government does not lend any money, but it does arrange for a federal guarantee of 20 per cent of the face value of any loan made under its provisions.

#### Loans for Buying Equipment

In general, the seller of equipment carries the burden of all arrangements. The buyer merely fills out certain forms and signs one or more notes. These notes are then sold to a finance company by the original seller of the equipment, or the buyer may deal directly with a bank for his loan.

The main benefits of this plan are that the buyer receives delivery of equipment with no down payment and the seller receives his cash in full. The cost of such arrangements is limited as follows:

"The financial institution may not collect as interest and/or discount and/or fee of any kind a total charge in excess of an amount equivalent to \$5 discount per year per \$100 original face amount of note."

Although talked about in terms of "F. H. A. loans," the official term refers to "modernization credits." Any property owner, individual, partnership or corporation with a regular income from salary, commissions, business or other assured source may apply. He is advised to go to his bank, building and loan association, or finance company approved by the F. H. A.

#### Can Borrow Up to \$50,000

The amount of money available is up to \$50,000, and the maximum period for repayment is five years. A five-year period would be covered by sixty notes of equal amount. Considerable red tape has been removed from the handling of applications through the F. H. A.

When it is working capital that is needed for business, the Federal Reserve banks are ready to supply it.

When Section 13b of the Federal Reserve Act was enacted June 19, 1934, about \$280,000,000 of reserve bank money was made available for loans to established commercial and industrial enterprises for working capital, with maturities up to five years. The reserve banks are said to have approved loans totaling nearly \$100,000,000 during the first year the law has been operating.

Certainly there are hundreds of concerns which need working capital today and do not know about the facilities offered by the reserve banks. Or if they do know, they are not certain how to go about getting a loan.

#### How to Go About It

The process is simple and not encumbered with red tape. First find out whether your own banker will make a loan on ordinary terms to meet your requirements. If not, suggest that the bank participate in a 13b loan from the federal reserve bank of the district. If your bank participates, it will start negotiations with the reserve bank. If not, go to the reserve bank yourself, or write, and tell your story.

You will then find out whether you are an eligible borrower under section

13b. If you are, you will be asked to make out an application form, and the reserve bank will undertake the necessary investigation to check up on your statements and to draw a complete picture of your business situation.

The case will be passed on first by the bank's advisory committee of business men, and then by officials of the bank. If they decide to recommend a loan, and an agreement is readily reached regarding security, maturities and other details, the whole process should not take more than three or four weeks.

#### Protecting the Local Bank

In case of loss on any loan made with the participation of the Federal Reserve bank, it may assume as much as 80 per cent of the total loss. So a local bank can make thee 13b loans and have what amounts to an 80 per cent insurance.

Interest rates vary in the different districts and with the terms of individual loans but, in general, they run from five to six per cent. When a federal reserve bank makes a commitment to take over a loan, a charge is made to the bank thus accommodated. The

(Continued on page 46.)



LABOR-SAVING EQUIPMENT LOWERS PRODUCTION COST.

When volume drops unit costs increase. This is not serious when the increase can be recovered in the selling price. When it cannot, there remains but one thing for the packer to do—meet the competition of other plants with modern, labor-saving equipment. In this plant handling costs are kept at a minimum with conveyors.

These and similar devices pay big dividends at the present time, enough to justify the packer to borrow the money, if necessary, to install them. How funds can be obtained for this purpose is explained in this article.

## Practical Points for the Trade

#### **Bohemian Sausage**

A packer operating in an area where there is a large Bohemian population wishes to prepare a sausage especially liked by people of this nationality. He writes:

Editor THE NATIONAL PROVISIONER:

Can you give us a formula for Bohemian Prasky sausage? We have many calls for this product and would like to know how to prepare it.

The following formula will produce a very satisfactory sausage. However, processing directions should be followed carefully.

Meats:

70 to 85 lbs. of lean pork trimmings

15 lbs. trimmed pork cheek meat

10 lbs. fat pork trimmings

Seasoning:

2 lbs. 4 oz. salt

8 oz. granulated sugar

6 oz. ground white pepper

4 oz. peeled garlic

Prepared seasonings may be used if desired, such as those made by reputable seasoning manufacturers, to facilitate convenience in handling and uniformity of product.

The lean and fat trimmings used in this sausage are coarse cut. The pork cheek meat is ground fine. Meat is stuffed in beef weasands or manufactured casings of similar size.

To satisfy the particular trade eating this sausage, do not cook the product in water. After desired color is obtained in the smokehouse, raise temperature gradually to a very high point, and bake the product in the smokehouse. When grease begins to render from ends of the casing it is an indication that the product is thoroughly baked. A center temperature of at least 138 degs. Fahr. must be reached. As soon as the product is thoroughly cooked, kill the fire and remove the product from the smokehouse.

There is quite a difference which consumers of this sausage are quick to detect between sausage baked in the smokehouse and sausage cooked in water.

#### CARAMELIZING HAMS

Caramelized hams are a popular product in many sections of the country. In most cases this finishing touch is secured by sifting sugar on the ham and melting and browning it in an oven. A small sausage manufacturer whose production of caramelized hams totaled only about six or eight a day—not enough to justify the use of an oven—has developed a process that is economical and at the same time turns

out a product that has found increasing consumer acceptance.

The hams are cooked in retainers in hot water in the customary manner. After cooking the hams are removed from the retainer, placed in a perforated basket and immersed in hot compound for a time sufficient to brown them well. They are then sprinkled with sugar and the sugar melted or caramelized with a blow torch. Fuel for this latter tool is city gas. The air pressure is secured from the storage tank supplying compressed air to the stuffers. Caramelizing can be done very quickly with a small consumption of fuel.

The product has an appetizing appearance and is well liked by consumers.

### What Are Your Smoked Meat Shrinkage Costs?

Shrinkage in smoking or cooking meats is a cost item that cannot be overlooked. This invisible cost becomes particularly important in periods when prices are advancing.

Do you figure hanging and shipping shrinkage as well as smoking or cooking shrink?

Do you know that shrinkage cost changes whenever raw material price changes?

THE NATIONAL PROVISIONER has compiled a table to assist the packer in approximating the cost of shrinkage in the production of smoked meats. This gives the cost per cwt. of percentages of weight loss at various levels of product prices.

With this table, casual impressions as to cost differentials on smoking shrinkages may be checked with actual allowances necessary to cover this cost item. Subscribers may have this table by filling out and sending in the following coupon, accompanied by a 10c stamp. In larger quantities, please write for prices.

The National Provisioner, Old Colony Bldg., Chicago, Ill.

Please send me reprint on "How to Figure Cost of Shrinkage on Smoked Meats."

Name				
Street				
City			State.	
E	nclosed	find a	10c ste	amp.

#### Trouble with Meat Loaf

Preparation of meat loaves requires special care in cooking and baking. An Eastern packer who is having difficulty with macaroni and cheese loaf writes:

Editor THE NATIONAL PROVISIONER:

We are having much trouble with our masaroni and cheese loaf, the product bursting out along the bottom. Can this be the fault of our formula? How can we remedy this difficulty?

Without knowing the kind of meats this packer is using in his formula, it is not possible to tell the cause of macaroni and cheese loaf bursting on the bottom. If he has made this loaf before, without having trouble, then it may be traced to a new employee, improper cooking of the macaroni or improper handling. If, however, this is a new product which has troubled from the beginning, then the formula must be at fault.

Following is a good formula:

70 lbs: cured lean beef chucks,

30 lbs. fresh regular pork trimmings,

5 lbs. American cheese,

7 lbs. elbow macaroni,

1 lb. onions,

5-7 lbs. cereal.

Grind cured beef chucks and pork trimmings through 1/8-in. plate. Put in chopper and chop not too fine, adding ice up to 20 lbs. Macaroni is cooked two-thirds done and then chilled and excess water drained off. Cheese is cut in small cubes. The inquirer's own seasoning formula can be used, or use of ready-prepared seasonings or specially prepared seasonings as manufactured by reputable concerns will assure convenience and uniformity.

#### **Kosher Sheep Casings**

An Eastern meat packer is considering production of kosher sausage. He writes:

Editor THE NATIONAL PROVISIONER:

What is the difference between kosher and ordinary sheep casings? Where are kosher sheep casings produced? What kind of cereal can be used in kosher sausage?

The only difference between kosher and regular sheep casings is that the animal has been slaughtered by a rabbi and the casings carry the kosher stamp. They sell at rather a high price, considerably above the market for regular sheep casings. A few are produced by some of the larger packing companies, but most of them come from New York City.

Any kind of cereal can be used in kosher sausage, provided it has a permit from the rabbi.

## 6

#### Loaf

requires ing. An ng diffiese loaf

our macarsting out fault of this diffi-

of meats
rmula, it
e of macg on the
loaf bethen it
oyee, imii or imthis is a
led from
ula must

s; immings,

and pork
e. Put in
e, adding
is cooked
illed and
ese is cut
er's own
ed, or use
s or speas manus will asity.

#### sings

considersage. He

kosher and kosher sheep ereal can be

en kosher s that the by a rabbi her stamp. price, confor regular coduced by companies, New York

pe used in has a per-

rovisioner

#### Packing and Wrapping

Ideas and Experiences in Meat and Sausage Merchandising Which Help to Sell Product

#### USE OF CRINKLED PARCHMENT

A Southern packer is interested in crinkled parchment and its uses in the meat packing plant. He writes:

Editor THE NATIONAL PROVISIONER:

I recently visited a plant in which ham retainers were being lined with paper before the hams were inserted. This paper had the appearance of crepe, but undoubtedly is very much stronger. Can you advise me what this paper is, its uses in the meat packing plant, and where it may be obtained?

The paper to which this packer refers is crinkled parchment. This is parchment of the kind popular for wrapping meats, but which has been processed to increase its strength.

Uses of crinkled parchment in the meat packing plant are confined to processing and shipping departments—as jackets for ham and dried beef retainers, wrappers for tamales and tierce liners for back-packed S. P. meats in the former instance, and as covers and liners for slack barrels and covers for beef quarters in the latter.

These uses for crinkled parchment have been described in detail in The NATIONAL PROVISIONER at various times. They are summarized briefly in the following paragraphs.

#### Uses of This Paper

A number of advantages are claimed for the practice of lining ham retainers with crinkled parchment before inserting the ham. Among these are: Less labor required to clean retainers, better flavor in the ham, cleaner product, better keeping qualities, and longer life of retainer. A piece of parchment large enough to fold over the ham after it is in the retainer generally is used. Commonly-used sizes are 22, 24 and 26 in. square. Either the 30 or 40 lb. basis weight is suitable.

In canned tamales crinkled parchment has largely replaced corn husks. In addition to sanitary features, appearance of product is improved. Sizes used vary from 2% in. by 4 in. to 8 in. by 11 in.

One of the newer uses for crinkled parchment is for tierce liners for backpacked S. P. meats. This, it is said, has solved in a satisfactory manner the problems of keeping sweet pickle tierces clean. Labor of cleaning tierces is thereby reduced.

For dried beef jackets procedure is the same as for ham jackets.

Better protection from dust and dirt is secured when crinkled parchment is used as a cover for slack barrels. Because of the considerable strength of the paper overpacking is possible. Recommended size of paper for this purpose is 24 in. by 24 in.

Size of crinkled parchment sheet used as a cover for forequarters of beef is 58 in. by 70 in.; hindquarters, 60 in. by 60 in. The paper is strong enough to resist rough handling and the corrugations permit free circulation of air and prevent sweating.

This paper is a product of the Kalamazoo Vegetable Parchment Co., which is located at Parchment, Mich.

#### NOVELTY CARTON IDEA

A new idea in sausage cartons has made its appearance in retail stores on the Pacific Coast. This carton, credited with increasing one dealer's sales of pork sausage 400 per cent in two months, is constructed so as to completely unfold upon removal of the two end flaps. It thus permits convenient handling of contents without marring the product or cracking the transparent wrappings.

With the adoption of this carton, its users have also introduced a novelty method of packing which has made a hit with retailers and consumers. The carton is designed for 1 lb. of sausage, composed of ½ lb. of linked sausage and ½ lb. of sausage meat, both wrapped in transparent cellulose. Display of one of these opened cartons in a retail showcase, together with a supply of closed cartons, is sufficient, it is said, not only to attract an unusual amount of housewife attention, but also to influence a large volume of sales.

This carton is printed in red and black, with a varnished surface for protection of product and to give a very striking effect.

#### SHROUDING LAMBS.

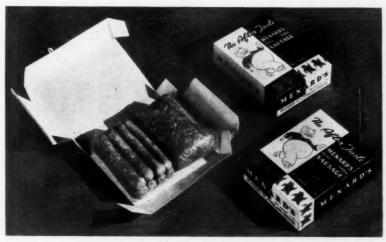
Packers generally are familiar with the good results to be obtained by clothing (shrouding) cattle. Equally good results, a Southwestern packer says, can be obtained by shrouding lambs. This packer applies the shrouds in the same manner as on cattle. The cloths are wrung out of water as hot as the workmen can bear, applied tightly to the carcasses and skewered in place and the carcasses run into the cooler. When the carcass is thoroughly chilled the cloth is removed.

Shrouding lambs bleaches the fat, molds the carcasses and takes out soft backs, he says, and results in producing many No. 1 carcasses that otherwise would sell as No. 2s. Even on the best carcasses, he thinks, shrouding is worth while as a means of improving appearance.

#### MAY BE MORE SOFT HOGS

Danger that packers may find more than the usual number of soft pork hogs among those from the Corn Belt this year is indicated in a recent report of the U. S. Department of Agriculture stating that Corn Belt farmers have a soybean crop twice as large as last year, and will use much of it in fattening hogs. Oil in the soybeans tends to soften the hog's body fat and such soft hogs are objectionable on the market.

This year more soybeans than usual are being harvested as grain, particularly in the Corn Belt. Farmers are being urged to sell the beans and buy back soybean oilmeal, which can be fed to hogs with little danger of producing soft pork.



LINKED AND BULK SAUSAGE IN ONE CARTON.

New pork sausage carton recently designed for a Los Angeles dealer. It is printed in red and black and varnished for eye appeal and quality product effect. A feature of the carton is that it opens flat upon removal of the two end flaps. The idea of packing both linked sausage and sausage meat in the same container is said to have made a hit with retailers and consumers. Design by Walter B. Crane; produced by Independent Paper Box Co.

nouncing A NEW METHOD OF REFRIGERATION IN TRANSIT General Frigid Transportation MOTOR TRUCKS MECHANICAL Refrigeration Motor Trucks Send for L. C. L. Containers Complete L.CONTAINER Freight Cars CONVENTION During the convention, you are invited to inspect trucks equipped with the G.F.T.C. System of refrigeration, which will be in operation and on exhibition at the International Harvester Show Rooms, 611 West Roosevelt Road, Chicago, Ill., near Convention Headquarters. FREIGHT CARS TRANSPORTATION 250 PARK AVENUE NEW YORK, N.Y. Please mail us full information, without obligation, regarding the new G.F.T.C. Method of refrigeration-in-transit. ...... Firm..... City------State-----



## REFRIGERATION

## and Air Conditioning



#### Plant Cooling Notes

For the Meat Employee Who Is Interested in Refrigeration,

#### MOISTURE IN INSULATION

Perhaps the greatest change in insulation practice during the past 12 years has occurred in methods of applying the initial course of insulation to wall surfaces, says a corkboard insulation expert. This is particularly true in respect to brick, tile and stone, and also in connection with the finish applied to exposed surfaces on the insulation in the cooler itself.

When water is precipitated on the plastered surface of a cooler by condensation, a portion of this water is absorbed by the plaster through capillary attraction. This tends to slowly distintegrate the plaster by depositing moisture on surface of insulation directly behind the plaster.

Cork will not take up this water by capillarity, but water may find its way into the corkboards by gravity, traveling through any possible interstices or voids between the particles of corkboard. While manufacturers now understand and appreciate that the modern corkboard product of maximum value must be compact and free from voids to the greatest possible extent, it is said that all voids, especially surface voids, cannot be eliminated.

Thus water in contact has been known to penetrate corkboard insulation to a depth of 1 in. or so toward the outside building wall. Water may also find its way into corkboard insulation from the outside of the building.

for

ete

tion

System

Harves-

quarters.

, N. Y.

Method

visioner

Discovery of these two distinct ways in which moisture is deposited in corkboard insulation has been of great value in revising insulation specifications. Airproofing of surfaces to receive insulation is now carried out, wherever possible or feasible, so that air to compensate a partial vacuum in the room will be supplied through some other channel.

These surfaces must be airproofed, not waterproofed, and the necessity for airproofing is believed to increase with the decrease of the operating temperature and in a general way with the size of the room, the larger the room, the greater the vacuum effect produced by refrigeration.

Choice of materials used in the building construction will also affect the passage of air, a hard repressed brick being preferred. If monolithic concrete is used, it should contain a waterproofing material to close up the pores as

much as possible to provide additional resistance to the infiltration of air.

Two good coats of a suitable asphalt primer, not ordinary asphalt paint, should be applied by brush or spray gun to air-proof building walls. A suitable priming material is a good grade of unfluxed petroleum asphalt reduced to the proper consistence with a solvent. The corkboard should then be erected in hot, odorless insulating asphalt against the primed surface of the building walls and the second layer erected to the first in the same material and additionally secured with skewers.

By way of a suitable interior finish over the insulation, manufacturers first developed an asphalt mastic coating ironed on to the corkboards at the factory. The difficulty with this product was the unsuccessful sealing of the mastic joints. In due course and after considerable experimental work, an annesified asphalt plastic finish was developed that could be applied on the

site, in a manner similar to applying Portland cement plastic, in two coats, with a continuous surface sufficiently elastic to withstand without cracking the contraction and expansion incident to cold storage rooms. This finish may be painted as desired after first priming with orange shellac or aluminum bronze.

A high degree of efficiency has been attained by the manufacturers of asphalt emulsions, such properties as adhesion, cohesion, ductility, consistency, melting-point, susceptibility to temperature changes, waterproofness, resistance to acids and alkalis, air-tightness and durability being the prime factors in the selection of a desirable basic asphalt used in the manufacture of these products.

#### MEAT STORAGE LOCKERS

(Continued from page 11.)

catering exclusively to custom butchering and processing is located in Spencer, Ia. Its floor plan is shown in an accompanying illustration.

This is how its owners advertise it:

This plant will make every day a butchering day for the farmer, and will enable him to kill and store his own meat in a modern plant and under the most sanitary conditions until it is wanted for use.

It will save at least 50 per cent of the farmer's meat bill, and will operate in the same way for town residents who buy meat animals from farmers and have them slaughtered and stored in the plant, properly butchered, for use.

The plan of operation is as follows:

#### How Plan Is Operated

A farmer may slaughter a hog, for instance, and bring the carcass to the plant, where it is chilled and cut up by a custom butcher. The meat is then frozen and placed in a locker rented by the owner. He may come and get meat as he desires, when he needs it.

Lockers are rented for \$10 per year, plus a 35c charge for a key, which is returnable for a refund. Butchering of animals on the farm by the plant's custom butcher will be done for small charges, or the farmer may do his own slaughtering.

Town residents may also buy livestock from farmers and have the custom butcher slaughter and process it.

#### Slaughter and Storage Charges

Charges for butchering, regardless of the location of the animals or poultry to be killed, are as follows:

Hogs, \$1.00; calves, 75c; beef, \$1.00;

#### Air CONDITIONING

- What it is
- · Why it is needed
- Where it should be used

#### in the MEAT PLANT

A clear statement by a recognized authority about this newest development for saving and improving product in the packing and sausage plant.

Describes methods and gives temperatures and humidities for each department of the plant.

Fill out and return the coupon if you want a copy.

THE NATIONAL PROVISIONER

TI(	DNI	NG	1	(I)	ľ	2	ľ	E	0	8	M	C	E	A	Ų	r	1	P	L	A	Ü	N	3	Š	*	,		
Na	me.									•																		
Cor	mpai	ny.																										•
Str	eet.																											
Cit	у										 																 	

## BAKER Ontomalic . Electric

### TRUCK REFRIGERATION

MAINTAINS PROPER TEMPERATURES FOR MEAT PRODUCTS

IN TRANSIT

On the highway, in the garage or at the loading dock Baker Automatic Refrigeration guards perishable meat products within the truck body. Baker Truck

Refrigerating equipment is especially dependable on long cross-country hauls where it is imperative to keep the load moving 24 hours a day. No stopping to recharge the system is necessary, and product shrinkage is minimized. Operating costs are low, due to truck engine generator furnishing power for refrigerating unit while en route. Write for descriptive folder and specifications.



OMAHA, NEBR.

Factories: OMAHA, Ft. WORTH, LOS ANGELES, SEATTLE Central Distributors: E. H. BURGE ICE MACHINE Co., CHICAGO Eastern Sales Headquarters: NEW YORK







### Jamison Window Door

Popular for display use or wherever view into the cold storage is desirable.

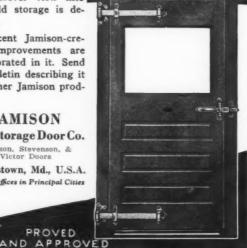
All recent Jamison-created improvements are incorporated in it. Send for bulletin describing it and other Jamison prod-

#### **JAMISON** Cold Storage Door Co.

Jamison, Stevenson, & Victor Doors

Hagerstown, Md., U.S.A. Branch Offices in Principal Cities

PROVED



### CORINCO CORKBOARD THE PERFECT INSULATION

Because -

It has structural strength. (Self-Supporting)

It can be cut and fitted like lumber.

It does not attract and actually resists mois-

It is a thorough non-conductor of heat.

It is fire resisting.

It is Nature's perfect insulation.

• Let us show you how to reduce your overhead with CORINCO CORKBOARD

#### CORK INSULATION Co., INC.

155 East 44th Street NEW YORK, N. Y.



Factory-Wilmington, Del.

Branches in principal cities

sheep, 50c; chickens, \$2.00 per dozen; ducks and geese, \$3.00 per dozen; turkeys, \$2.00 per dozen.

After the slaughtered animals or poultry are brought to the plant a charge is made for cutting, wrapping the meat cuts or poultry in oiled paper, freezing them and putting them in the locker. For these services the charges are as follows: Hogs, any size, \$1.00; calves, up to 300 lbs., \$1.00; beef, up to 800 lbs., \$2.00; sheep, any size, 50c.

Charge for grinding sausage meat is 2c lb.

#### REFRIGERATION NOTES

Exeter Fruit Association, Exeter, Calif., plans erection of cold storage plant on Santa Fe R. R. right-of-way. Approximate cost, \$35,000.

Gaver & Graham Meat Co., Silverton, Ore., has opened new cold storage plant. Sterling Packing & Provision Co., Sterling, Colo., is building new cold storage plant to add to present capacity and also provide cold storage lockers for public use.

Jackson County, Ala., has applied for government loan from PWA to build cold storage warehouse costing approximately \$120,000.

South Iowa Butter Association, Keosauqua, Ia., recently purchased 4-ton refrigerating machine for cold storage

McPherson Ice Co., McPherson, Kans., has installed individual cold storage locker system with 280 lockers.

Sanitary Grocery Co., Richmond, Va., plans refrigerated warehouse to serve 72 retail stores. Estimated cost, \$110,-000.

Howard's Market, Washtucna, Wash., is installing cold storage locker system for use of its customers.

ON

ing)

10is-

D

NC.

pal cities

visioner

#### NEW TRUCK COOLING METHOD

With a large percentage of the products of meat packing plants moving to retail outlets in refrigerated trucks, any new development which promises sim-

plification of truck refrigerating apparatus, greater cooling reliability or lower operating costs is of more than casual interest to the packer.

During the annual convention of the Institute of American Meat Packers at Chicago, October 18 to 22, there will be available for packer inspection a truck refrigerated with a new method—one that has received much favorable comment wherever shown.

This truck will be at the showrooms of the International Harvester Co., 611 West Roosevelt road. It is equipped with the General Frigid Transportation Corp. refrigerating system, which uses no ice and has no moving parts. This system, it is said, can be practically applied to any kind of refrigerated transportation where temperatures desired range from zero degs. Fahr. up. Packers who will attend the convention are invited to see this truck refrigerating method in operation.

#### FROZEN POULTRY IN STORAGE

Storage stocks on hand October 1, 1935, with comparisons:

											Oct. 1, 1935. M lbs.	Sept. 1, 1935. M lbs.	Oct. 1, 1934. M lbs.
Broilers	,	 	 	 							6,885	4.984	14,447
Fryers .											2,768	1.267	3,969
Roasters											4,379	2.097	7,272
Fowls .											4.931	4.347	11,605
Turkeys						ì					6,433	9.006	3,041
Ducks .						٠					4,384	4.359	3,962
Miscella											9,718	8,851	10,966

#### PRODUCE IN COLD STORAGE

Cold storage holding of butter, cheese and eggs on October 1, 1935:

		Oct. 1,1 1935. M lbs.	Sept. 1, 1935. M lbs.	Oct. 1, 1934. M lbs.
Butter,	creamery	148,666	156,855	125,047
Cheese,	American	102,633	92,767	108,624
Cheese,	Swiss	5,267	4.853	9.145
	Brick & Munster	918	788	1.505
Cheese,	Limburger	684	894	1,480
Cheese.	all other	5,415	6,549	6,609
	rozen		112,585	99,951
	shell, in cases		7.373	6,803

<sup>1</sup>Not including butter or cheese held by AAA or SRA

Watch the "Wanted" page for positions offered.



#### EQUIPPED WITH COOLING SYSTEM WITHOUT MOVING PARTS.

This refrigerated truck will be on display at Chicago during the packers' convention. It is cooled by a new method which uses no ice, but is capable of maintaining temperatures as low as zero Fahr.

#### SWIFT DECLARES 3 DIVIDENDS

The board of directors of Swift & Company has declared a special dividend of 1%, or 25 cents a share, payable November 15, 1935, to shareholders of record October 28, 1935. This will bring the total dividend disbursements for the calendar year 1935 to 4%, or \$1.00 a share. The directors also declared a quarterly dividend of 1%, or 25 cents a share, payable January 1, 1936, to shareholders of record December 2, 1935, establishing dividends on a basis of 4%, or \$1.00 a share a year.

#### FINANCIAL NOTES

Cumulative 6 per cent convertible preferred stock of American Hide and Leather Co. with \$50 par value and \$1 par common stock have been admitted to New York Stock Exchange list, while 7 per cent cumulative \$100 par preferred and no par common stock have been suspended.

Quarterly dividend of 25 cents has been declared on common stock of Geo. A. Hormel & Co.; annual dividend of \$7.00 has been declared on B preferred stock and quarterly dividend of \$1,50 on A preferred. They are payable November 15 on stock of record October 26.

Directors of Procter & Gamble have declared a quarterly dividend of 37½ cents on the company's stock, payable November 15 on stock of record October 25.

#### PACKER AND FOOD STOCKS

Price ranges of listed stocks, October 16, 1935, or nearest previous date:

,,	True			
Sales.	High.	Low.	-Clo	se —
Week ende	d	230 111	Oct	Oct
Oct. 16.	_Oct	16	16	0.*
			16.	0.
Amal. Leather. 700 Do. Pfd 100	31/8	3	3	31/4
Do. Pfd 100	321/4	321/4	321/4	281/2
Amer. H. & L.				
New26,300	356	386	316	
Do. 6% Pfd. 6.100	31	31	31	
Amer Stores 1 600	3654	2614	3614	3686
Armour III 37 600	41/	416	414	274
Do Pfd 7 100	8172	6117	0114	60 78
Do Dol Ded 700	7041/	1021/	1001/	1041/
Do. Del. Fiu. 100	10474	10079	10079	TOTA
Determut Pack, 1,300	23 79	8273	8275	82
Bonack, H. C 100	6.5%	7.56	4.56	7
Do. Pfd				45
Chick. Co. Oil. 800	26	26	26	251/8
Childs Co11,000	6	5%	5%	51/2
Cudahy Pack 2,200	401/2	40	40	39%
First Nat. Strs. 4,500	4636	45%	4634	46
Gen. Foods10,600	34	33	34	32%
Gobel Co 3,200	284	216	234	2%
Gr. A.&P. 1stPfd. 80	1288	128	1288	12984
Do New 60	1288	12884	1288	128
Hormel C A 50	17	17	17	17
Hygrado Food 1 600	174	18/	12/	714
Wroger C & D 19 200	001/	25.87	200	9717
Tibber McNelli 2 050	2072	20%	20	9179
Libby McNeill. 6,650	8 %	898	879	23.74
Mickelberry Co. 1,650	1%	1%	1%	1%
M. & H. Pfd 100	81/8	378	316	3
Morrell & Co 100	51	51	51	50_
Nat. Leather 3,500	1	1	1	76
Nat. Tea 4,200	10	9 1/8	9%	10%
Proc. & Gamb 4,300	52	511/4	511/2	51%
Do. Pr. Pfd. 30	118	118	118	118
Rath. Pack				26
Amin. Leather. 700 Amer. H. & 100 Amer. H. & 23,300 Do. 86% Pfd. 6,100 Amer. Stores. 1,600 Do. 96% Pfd. 6,100 Armour Ill. 37,600 Do. 96. 176. 700 Beechnut Pack. 1,900 Bohack, H. C. 100 Do. Pfd. 700 Beechnut Pack. 1,900 Childs Co. 11,000 Cudahy Pack. 2,200 First Nat. Stres. 4,500 Gobel Co. 3,200 Gen. Foods. 10,600 Gobel Co. 3,200 Gobel Co. 3,200 Gr.A. &P. 1stPfd. 80 Do. New 60 Hormal, 1600 Kroger G. & B. 12, 300 Kroger G. & G. 30, 300 Kroger G. 300 Kroger G. 30, 300 Kroger G. 30, 300 Kroger G. 30, 300 Kroger G.	3514	3436	35	33
Do. 6% Pfd. 210	109%	109	10934	10814
Do. 7% Pfd. 670	114	114	114	112
Stehl Mover				7.84
Swift & Co 21 050	1656	1614	1614	1882
The T-41 000	20.77	2078	2075	2017
Do. Intl 0,000	20 78	2073	20%	281/3 71/4
Trunz Pork	0.00	****		176
Trunz Pork	8 1/8	81/9	8%	9
Do. A 6,500	15%	15%	10%	15
Do. Pr. Pfd. 300	72	71	72	71
Wesson Oil24,100	481/2	471/2	471/2	45%
Do. Pfd 800	811/4	81	81	801/8
Wilson & Co110,300	6%	6	61/6	5%
Do. Pfd 5,700	701/4	691/4	691/6	69
			/-	

\*Or last previous date.

#### Hog Cut-Out Values Improve With Lower Hog Costs

HEAVIER hogs cut out to the best advantage this week at Chicago; light averages show the greatest loss. Green product was less valuable than a week earlier, but packers' hog costs were less. The net result was that cutout losses were somewhat more favorable than during the previous corresponding period.

Hog receipts at Chicago during the first four days of the week were larger

than for some time, 56,000 head as against 41,000 head a week earlier. Receipts were larger than packers expected, and put pressure on both hog and product prices. Average hog price fluctuated between \$10.00 and \$10.10, latter price being average for Thursday. Fresh pork cuts were in relatively good demand during the week, with some slackening in evidence at the close. Prices of practically all green cuts held

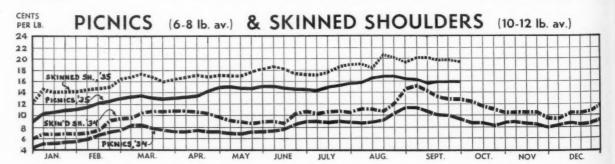
relatively steady, loins showing the greatest price decline.

The following test is worked out on the basis of live hog costs and green product prices at Chicago during the first four days of the current week, average costs and credits being used. These costs and credits apply to Chicago only. Packers who work a short form hog test should substitute their own values for those shown here.

#### HOW SHORT FORM HOG CUTTING TEST RESULTS ARE FIGURED

(Hog prices and product values based on THE NATIONAL PROVISIONER MARKET SERVICE, cutting percentages taken from actual tests in Chicago plants.)

	-180-22	20 lbs.——		-220-260	0 lbs.——		-260-300 lbs.	
Per cent live wt.	Price per lb.	Value per cwt. alive.	Per cent live wt.	Price per lb.	Value per cwt. alive.	Per cent live wt.	Price per lb.	Value per cwt. alive.
Regular hams	20 %	\$ 2.87	13.70	20%	\$ 2.78	13.30	19 %	\$ 2.61
Picnics 5.50	16%	.93	5.30	16 %	.89	5.00	14%	.72
Boston butts 4.00	22 3/4	.91	4.00	223/4	.91	4.00	223/4	.91
Loins (blade in) 9.70	24.0	2.33	9.30	22%	2.10	8.80	20 %	1.84
Bellies, S. P	211/8	2.32	8.70	20 %	1.81	3.50	20 %	.72
Bellies, D. S			3.00	18 %	.57	9.00	18%	1.67
Fat backs 1.00	15%	.15	3.00	16%	.49	5.00	171/8	.86
Plates and jowls	15.0	.38	2.50	15.0	.38	3.30	15.0	.50
Raw leaf 2.00	13%	.28	2.10	13%	.29	2.20	1334	.30
P. S. lard, rend. wt	141/8	1.68	11.60	141/8	1.64	11.20	141/8	1.58
Spareribs	18.0	.27	1.50	18.0	.27	1.50	18.0	.27
Trimmings 3.00	171/2	.53	2.80	171/2	.49	2.70	171/2	.47
Feet, tails, neckbones 2.00		.14	2.00		.14	2.00		.14
Offal and misc		.47			.47			.47
TOTAL YIELD AND VALUE		\$13.26	69.50		\$13.23	71.50	•	\$13.06
Cost of hogs per cwt		\$10.69			\$10.64		\$10.41	
Condemnation loss		.05			.05		.05	
Handling and overhead		.70			.62		.59	
Processing tax		2.25			2.25		2.25	
TOTAL COST PER CWT. ALIVE		\$13.69			\$13.54	,	\$13.30	
TOTAL VALUE		\$13.26			\$13.23		\$13.06	
Loss per cwt		\$ .43			\$ .31		\$ .24	
Loss per hog		\$ .86			\$ .74		\$ .67	



One of the new series of charts in THE NATIONAL PROVISIONER series showing prices of picnics and skinned shoulders.

Shoulder cuts of pork continued popular with consumers during September, although prices reached a point which makes these cuts relatively expensive. Skinned shoulders were fairly steady during the month, at prices near the top price for the year to date. Picnics also held fairly steady, but moved somewhat less freely than skinned shoulders. The price spread between the two cuts is now wider than that prevailing during most of 1934.



the ut on green g the week, used.

Chi-

short

their

Value

\$ 2.61

.72

.91

1.84

.72

.86

.50

.30

1.58

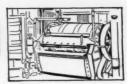
.27 .47 .14

.47

\$13.06

1.67

## Provisions and Lard Curekly Market Review



Trade Fairly Active — Undertone Continues Heavy — Liquidation Again Apparent—Hog Run Moderate — Hogs Weaker — Lard Stocks Still Decreasing — Meat Trade Moderate.

Market for hog products the past week backed and filled in a fairly active trade, but on the whole, the undertone continued heavy, and under a lower hog market and liquidation hog products were somewhat lower than the previous week. A renewal of weakness in the grain markets had some effect, as did the granting of a review by the U. S. Supreme Court of the processing tax, which made for a disposition in some directions to even up pending developments.

The fact that the hog run continues well under last year, and that stocks of both lard and meats continue to decrease as a result of the comparatively small make, completely lost its bullish

influence. A good deal was made over the fact that the season of packer accumulation is at hand, with the prospects that the packers would attempt to buy hogs as cheaply as possible. Likewise it was pointed out that packer stocks were so small that little incentive existed to support the present price level.

Considerably less was heard of consumer resistance to meat prices, but nevertheless agitation continued in some sections of the country for cheaper meats. The trade entirely overlooked the persistent statements from official sources, that the winter kill of hogs would be smaller than last year and being in a bearish frame of mind at the moment, were inclined to overemphasize the prospects of plentiful corn and other feedstuffs supplies this season, and the outlook for heavier feeding operations.

Receipts of hogs at western packing (Continued on page 27.)

#### MEAT AND LARD STOCKS

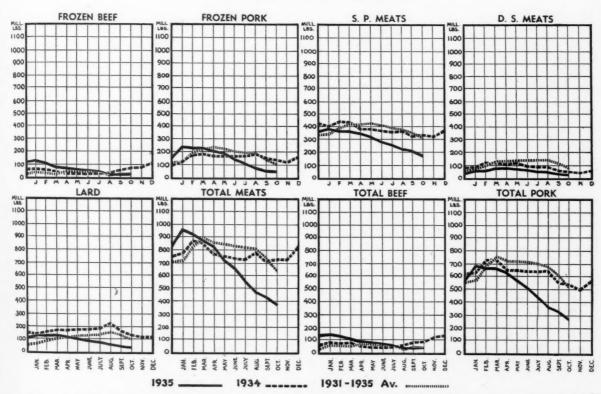
The nation's reserve meat supply reached an all-time low on October 1, 1935.

On that date meats on hand in cold storage warehouses and meat plant coolers and freezers totaled 376,300,000 lbs., according to the official report of the U. S. Department of Agriculture. This was a loss of 48,438,000 lbs. from September 1 of this year and a decrease of 582,796,000 lbs. since January 1, 1935. A year ago there was 724,162,000 lbs. of meats in storage. The five-year October 1 average stands at 639,997,000 lbs.

Stocks of all pork cuts decreased during September. Supply of these meats on hand now stands at 277,711,000 lbs., compared with 325,249,000 lbs. a month earlier and 524,220,000 lbs. on October 1, 1934. Pork consumption has not been heavy, and during September only 96,295,000 lbs. was placed in cure, com-

#### STORAGE STOCKS OF MEAT AND LARD

IN THE UNITED STATES ... U. S. GOVERNMENT REPORT



These charts in The National Provisioner Market Service series show trends of storage stocks accumulations of meat and lard during the first nine months of 1935, compared with similar periods of 1934 and 1933 and the five-year average.

ich makes price for

ce spread

ovisioner

Week ending October 19, 1935

Page 21



## HAM AND SAUSAGE

The National Breakfast

THE PIGS OF 1935 are small, fat, juicy, and when on the block make a perfect appetizing breakfast, dinner, or lunch. These meats are perfect.

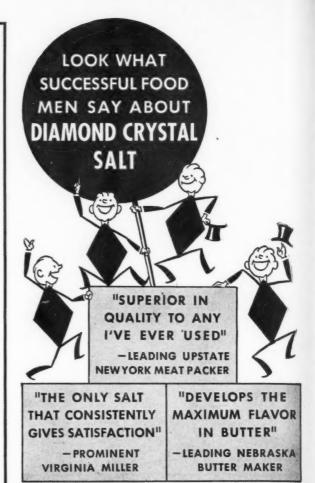
Suppose you cure the hams with "Prague Powder" and smoke them for slicing. Suppose you trim them close, getting the fresh, select trimmings and then cut them fine. To insure the best quality of Breakfast Pork Sausage, now, you season with GRIFFITH'S Pork "C" Liquid or Pork "C" Dry Soluble Seasoning. You cannot choose a more perfect seasoning. Just enough sage. If you desire no sage, ask for Pork "B." You cannot go wrong.

Since Pork Chops are high—push Pork Sausage. Ask for GRIFFITH'S Pork "C" with sage or Pork "B" with no sage.

## GRIFFITH LABORATORIES

1415-25 W. 37th St., Chicago, Ill.

Canadian Office and Factory:
1 Industrial St., Leaside, Toronto, Ont.



AND hundreds of other smart food men tell us the same things. Because they know that the exclusive Alberger Process of making Diamond Crystal insures the qualities they consider so important in a truly fine salt.

They know they can depend on its unfailing purity and consistent uniformity. They'll tell you, too, that it's

milder than ordinary salt. They can use more and thus get better flavors. And its porous, flat flakes dissolve quicker and more evenly than cubetype salts. Why not let Diamond Crystal Salt help you, as it is helping them, maintain the high standard of quality you want in all your finished products? Diamond Crystal Salt Co., (Inc.), 250 Park Avenue, New York, N.Y.





UNIFORM IN COLOR . . . PURITY . . . DRYNESS . . . SOLUBILITY SCREEN ANALYSIS . . . CHEMICAL ANALYSIS . . . CHARACTER OF FLAKE

pared with a five-year average on this date of 167,219,000 lbs.—a reflection of the small numbers of hogs coming to market.

Lard consumption held up relatively well during the month, product moving out in excess of production by 8,349,000 lbs. This reduces lard stocks to 45,188,000 lbs., compared with 53,537,000 lbs. on September 1.

Stocks of meat and lard on hand in the United States on October 1, 1935, with comparisons, as reported by the U.S. Bureau of Agricultural Economics:

Oct 1 125 Sant 1 125 5-Veer Av

	UCL. 1, '85	Sept. 1, '30	D- Year Av.	
	1bs.	Ibs.	Oct. 1-lbs.	
Beef, frozen	84,136,000	33,046,000	37,871,000	
In cure	9,771,000	9,411,000	10,065,000	
Cured	4,238,000	4,835,000	5,039,000	
Pork, frozen	51,022,000	65,689,000	102,239,000	
D.S. in cure	20,817,000	28,266,000	44,532,000	
D.S. cured	20,209,000	25,818,000	48,231,000	
8.P. in cure1	13,579,000	131,462,000	184,226,000	
S.P. cured	72,084,000	74,014,000	135,817,000	
Lamb and Mutton,				
fromen	1,377,000	1,730,000	2,499,000	
Miscl. Meats	49,067,000	50,467,000	69,478,000	
Lard	45,188,000	58,537,000	103,960,000	
Product placed in cure	during:	Sept. 1935	Sept. 1934	
Beef frosen		17,341,000	32,934,000	
Beef placed in cure			5,426,000	
Pork frozen		16,319,000	34,780,000	
D.S. pork placed in			34,360,000	
S.P. pork placed in			132,858,000	
Lamb and Mutton fro	28612	717,000	1,344,000	
NOTE: Meats fr	eom "drou	ght_stricken	Henetock"	

NOTE: Meats from "drought-stricken livestock" held for account of Federal Emergency Relief Administration are not included in above figures.

E

SKA

us the clusive res the salt. purity hat it's

LUBILITY

OF FLAKE

risioner

#### CURED PORK PRICES

Prices at Chicago,	Septer	mber,	1935:
	Sept., 1935.	Aug., 1935.	Sept., 1934.
Hams, smoked, reg. No. 1-			
8-10 lbs. avg	. 28.24	\$28.45 28.45 28.05 27.59	\$20.76 20.76 21.25 21.25
Hams, smoked, reg. No. 2-			
8-10 lbs. avg	26.00	26.55 26.55 26.35 26.29	18.14 18.14 18.22 18.22
Hams, smoked, skinned, No	. 1—		
16-18 lbs. avg	. 28.35	$28.85 \\ 28.06$	$\frac{22.72}{22.26}$
Hams, smoked, skinned, No	. 2-		
16-18 lbs. avg		27.15 $25.28$	19.94 19.49
Bacon, smoked, No. 1 dry o	eure-		
6- 8 lbs. avg 8-10 lbs. avg	. 36.35	$36.20 \\ 35.12$	25.64 $25.58$
Bacon, smoked, No. 1 S. P.	cure-		
8-10 lbs. avg 10-12 lbs. avg	. 31.48	$32.82 \\ 32.82$	$\frac{22.74}{22.76}$
Picnics, smoked,			
4- 8 lbs. avg	. 20.58	21.38	12.24
Backs, dry salt,			
12-14 lbs. av	19.05	18.25	14.86
Lard:			
Refined, H. W. tubs Substitutes Refined, 1 lb. cartons	13.28	17.97 13.50 18.45	12.01 9.77 12.50

#### **CHICAGO PROVISION SHIPMENTS**

Provision shipments from Chicago for the week ended Oct. 12, 1935, were as follows:

		Week Oct. 12.	Previous week.	Same week, '34.
Cured	Meats			
Fresh	Meats,			
retd'	lbs	1,559,000	1,848,000	4,914,000

### CHICAGO PROVISION MARKETS

#### Reported by THE NATIONAL PROVISIONER DAILY MARKET SERVICE

SATURDAY, OCTOBER 12, 1895.  Open. High. Low. Close  HOLIDAY—NO MARKET.  Open. High. Low. Close  HOLIDAY—NO MARKET.  Oct	FUTURE PRICES		CASH PRICES	
Open. High. Low. Close  HOLIDAY—NO MARKET.  MONDAY, OCTOBER 14, 1935.  Dec	SATURDAY, OCTOBER 12, 1	935.	Based on actual carlot trading	Thursday,
HOLIDAY—NO MARKET.  HOLIDAY—NO MARKET.  MONDAY, OCTOBER 14, 1985.  Dec14.35  Dec14.35  Dec14.35  Dec15.35  Dec15.25	LARD—			
HOLIDAY_OCTOBER 14, 1935.   16-12   211/2   221/2	Open. High. Low.	Close		*S. P.
MONDAY, OCTOBER 14, 1985.   12-14   12-15   12-16	HOLIDAY-NO MARKET.		8-10 211/4	23
Det	MONDAY, OCTOBER 14, 198	15.	12-14	23 2214
	Oct 14.95		14-16	22
Care	Dec13.35 13.3734 13.30	13.30b		••••
TUESDAY, OCTOBER 15, 1985.  LARD—  Oct14.22½ 14.22½ 14.17½ 14.17½ 12.75½ax 12.16 22 22 22. 22. 22. 22. 22. 22. 22.	May12.60 12.60 12.55	12.55	Green	
TUESDAY, OCTOBER 15, 1985.  LARD—  Oct14.22½ 14.22½ 14.17½ 14.17½ 12.75½ax 12.16 22 22 22. 22. 22. 22. 22. 22. 22.	CLEAR BELLIES-		16-18 201/2	201/4
TUESDAY, OCTOBER 16, 1935.  LARD—  Det14.22½ 14.22½ 14.17½ 14.17½ 15.14 22½ 22½ 23½ 13.00 13.25½ 12.85	No future quotations.		20-22	20
LARD	TUESDAY, OCTOBER 15, 19	35.		****
Det. 1.4.22½ 14.22½ 14.17½ 14.17½ 14.17½ 10-12 22 23 28 28 28 28 28 29 29 29 29 29 29 29 29 29 29 29 29 29				*8. P.
May   12.52\( \)   12.57\( \)   12.52\( \)   12.57\( \)   12.57\( \)   12.57\( \)   12.57\( \)   12.57\( \)   12.57\( \)   12.57\( \)   18.20   19   19   19   19   19   19   19   1	Oct14.221/2 14.221/2 14.171/2	14.171/2	10-12	23
May   12.52½   12.57½   12.52½   12.57½   12.55½   12.57½   13.02½ax   Short Shank ½c over.	Dec 13.2736 13.30 13.25	13.27 ½ax 12.85b	14-16	
No future quotations.  WEDNESDAY, OCTOBER 16, 1985.  LARD—  Oct. 1.4 071½ 14 071½ 14 02½ 14 02½ 15 05 13 05 110½ 16½  Dec. 13.22½ 13.22½ 13.05 13 05 13 05 13 05 110½ 16½  May 12.57½ 12.57½ 12.45 12.45 12.45 10.12 14½ 14½  CLEAR BELLIES—  No future quotations.  THURSDAY, OCTOBER 17, 1935.  LARD—  Oct. 1.4 00  Dec. 13.50.20½ 13.07½ 12.97½ 13.02½ax 3m, 12.05 20½ 13.07½ 12.55 12.60 8 8.10 15 14½  Dec. 13.50.20½ 13.07½ 12.97½ 13.02½ax 3m, 12.05 20½ 13.07½ 12.55 12.60 8 8.10 15 14½  Dec. 13.50.20½ 13.07½ 12.97½ 13.02½ax 3m, 12.45 12.45 12.40 12.4	May12.521/2 12.571/2 12.521/2	12.57 %ax	16-18 20½ 18-20 19	201/2 191/4
No future quotations.  WEDNESDAY, OCTOBER 16, 1985.  LARD— Oct14.07½ 14.07½ 14.02½ 14.02½ 5 Dec13.22½ 13.22½ 13.06 13.065 6.8 17¼ 17½ May12.57½ 12.75 12.72½ 12.27½ 5 No future quotations.  THURSDAY, OCTOBER 17, 1935.  LARD— Oct14.00 14.00 14.00	CLEAR BELLIES		20-22	1814
WEDNESDAY, OCTOBER 16, 1985.  ARD—  Oct14.07½ 14.07½ 14.02½ 14.02½ 16.05 Dec13.22½ 13.22½ 13.05 13.05 May12.57½ 12.57½ 12.45  CLEAR BELLIES—  No future quotations.  THURSDAY, OCTOBER 17, 1935.  LARD—  Oct14.00 Dec13.05-02½ 13.07½ 12.97½ 13.02½αx Amy12.40 12.45 12.40 12.40 Dec14.00 Dec14.15 Dec1	No future quotations.		24-26	1772
Dec13.23½ 13.22½ 13.05 13.05b 4 6 17¼ 17¼ 18¼ 18½ 12.57½ 12.75 12.75½ 12.25½ 13.05 13.05b 4 6 17¼ 17¼ 17¼ 18¼ 11½ 12.57½ 12.57½ 12.45 12.45b 8.10 15 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½	WEDNESDAY, OCTOBER 16.	1935.	30-35	161/2
Dec. 13.22½ 13.22½ 12.05 12.05 13.05 13.05 13.05 13.05 13.05 13.23½ 13.22½ 13.05 13.25½ 13.27½ 12.72½ 12.72½ 12.72½ 13.05 13.45 10.12 14¾ 14½ 14½ 12.14 12.14 14½ 12.14 12.14 14½ 12.14 12.14 14½ 12.14 12				3
Dec13.22½ 13.22½ 12.45 12.65 12.72½ 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.75 12.45 10.12 11.5 14.5 14.45 10.12 11.5 14.45 11.5 14.15 14.15 14.15 14.15 14.15 14.15 12.40 12.40 10.12 11.5 14.15 12.14 11.5 12.14 12	Oct14.0716 14.0716 14.0216	14.0234b		
CLEAR BELLIES	Dec 13.2216 13.2216 13.05	13.05b	4- 6 17¼ 6- 8 16¾	17%
CLEAR BELLIES	May12.571/2 12.571/2 12.45	12.45b	8-10 15	141/2
THURSDAY, OCTOBER 17, 1935.  LARD—  Oct14.00  Dec13.05-02½ 13.07½ 12.97½ 13.02½ax 6-8 23¾ 24¼ 24¾ 24¾ 24¾ 24¾ 24¾ 24¾ 24¾ 24¾ 24¾ 24¾	CLEAR BELLIES—		12-14 14%	141/2
THURSDAY, OCTOBER 17, 1935.  (Square cut seedless)  LARD—  Oct14.00	No future quotations.			
Carre   Carr	THURSDAY, OCTOBER 17,	1935.		
Oct14.00 Dec13.05-02½ 13.07½ 12.97½ 13.05½ ax Jan12.65 12.67½ 12.255 12.60 8.10 22½ 22½ Jan12.65 12.67½ 12.40 12.40 10.12 22½ 22½ May12.40 12.45 12.40 12.40 10.12 22½ 22½ May12.40 12.45 12.40 12.40 10.12 22½ 22½ No future quotations.  FRIDAY, OCTOBER 18, 1935.  LARD—  Oct14.15 14.15 14.10 14.10b 14.10b 16.00 11.00 13.06 13.07½ 18.00 13.07½ 18.00 13.07½ 18.00 13.07½ 18.00 19.25 19.25 19.24 19.25 1				
Jan	Oct14.00	14.00b		
12-14   21%   22	Dec13.05-021/4 13.071/4 12.971/4	13.02 %ax		2414
12-14   21%   22	May12.40 12.45 12.40	12.40	10-12	23 %
No future quotations   FRIDAY, OCTOBER 18, 1935.   D. S. BELLIES	CLEAR BELLIES-		12-14	
FRIDAY, OCTOBER 18, 1935.  LARD—  Oct14.15	No future quotations.		10-10	22
Clear   Rib	FRIDAY, OCTOBER 18, 193	15.		
Oct		-		
Jan		14.10b	14-16 1956	
12.450   20.25   19¼   18½   12½	Jan12.65	12.65b	19.90	****
No future quotations.    35.40	May12.45	12.45b	20-25 1914	1814
Key: ax, asked; b, bid; n, nominal; —, split.  CHICAGO MID-MONTH STOCKS  Stocks of meat and lard on hand in Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '35 Oct. 14, '34  P.S. Lard, lbs	CLEAR BELLIES—		30-35 1814	18
CHICAGO MID-MONTH STOCKS  Stocks of meat and lard on hand in Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '35 Oct. 14, '34  P.S. Lard, Ibs	No future quotations.		40-50	171/4
CHICAGO MID-MONTH STOCKS   16.18   11.19   1	Kov. sv sekad: h hid: n namine	ile enlie		
CHICAGO MID-MONTH STOCKS  Stocks of meat and lard on hand in Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '35 Oct. 14, '34  P.S. Lard, Ibs 9,850,177 11,804,744 75.831,173 Other Lard, Ibs 4,007,320 4,335,603 7,025,047 O.S. Cl. Bellies (a) 757,793 1,556,218 O.S. Cl. Bellies (b) 1,233,105 3,601,513 5,973,331 OS. Rib. Relize (b) 57,000 57,00	Mey. a.z., asacu, b, biu, n, nomina	п, —, врис.		
CHICAGO MID-MONTH STOCKS  Stocks of meat and lard on hand in Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '35 Oct. 14, '34  P.S. Lard, Ibs	-		8-10	171/
Stocks of meat and lard on hand in Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '35 Oct. 14, '34  P.S. Lard, Iba			Am AT	18
Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '85 Oct. 14, '34  P.S. Lard, Ibs	CHICAGO MID-MONTH	STOCKS	14-16 16-18	
Chicago, October 14, 1935, with comparisons:  Oct. 14, '35 Sept. 30, '85 Oct. 14, '34  P.S. Lard, Ibs	Stocks of meat and lard or	n hand in	18-20	184
parisons:         Oct. 14, '35 Sept. 30, '35 Oct. 14, '34         Extra Short Clears.         35-45         17%n           P.S. Lard, Ibs.         9,850,177 11,804,744 75,881,173         6-8         6-8         15%n           Other Lard, Ibs.         4,007,320 4,853,693 7,925,647         Clear Plates.         4-6         16%n           D.S. Cl. Bellies (a)         757,793         1,550,218         Green Square Jowls.         18½n           D.S. Cl. Bellies (b)         1,233,105 3,601,513 5,973,331         Green Rough Jowls.         16           D.S. Rib Rellies (a)         57,000         4,000         LARD.				
P.S. Lard, Ibs			Extra Short Clears 35-45	17%n
Other Lard, Ibs.			Extra Short Ribs 35-45 Regular Plates 6. 8	17%n
DS Rib Rellies (a) 57 000 240 000 LARD.			Clear Plates 4- 6	15%
DS Rib Rellies (a) 57 000 240 000 LARD.			Green Square Jowls	18%
DS. Rib Bellies (a). 57,000 240,000 LARD.  D.S. Rib Bellies (b). 412,782 788,782 768,187 Prime Steam, cash. 14.45  Ex. S.C. Sides, lbs. (a) 1,000 4,200 Prime Steam, loose. 14.50  Refined, boxed, N. Y.—Exportunquote	D.S. Cl. Bellies (b) 1,263,105 3,601,5	13 5,973,331		16
Ex. S.C. Sides, lbs. (a) 1,000 4,200 Prime Steam, loose	DS. Rib Bellies (a) 57,000	240,000	Prime Steam, cash	74 48
Ex 8 C Sides the Chy 1000 2 700 Kenned, boxed, N. Y.—Exportunquote	Ex. S.C. Sides, lbs. (a) 1,000	4,200	Prime Steam, loose	14.50
2,700 0,500 Neutral, in tierces	Ex. S.C. Sides, lbs. (b) 1,000 2,7	700 5,500	Neutral, in tierces	unquote
(a) Made since Oct. 1, 1985 Raw Leaf			Raw Leaf	14.75

#### HOW TO HANDLE LARD

(b) Made previous to Oct. 1, 1935.

One of the most important details in lard manufacture is its proper handling after rendering. All steps in lard manufacture are explained in detail in "PORK PACKING," a new test book by The National Provisioner for the meat packing industry. Write for information

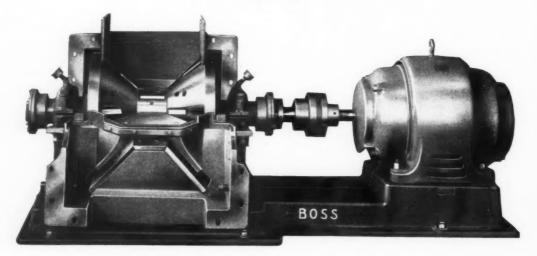
#### CAMPAIGN AGAINST HOG TAX

Consumers throughout Wisconsin will be asked to sign petitions to Congress and to President Roosevelt to eliminate the processing tax on hogs, in a campaign undertaken by the Wisconsin Retail Meat Dealers' Association. The petition will be supplied to all retail meat stores, so that customers may sign it.

## Announcing the

## New No. 705 "BOSS" Hog

Size 30



Designed especially for packing and rendering plant requirements, this new size 30 "BOSS" Development fills the bill for shredding bone and condemned carcasses or dead animals, or for hashing pecks, tripe, guts, etc.

The feed opening is 14 by 18 inches which is sufficiently large for all requirements.

The rotor is a one-piece steel casting, accurately machined and balanced.

The shaft is mounted in roller bearings, provided with grease seals to prevent moisture from getting into the bearings.

The entire frame is accurately machined and mounted on machined cast-iron base, a precision job thruout.

The motor is of special high torque high slip, splash-proof ball-bearing type, direct-coupled to hog shaft thru flexible coupling. Capacity, 20,000 lbs. per hour.



### The Cincinnati Butchers' Supply Corporation

824 Exchange Ave., U. S. Yards, Chicago, Ill. Mfr. "BOSS" Machines for Killing, Sausage Making, Rendering 1972-2008 Central Ave. Cincinnati, Ohio



## Tallows and Greases

### Weekly Market Review



TALLOW - A steady tone with a quiet market featured tallow at New York the past week. Extra sold at 7c delivered or 6%c f.o.b. unchanged from the previous week, but there was no particular activity in demand. Offerings were limited and producers appeared to be maintaining their ideas generally. The recent firmness in soap oils attracted some attention, but failed to bring the soapers into the tallow market for supplies in a big way. Tallow producers in some cases were holding for much better prices. Reports circulated that trading had been done in the west on prime packer's tallow basis 71/2c delivered midwestern points, and the lower grades advanced proportionately. Sales of Eastern 11 color extra tallow for shipment west were reported at 7%c f.o.b.

The fact that domestic tallow production has shown some increase the past few months attracted attention although production is still comparatively light.

At New York special was quoted at 7c, extra 7%c nom., and edible at 9%c fab

Tallow futures on the New York Produce Exchange advanced about ¼c per pound the past week but trade in this quarter also was quiet.

At Chicago, an acute situation prevailed in the tallow market with demand noticeably broader, but producers holding for higher prices. Edible was quoted at 9½@9%c, fancy 7½@7%c, prime packer's 7½c, special 7%c and No. 1 at 6%@7c.

At New York, Argentine resale tallow was available this week at 6.80c, while Australian tallow at New York was quoted at 6.55 to 6.90c, depending upon quality.

There was no London tallow auction this week. At Liverpool Argentine beef tallow, October shipment, advanced 1s 6d for the week to 32s 6d, while Australian good mixed at Liverpool was up 9d at 31s 9d.

STEARINE—The market was quiet and steady at New York but oleo was nominally quoted at 11½@11¾c. At Chicago, demand was fair and the market firmer with oleo quoted at 11½@11¾c.

OLEO OIL—A fairly good demand existed at New York and the market showed further strength, prices advancing about ½c for the week with extra quoted at 13%@14½c, prime 13¼@14c and lower grades at 13%@13½c. At Chicago, trade was moderate but the market rather firm with extra unchanged and quoted at 13c.

(See page 34 for later markets.)

LARD OIL — The market at New York was a routine affair, and mostly unchanged except prime which was somewhat easier. No. 1 was quoted at 10½c, No. 2 at 10c, extra 12½c, extra No. 1 at 10½c, prime 19½c and winter strained 12½c.

NEATSFOOT OIL — Market was quiet but steady at New York without particular change during the week with cold pressed quoted at 16%c, extra 10%c, No. 1 at 10%c and pure at 13%c.

GREASES—As a result of the situation in tallow, there has been a noticeable tendency in the New York grease market to move slowly. Offerings of greases were rather limited and the tone of the market steady. Strength in soap oils came in for much consideration but the large soapers were not inclined to aggressively take hold of greases at the moment, while producers maintain their ideas. As a result the market took on a waiting attitude. At New York, yellow and house was quoted at 6½c, A white 6%@6%c, B white 6½@6%c, choice white 7%c f.o.b.

At Chicago, a tight situation prevailed in greases with demand broadening but producers not offering at current levels to any extent and inclined to hold for better prices. Choice white all hog, was quoted at 8½c, A white 7½c, B white 6¾@7c, yellow 6½@6½c, brown 5½@5¾c.

#### TALLOW FUTURE TRADING

Tallow transactions at New York:

SATURDAY, OCTOBER 12, 1935. High. Low. Clo

High. Low. Clos Holiday, No Market.

	MONDAY,	OCTOBER	14, 1985.
Oct. Dec. Jan. Mar.			7.15b 7.20@7.35 7.20@7.40 7.25@7.45
	TUESDAY,	OCTOBER	15, 1935.
Oct. Dec. Jan. Mar.			7.15b 7.20@7.35 7.20@7.40 7.25@7.38
	WEDNESDAY	Y, OCTOBE	ER 16, 1935.
Oct. Dec. Jan. Mar.			7.15b 7.15@7.35 7.15@7.35 7.20@7.35
	THURSDAY	, OCTOBE	R 17, 1935.
Oct. Dec. Jan. Mar.			7.15b 7.15@7.35b 7.15@7.35b 7.25@7.40b
	FRIDAY.	OCTOBER	18, 1985.
Oct. Nov. Dec. Jan. Mar.			7.15b 7.15b 7.15b 7.15b 7.25@7.41
ATABLE			

When in need of expert packinghouse workers, watch the classified pages of THE NATIONAL PROVISIONER.

No sales. Closing steady.

#### BY-PRODUCTS MARKETS

Chicago, Oct. 17, 1935.

#### Blood.

Demand improving; last sales of unground at \$3.50.

STOURING	•	C4	,		P	• 4	,	•														Unit Ammonia.
Ground																						@\$3.45 @ 3.50
Inground			 	- 4		 				٠				•	٠	٠	٠	٠	٠	٠	٠	00 3.00

#### Digester Feed Tankage Materials. Market stronger and offerings light.

#### Packinghouse Feeds.

Prices steady with last week.

Digester tankage meat meal 60%\$ Meat and bone scraps, 50%	@42.50 @47.50
Steam bone meal, 65%, special feeding per ton	@32.50 @32.50

#### Dry Rendered Tankage.

Offerings continue limited; demand holding up well.

.80@ .8	Hard pressed and exp. unground per unit protein	
	Soft prsd. pork, ac. grease & qual-	
@60.00	ity, ton	
	Soft prsd. beef, ac. grease & quality,	
@50.00	ton	

#### Fertilizer Materials.

Producers asking \$2.75 & 10c Chicago, 10c higher than a week earlier.

High grd. tankage, ground, 10@

High grd. tankage, ground, 10@	
12% am	@2.75 & 10c
Bone tankage, ungrd., low gd.,	
per ton	@16.00
Hoof meal	@ 2.75

#### Horns, Bones and Hoofs.

Prices largely nominal; trading slow and market not clearly established.

Horns, according to grade\$50.00@80.00
Mfg. shin bones
Cattle hoofs 29.00@30.00
Junk bones 17.00@18.00
(Note-Foregoing prices are for mixed carloads
of unassorted materials indicated above.)

#### Bone Meals (Fertilizer Grades).

Market featurless; prices nominal..

Steam, ground, 3 & 50 ...........\$17.00@18.00
Steam, unground, 3 & 50 ............ 16.00@17.00

#### Gelatine and Glue Stocks.

Demand fair for skulls, jaws and

Kiluckies, last sales at \$24.00.	
Calf trimmings @s	\$25.00
	19.00
	17.00
Cattle jaws, skulls and knuckles\$23.00@	24.00
Hide trimmings (new style) @	12.00
	15.00
Pig skin scraps and trim, per lb 54@	5%0

#### Animal Hair.

Market largely nominal.

Summer Winter	coil a	and field	d dried		 .1%@1	%c
Winter	coil.	dried			 . 21	%c
Processe	d, bla	ck, wir	iter, per	lb.	 814@90	3
Processe	d, gre	ey, win	ter, per	lb.	 714 @80	3
Cattle s	witche	es, each			 .14 @21	1/2 cm

\*According to count,

#### EASTERN FERTILIZER MARKETS

(Special Report to The National Provisioner.)

New York, Oct. 16, 1935.

Few cars ground tankage sold at \$2.85 and 10c and unground at \$2.60

ioner

## See What "ELECTRIC EYES" Can Do for You

Counting

Sorting

Measuring

Weighing

Inspecting

Signaling

Regulatina

Controlling

HERE are dozens of jobs that "electric eyes"—G-E photoelectric relays - can do for you. Two typical installations are pictured below. Perhaps they will suggest a job in your plant that "electric eyes" can simplify or speed up, and thereby reduce your production costs.

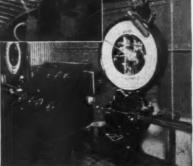
G-E photoelectric relays are easy to install. Their cost is low-in fact, our midget relay, which has many of the features of the larger relays plus distinctive features all its own, can be purchased for only \$38. Every plant can take advantage of the dependable control that G-E "electric eyes" offer. Send for a copy of our bulletin which describes and illustrates them, and tells where they can be used. Address

the nearest G-E office, or General Electric, Dept. 6A-201, Schenectady. New York.



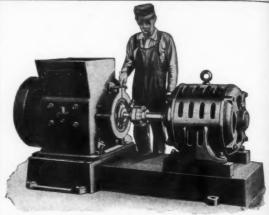
Above: This G-E"elec-Above: Ins G-E "elec-tric eye" sees that tote pans slide along the conveyor. If one fails to slide, the "electric eye" sees that no more pans are deposited un-til the blocked one is removed

When it comes to watching scales, "elec-tric eyes" are better than human eyes. If you are weighing any bulk commodity, let an "electric eye" do it for you automatically



THE RIGHT MOTOR FOR EVERY JOB -THE RIGHT CONTROL FOR EVERY MOTOR

GENERAL ELECTRIC



#### Grinders for By-Products Vibrating Screens

Heavier and more dependable construction and many exclusive improvements have made Williams Hammer Mills an overwhelming favorite with American packers and renderers. Grind tankage, bones, greasy cracklings and hash dry rendering materials. 30 sizes and types. For screening greasy cracklings and tankage, let us tell you about the "Full-Floating" Vibrating Screen.

Williams Patent Crusher & Pulverizer Co.

2708 North Ninth St., St. Louis, Mo. New York 15 Park Ro



#### TIME REDUCED

 $\frac{1}{3}$  to  $\frac{1}{2}$  By Grinding in the M&M HOG CUTS RENDERING COSTS

Sizes and types to meet every requirement. Write for Bulletins.

#### MITTS & MERRILL

Builders of Machinery Since 1854 1001-51 S. Water St., Saginaw, Mich. Grinds fats, bones, carcasses, viscera, etc. — all with equal facility. Reduces everything to uniform fineness. Ground product gives up fat form fineness. Ground product gives up fat and moisture content readily. Saves steam, power, labor. Low operating cost. In-creases melter capac-



S TEDMAN'S Type "A" Hammer Mills are especially adapted for the reduction of packinghouse by-products, fish scrap, etc. Their extreme sectional construction saves time in changing hammers and screens and in the daily clean-up which is required where edible products are reduced. Nine sizes—5 to 100 H.P.—capacities 500 to 30,000 pounds per hour. Write for catalog 302.

STEDMAN'S FOUNDRY & MACHINE WORKS AURORA, INDIANA, U.S.A. FOUNDED 1834

and 10c f.o.b., local shipping points, which is present asking price.

Sellers are asking \$2.90 per unit for dried blood, with last sales at \$2.75 per unit f.o.b., New York. South American last sold at \$2.95 c.i.f. and offerings are now very limited.

Unground dried menhaden fish scrap sold at \$2.75 and 10c f.o.b., fish factories, Chesepeake Bay, Va., which is quite a jump from previous sales at \$2.35 and 10c f.o.b., fish factories.

Dry rendered tankage has been moving in good volume at a considerable advance in price. Sale of unground made at 90c per unit f.o.b., New York.

#### PROVISION AND LARD MARKETS

(Continued from page 21.)

ts

Co.

DERS

ED

ding

**IOG** 

ERING

bones, iscera,

duces

o uni-

Ground
up fat
content
steam,
Low
t. Incapac-

for the oducts ectional

nanging

e daily

ere edi-

s 500 to talog 308.

RKS

934

sioner

e

points for five days last week, Saturday being a holiday, were 180,300 head against 197,400 head the previous week and 352,678 last year.

The average price of hogs at Chicago at the outset of the week was 10.05c against 10.35c the previous week, 5.70c a year ago, 4.50c two years ago and 3.55c three years ago.

Average weight of hogs received at Chicago last week was 250 lbs. against 252 lbs. the previous week, 228 lbs. a year ago and 244 lbs. two years ago.

Production of lard during August was officially placed at 41,306,000 lbs. against 78,125,000 lbs. in August last year, and a five-year August average of 99,939,000 lbs.

#### Lard Exports Small

Export movement continued to make a very poor showing. The official exports of lard for the week ended Oct. 5 were 296,000 lbs. against 6,112,000 lbs. last year, making exports Jan. 1 to October 5th, of some 79,148,000 lbs. against 377,647,000 lbs. the same time the previous year. Exports of hams and shoulders for the week were 435,-000 lbs. against 562,000 lbs. last year. Bacon, 52,000 lbs. against 113,000 lbs. and pickled pork, 106,000 lbs. against 97,000 lbs.

Lard stocks at Chicago during the first half of October decreased 2,300,000 lbs. to 13,857,000 lbs. compared with 83,306,000 lbs. last year.

PORK-Market was steady at New York with demand fair and mess quoted at \$37.62 per barrel, family \$38.62 bbl., fat backs \$33.62 to \$34.62

LARD-Demand was fair but mar-

ket was barely steady. At New York prime western was quoted at 15.15 to 15.75c, middle western 15.15 to 15.75c New York City, tubs 151/2@15%c, refined Continent 15%@15½c, South America, 15½@15%c, Brazil kegs, 15%@15%c, compound car lots 12%c, smaller lots 13c.

At Chicago regular lard in round lots was quoted at 20c over October, loose lard at 25c over October and leaf lard at 50c over October.

BEEF - Demand was fair and the market firm at New York with mess nominal, family \$23.00@24.00 per barrel, packer nominal and extra India mess nominal.

#### PACKER FREIGHT RATES

(Continued from page 12.)

rates to country points than to the markets discriminate against the markets and favor the country stations. These cases now are set for hearing at Chicago on November 4.

Docket 25143 Swift & Company, et al., vs. New York Central R. R. Co., et al., I. & S. docket No. 4142, and docket 26970 involve in the three proceedings the meat rates from points West of the Mississippi River to points East of the Indiana line. These cases now stand set for hearing at Chicago Nov. 25.

Docket 27161, Swift & Company, et al., vs. Akron, Canton & Youngstown R. R. Co., et al., involves purely a section 6 case where lower fresh meat rates are claimed than were paid, the lower basis being the Godfrey, Ill., combination. This case is to be heard after November 25.

The commission has reopened for further consideration, at a hearing on October 28, docket 24847, Chicago Live Stock Exchange vs. Atchison, Topeka & Santa Fe R. R. Co., et al. This case attacks the terminal charge assessed on livestock destined to consignees at Union Stock Yards, Chicago. This charge of \$2.70 per car is added to the rate applying to Chicago, although it is customary at all other markets to deliver livestock at the flat rate.

The net result of these cases is to bring into issue practically every livestock and meat rate from points in the Western Trunk Line territory to all points East of the Indiana line. It is reported that Chicago and St. Louis packers plan to attack the Eastbound meat rates from those points.

NOTE.—Progress of these hearings will be reported in latter issues of THE NATIONAL PROVISIONER.

#### PORK PRODUCTS EXPORTS

Exports of pork products from the U. S. week ended Oct. 12, 1935:

POR	K.		
	Week ended	Week ended Oct. 13, ( 1934, bbls.	Nov. 1, 1934 to let. 12, 1935, bbls.
Total United Kingdom Continent West Indies	25 25	••••	1,840 1,064 516 260
BACON AN	D HAM	IS.	
	M lbs.	M lbs.	M lbs.
Total United Kingdom Continent	$^{1,018}_{1,016}$	904 902	102,594 101,674 648
Sth. and Ctl. America West Indies	···i		30 60
Other countries	****	2	181
LAR	D		
	M lbs.	M lbs.	M lbs.
Total	654 650 1	4,583 4,036 339	95,250 87,737 3,833 1,327
West Indies B. N. A. Colonies Other countries	3	208	2,334 13 6
TOTAL EXPORT	S BY	PORTS.	
		Bacon and	đ
From	Pork.	Hams, M lbs.	Lard, M lbs.
New York Montreal Hallfax	25	623 394 1	404 247 3
Total week	25 28	1,018 722 553 904	654 1,051 419 4,583
SUMMARY NOV. 1, 19	34. TO	OCT. 12.	1935.
1934 to 1	1933 to 1934.	Increase.	De- crease.
Pork, M lbs 368 Bacon and hams.	506	****	138
M lbs102,594	$116,903 \\ 355,545$		14,309 260,295

#### MEAT IMPORTS AT NEW YORK

For week ended Oct. 12, 1935:

Point of	A A
origin. Commodity.	Amount.
Argentine-Canned roast beef	9,000 lbs.
Argentine-Canned corned beef	5,400 lbs.
Argentine-Oleo stearine	44,670 lbs.
Argentine-Sausage	5,518 lbs.
Brazil-Cured pork	27,595 lbs.
Brazil-Pork butts	11.875 lbs.
Brazil-Canned corned beef	11,010 lbs
Canada—Bacon	3,625 lbs.
Canada Sanaga	1.920 lbs.
Canada—Sausage	
Canada—Smoked pork butts	613 lbs.
Canada-Fresh pork tenderloins	1,030 lbs.
England-Smoked bacon	
England-Cooked ham	380 lbs.
England-Cooked sausage	288 lbs.
Germany-Smoked ham	3,150 lbs.
Germany-Smoked sausage	4,401 lbs.
Irish Free State-Smoked pork	6.136 lbs.
Italy-Smoked sausage	1,393 lbs.
Lithuania-Cured pork bellies	11,285 lbs.
Lithuania—Cured hams	445 lbs.
Poland-Bacon	16.225 lbs
Poland-Cooked sausage	
Poland—Cooked ham	60,433 lbs
Poland—Dry salt pork bellies	15,750 lbs
Uruguay—Canned corned beef	1.800 lbs
Uruguay—Jerked beef	4,100 IDB

#### LARD AND GREASE EXPORTS

Exports of lard from New York City, Oct. 1, 1935, to Oct. 16, 1935, totaled 525,195 lbs.; tallow, 33,200 lbs.; stearine, 180,000 lbs.

### GEO. II. JACKLE

Tankage, Blood, Bones, Cracklings, Bonemeal, Hoof and Horn Meal

Chrysler Bldg., 405 Lexington Ave., New York City



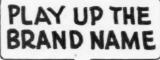
#### QUICK EASY GRINDING of Tankage, Scrap, Bone, Etc.

The W-W does every by-product grinding job for Packing Plants — better, faster and cheaper — Write for catalog and ac-tual Packer testimonials —

W-W GRINDER CORP.
Dept. 207 Wichita, Kansas

## The Boss Holds He

GENTLEMEN, HOW CAN WE PUT SELLING-PUNCH IN THIS CARTON?



MODERNIZE THE



SUTHERLAND

COK

## Is Heavy Conference.



CCALAMAZOO, MICHIGAN

Week ending October 19, 1935



## New PROFIT **POSSIBILITIES**

with the Adelmann Washer

The Adelmann Washer will increase profits in your plant thru reduced operating costs. The Adelmann Washer cleans Ham Boilers of all kinds, sizes and shapes in a fraction of the time formerly required. It cleans them better and at much lower cost. And in doing so enlarges your profit margin.

Only a few seconds per day are required to keep ham boilers in perfect condition. No skill or effort required to operate. Removes all residue, burnt fat and brine; is an ideal working companion to Adelmann Ham Boilers—"The Kind Your Ham Makers Prefer." Ask about our free thirty day trial without obligation. thirty day trial without obligation.

#### HAM BOILER CORP.

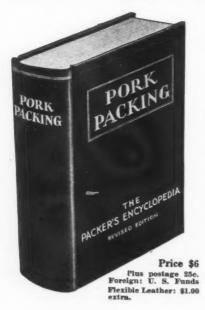
Office and Factory - Port Chester, N. Y.

CHICAGO OFFICE: 332 S. Michigan Ave.

EUROPEAN REPRESENTATIVES: R. W. Bollans & Co., 6 Stanley St., Liverpool & 12 Bow Lane, London. AUSTRALIAN AND NEW ZEALAND REPRESENTA-

TIVES: Gollin & Co., Pty. Ltd., Offices in Principal Citie CANADIAN REPRESENTATIVES: C. A. Pemberton & Co., Ltd., 189 Church St., Toronto.

### MR. PORK PACKER: - Ask Yourself These Questions



Am I getting the highest possible yields from products? Are all my operations as efficient as they could be?

Utilizing the hog carcass to best advantage is a day-to-day problem. Only by studying markets and checking against tests of the best experience can profitable results be secured in daily plant operation.

This book shows the pork packer how to operate to best advantage. It is a "test book" rather than a "text book." Figuring tests is emphasized and important factors in operation in all departments are discussed.

This book is a practical discussion of best methods for getting results, backed up by test figures, which every alert pork packer needs and should have.

#### CHAPTER HEADINGS

I-Hog Buying II-Hog Killing

III—Handling Fancy Meats IV-Chilling and Refrigeration

V-Pork Cutting VI-Pork Trimming

VII-Hog Cutting Tests VIII—Making and Converting Pork Cuts IX—Lard Manufacture

X-Provision Trading Rules

XI-Curing Pork Ments XII—Soaking and Smoking Meats

XIII-Packing Fancy Meats XIV—Sausage and Cooked Ments

XV—Rendering Inedible Prod-ucts

XVI-Labor and Cost Distribu-

XVII-Merchandising

Order NOW!

Book Department—THE NATIONAL PROVISIONER 407 South Dearborn Street Chicago, Illinois

## a Page for

## PURCHASING Departments=

#### BETTER SPEED TRANSMISSION

er

The all time

d at

rges

keep

l or

idue,

com

Kind

free

. Y.

& Co., NTA-Cities, con &

ns

ets?

be?

g

ER

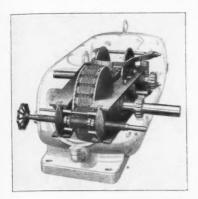
nois

oner

In order to meet the growing demand for still greater range and flexibility of application, certain features of design have recently been incorporated in the Link Belt Company's P. I. V. gear variable speed transmission, which will permit the entire line to be furnished in the following combinations and sizes:

- (1) Motorized (when desired), with motor forming an integral part of the unit.
- (2) With or without speed reduction gearing.
- (3) With horizontal or vertical box.
- (4) And in 5 sizes up to 15 H.P. capacity.

Previously, P. I. V.'s were available in sizes up to but 10 H.P., with hori-



P.I.V. VARIABLE SPEED TRANSMISSION.

zontal box only, and without reduction gear sets or the integral-motor feature. The motorized construction is said to make a very compact drive, eliminating the need of a separate motor base plate.

Operating principle of the basic unit remains the same as when introduced six years ago, at which time the unit was described as an innovation in variable speed transmission, since it was the first all-metal, automatically-lubricated device which employed a specially-designed side-contact chain operating between adjustable-diameter wheels with radially-cut teeth, for transmitting the power positively from input to output shaft.

A new book, No. 1574, has been prepared to cover the new combinations and capacity range of P. I. V. gears, and will be sent to any interested reader upon request addressed to Link-Belt Company, 2045 W. Hunting Park ave., Philadelphia, Pa., or the nearest office of the company.

#### AUTOMATIC HOSE VALVE

A ¾ in. hose valve, for attaching to any free end hose or overhead washer, which automatically shuts off water flow when liquid is not in use for productive work, has been developed by the Hunt Manufacturing Co., Chicago. If installed in packinghouse departments where water is used for sluicing floors and walls or in truck body washroom, valve would reduce amount of water wasted through forgetfulness of workmen.

Taking hose in hand releases valve and gives a free flow of water. When hose is returned to its normal policity as hanging from an overhead washelf or placed on floor, valve is immediately closed by water pressure. The device has a brass female connector threaded to fit any standard water hose connection, a replaceable valve and a 6 in gum rubber connection.

#### SERVICING THE INDUSTRY

Carbondale Machine Corp., Harrison, N. J., recently reorganized as a subsidiary of Worthington Pump and Machinery Corp. to cover the manufacture and sale of all classes of refrigeration, ice manufacture and air conditioning equipment, has announced officers and directors as follows: H. C. Ramsey, president; H. A. Feldbush, vice president; A. H. Baer, vice president in charge of sales; A. L. Prentice, secretary and treasurer; directors: A. H. Baer, H. C. Beaver, Hugh Benet, H. A. Feldbush, H. C. Ramsey, C. E. Searle and C. E. Wilson.

Gair Boston Containers, Inc., has acquired the Corrugated Container Division of Sherman Paper Products Corp. The Medford plant and container sales office of Gair, of which Gordon W. Olson is vice president and manager, will move to Newton Upper Falls, where the Sherman plant is located. Sherman will concentrate on their line of paper specialties, including pan liners, corrugated, glassine and parchment for the food and other industries in adjacent buildings.

Solvay Sales Corporation announces opening of two new branch offices, one at Houston, Tex., in the Petroleum bldg., the other at Charlotte, N. C., in the Johnston bldg. These new branches have been established by Solvay in the interest of greater efficiency and better service to its customers in the South and Southwest.

See "Wanted" Page for bargains.

#### **New Trade Literature**

Process Control (NL137)—New 35-page bulletin, specifically a description of the Taylor "Dubl-Response" control system, but also "an honest and comprehensive treatise on the more important fundamentals of process control." Bulletin describes various types of controllers, tells where each can be most advantageously used. Numerous charts and diagrams, as well as photographs aid in explanation of the new "self-correcting" controller and also other types discussed. — Taylor Instrument Companies.

Material Handling (NL133) — New broadside with over 60 illustrations of various types of skid platforms, lift trucks, floor trucks, barrel stands and storage racks. Brief descriptions of each item are given with the illustrations.—Lewis-Shepard Co.

Air Conditioning (NL134)—A 17-page catalog describing McCord Air Conditioning Surface. Complete surface information is given to permit coil calculations for direct expansion cooling with refrigerants like freon or methyl chloride for air conditioning. Information is given in form of tables and charts, photographs and descriptive material.—McCord Radiator & Manufacturing Co.

Bottle Caps (NL132)—New broadside describing characteristics of 8 separate types of bottle caps using screw principle of sealing. Each type is illustrated, the uses it is best fitted for given.—Anchor Cap & Closure Corp.

Air Filters (NL118)—A 4-page folder describing new "throw away" type air filter, claimed to have exceptional dust-holding capacities and low initial cost.

—Plymouth Cordage Co.

To obtain information on new trade literature mentioned in THE NATIONAL PROVISIONER, write:

Editor THE NATIONAL PROVISIONER:

Please send, without obligation, publications listed below. (Give key number only):

Nos.						•												•					•	•		
Name	3				0							 														
Street	t		0													•										
City		٠							 	 	 															

#### COTTONSEED PRODUCTS PRODUCED AND CONSUMED

Cotton seed received, crushed, and on hand, and cottonseed products manufactured, shipped out, and on hand for two months, ended September 30, 1935, and 1934, as reported by the Department of Commerce:

COTTON SEED RECEIVED, CRUSHED, AND ON HAND (TONS).

	ved at mills* 1 to Sept. 30.	Aug. 1 to Se			l at mills aber 30.			
1935.	1934.	1935.	1934.	1935.	1934.			
United States         .064.133           Alabama         116.879           Arkansas         59.506           Georgia         151.112           Louislana         85.776           Mississippi         225.214           North Carolina         24.477           South Carolina         45.693           Tennessee         32.878           Texas         205.408	1,233,132 95,419 114,799 122,417 83,780 213,061 18,679 29,150 96,932 379,490	581,142 81,236 31,593 116,839 43,025 93,563 20,630 32,489 23,713 128,605	637,049 58,724 48,184 86,278 41,663 79,024 6,986 15,970 53,782 200,391	472,566 44,633 30,322 56,341 44,114 144,663 13,924 14,965 13,571 99,215	818,844 55,782 71,696 62,149 45,657 153,332 13,625 14,251 68,364 281,869			
*Includes seed destroyed at mills	79,405	9,349	46,047	10,818	52,119			

tons and 8,186 tons reshipped for 1935 and 1934 respectively.

COTTONSEED PRODUCTS MANUFACTURED, SHIPPED OUT, AND ON HAND.

Season.	On hand August 1.	Produced Aug. 1 to September 30.	Shipped out Aug. 1 to Sept. 30.	On hand September 30.
Crude oil1935-36	*28,262,543	173,475,852	143,354,235	*74,537,279
(pounds)1934-35	34,400,287	193,289,867	168,632,200	74,462,111
Refined oil1955-36	†444,833,215	**112.365,599		†287,346,578
(pounds)1934-35	656,804,830	129,541,578		450,605,445
Cake and meal1935-36	198,367	259,662	261,934	196,095
(tons)1934-35	124,572	284,781	240,742	168,611
Hulls1935-36	76,604	153,277	143,207	86,674
(tons)1934-35	30,958	171,348	113,460	88,846
Linters	71,292	122,172	96,473	96,991
(running bales)1934-35	75,958	131,378	90,938	116,398
Hull fiber	1,332	5,054	2,909	3,477
(500-lb. bales)1934-35	646	6,630	4,269	3,007
Grabbots, motes, etc1935-36	5,966	4,422	5,160	5,228
(500-lb. bales)1934-35	3,970	5,447	3,937	5,480

\*Includes 8,816,786 and 12,700,845 pounds held by refining and manufacturing establishments and 8,589,280 and 20,958,340 pounds in transit to refiners and consumers August 1, 1935, and September 30, 1935, respectively.

†Includes 5,175,698 and 6,925,100 pounds held by refiners, brokers, agents, and warehousemen at places other than refineries and manufacturing establishments and 7,214,525 and 2,565,366 pounds in transit to manufacturers of lard substitute, oleomargarine, soap, etc., August 1, 1935, and September 30, 1935, respectively.

\*\*Produced from 122,543,043 pounds of crude oil.

#### FERTILIZER MATERIALS

BASIS NEW YORK DELIVERY.

Ammoniates. Ammonium sulphate, balk, per ton, basis ex vessel Atlantic ports: October, 1935, to June 30, 1936, inclusive @ 24 00 Ammonium sulphate, double bags, per 100 lbs. f.a.s. New York..... nominal Blood dried, 16% per unit....... Fish scrap, dried, 11% ammonia, 10% B. P. L., f.o.b. fish factory.. @ 2.90 2.75 & 10e @ 36.00 Soda nitrate, per net ton; bulk
Oct. to Nov. inclusive...... @ 23.50 in 200-lb. bags..... @ 24.80 @ 25.50 in 100-lb. bags..... Tankage, ground, 10% ammonia, 15% B. P. L. bulk........... 2.85 & 10c

Tankage, unground, 10-12% ammonia, 15% B. P. L., bulk	260 &	10e
Phosphates.		
Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f	@	22.50
Bone meal, raw, 4½ and 50 bags, per ton c.l.f	0	24.00
Superphosphate, bulk, f.o.b. Balti- more, per ton, 16% flat	0	8.00
Potash Salts.		
Manure salt, 30% bulk, per ton	@	14.40
Kainit, 20% bulk, per ton	@	11.00
Muriate in bulk, per ton	0	22.50
Sulphate in bags, per ton, basis 90%	@	33.75
Dry Rendered Tankage,		
50% unground	@	900

#### CHAIN BOOSTS COTTON OIL

60% ground .....

During a recent one-week period a Western grocery chain with 3,500 stores carried on a campaign in all its units to increase consumption of cottonseed oil foods. The drive was conducted through newspaper advertisements and a radio program broadcast from a Dallas, Tex., radio station. The campaign told consumers throughout a wide area about the nutritious value of cottonseed oil foods.

#### COTTON OIL TRADING

COTTONSEED OIL-Store oil demand was quiet at New York and prices were barely steady with futures. However there was no pressure of supplies here. Crude sold at 91/4 c across the belt and subsequently eased to 9%c sales.

Market transactions at New York:

#### Friday, October 11, 1935.

		-Ra	ange-	C	losi	ng—
	Sales.	High.	Low.	Bid.		Asked.
Spot					a	
Oct	5	1053	1050	1051	a	1057
Nov				1050	a	1070
Dec	27	1059	1046	1057	a	1060
Jan	19	1058	1042	1058	a	trad
Feb				1060	a	1075
Mar	55	1067	1054	1067	a	trad
April				1070	a	1085
May	28	1075	1059	1073	a	trad

#### Saturday, October 12, 1935. HOLIDAY.

#### Monday, October 14, 1935.

Spot			0						a	
Oct.										
Nov.								1045	a	1060
Dec.	9		0		10	1056	1050	1048	a	1050
Jan.	 0				9	1053	1050	1048	a	1050
Feb.								1053	a	1056
Mar.		9			22	1063	1055	1055	a	1056
April								1055	a	1070
May					13	1071	1064	1063	a	1065

#### Tuesday, October 15, 1935.

Spot					a	
Oct	4	1055	1049	1055	a	trad
Nov				1045	a	1065
Dec	7	1050	1049	1050	a	trad
Jan	16	1050	1046	1050	a	trad
Feb				1050	a	1070
Mar	7	1056	1052	1055	a	trad
April				1055	a	1070
May	. 8	1062	1060	1062	a	1064

#### Wednesday, October 16, 1935.

Spot	 				a	
Oct.	 3	1059	1040	1051	a	1058
Nov.	 			1040	a	1055
Dec.	 9	1050	1041	1047	a	trad
Jan.	 15	1050	1040	1043	a	1047
Feb.	 			1043	a	1060
Mar.	 12	1055	1046	1049	a	1054
April	 			1048	a	1060
May	 12	1061	1052	1058	a	trad

#### Thursday, October 17, 1935.

Oct.					1069	1069	1056	a	1069
Dec.					1043	1043	1045	a	1048
Jan.					1045	1044	1045	a	
Mar.					1050	1046	1050	a	1052
May	۰				1058	1055	1057	a	1060

(See page 34 for later markets.)

#### MEMPHIS PRODUCTS MARKETS

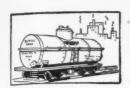
(Special Report to The National Provisioner.) Memphis, Tenn., October, 16, 1935.

Cottonseed meal was easier on the break in grains and long liquidation. On the opening call March and May selling at \$24.40 and \$24.65 were advances of 35 to 60c. But with little buying interest and orders pressing on the market, prices broke sharply, March going into a low of \$23.25, April \$23.50 and January \$23.25. The market later recovered some of its losses, March selling at \$23.50, but as a whole the undertone was easier owing to reports of more liberal mill offerings due to improvement in seed movement. Shipping demand, however, continues badly spotted. Final prices were at declines of 45 to 75 cents.

Cottonseed oil was easier on lower lard and corn. There was some activity in January which traded at 10.02 and 10.01 with 10.02 bid at the close. Close was easier at declines of 5 to 12 points.

#### VEGETABLE OIL FREIGHT RATES

Proposed increases in vegetable oil freight rates asked by the railroads, which would have affected the countrywide rate structure on such products have been ordered concelled by the Interstate Commerce Commission. The examiner in this case proposed new rates in no case greater at any given time than rates at the same time on lard, lard compounds, lard substitutes and cooking oils; rates to apply on oils in containers of less than 5 gallons capacity. Several meat packers producing vegetable oil shortenings had contended vegetable oil products should take a lower basis of rates than lard.



trad 1065 trad trad 1070 trad 1070

1058

1055

trad

1047

1060

1054

1060

trad

1069

1048

1052

1060

ETS

er.)

935.

n the

ation.

y sel-

ances

uying

n the

March

\$23.50

later

h sel-

inder-

rts of

o im-

pping

spot-

es of

lower

2 and

Close

oints.

ATES

le oil

roads,

intry-

ducts he In-

he ex-

rates

time

lard,

ils in

capac-

lucing

ended

ake a

ioner

## Vegetable Oils



Trade Active—Market Barely Steady—September Consumption Disappointing—Crude Very Steady—Slow Ginnings Attracting Attention—Lard Weakness Chief Depressing Factor.

The cottonseed oil futures market on the New York Produce Exchange the past week backed and filled in an active mixed trade but on the whole displayed a barely steady undertone. While there was buying on a scale down, which at times served to check declines, offerings increased on the swells and quite a little selling and liquidation materialized as a result of a disappointing September oil consumption, and persistent heaviness in the lard market.

The professional element was against oil on all the advances, apparently anticipating increased hedge selling, but the latter was again small the past week, although selling appeared on the late months at times through brokers that usually operate for refiners. However, complaints were again current of slowness in some sections, especially in the western belt, concerning cotton ginnings, and this to some extent kept down pressure of the new crop.

The fact that lard stocks continue to decrease, appeared to be entirely lost sight of while the European war news completely lost its effect marketwise.

#### Oil and Lard Spread Narrows

On the whole sentiment in oil was divided. As a result the market ran into steady scale down absorption, and this buying served to keep the local bears from aggressively pressing the decline. Much was made of the fact that the spread between October oil and October lard had narrowed from nearly 7c at one time to around 3%c this week. Likewise there was a disposition in close observing oil quarters to point out that the unusual lard spread a month ago had failed to result in the heavy oil distribution that the trade had anticipated.

September oil consumption was 326,-710 bbls. against 352,400 bbls. in August and 435,455 bbls. in September last year.

Distribution for the first two months this season has totaled about 679,000 bbls. against 850,000 bbls. the same time last season.

#### Oil Consumption Lower

The visible supply, however, on the first of October as a result of the smaller carryover this season, totaled 1,221,-215 bbls. against 1,858,100 bbls. at this time last year.

Although the cotton crop is larger than last season, seed receipts at the mills during August and September this season were only 964,000 tons against 1,233,000 tons the same time last season. The smaller seed receipts naturally are accounted for by the relative slowness of the ginning of the new cotton crop.

While September oil consumption made a comparatively poor showing compared with a year ago, the fact must not be overlooked that distribution last year was at a record breaking pace. However, the fact that consumption the first two months, has run 171,-000 bbls. behind the previous season, appears to have had the effect of bringing about a change in sentiment in some quarters. In October last year, consumption was around 360,000 bbls. and there was a disposition to doubt that the distribution this month would equal the figure of the same month a year ago

Cash oil demand was reported fairly good. The crude markets were firm for a time around 9½c across the belt, but subsequently eased ½c to 9½c sales in all sections.

U. S. cold storage holdings of lard on October 1, were 45,188,000 lbs. against 128,054,000 lbs. a year ago, and a fiveyear-Oct. 1 average of 103,960,000 lbs.

Lard stocks at Chicago during the first half of October decreased 2,300,000

#### SOUTHERN MARKETS

#### New Orleans

(Special Wire to The National Provisioner.)

New Orleans, La., October 17, 1935.

Crude oil ranged past week between 9½ @9½c, with heavy trading at latter figure first part of this week, following declines in wheat and lard. Seed movement still very slow in many directions and general impression is that we may not see any big peak movement in cottonseed this season. Strength in foreign oils first week of October has also been sustaining factor with war news Important in developing trend of oil prices from day to day. Washington's proposal to regulate cotton crop for four years to about the size of this year's crop is vital news to cotton products industry.

#### Memphis

(Special Wire to The National Provisioner.)

Memphis, Tenn., October 18, 1935.— Crude cottonseed oil, 9%c; cottonseed meal \$22.75 f.o.b. Memphis, prompt shipment. lbs. to 13,857,000 lbs. compared with 83,306,000 lbs. on October 15, 1934.

COCOANUT OIL—The market was quiet following the sharp advances of late but the tone continued strong. There was a let-up in the demand but producers' ideas were maintained. At New York nearby offerings were quoted at 5%c. Copra was around 2%c. Refined oil at New York was held at 11%c, an advance of %c from recent quotations.

CORN OIL—Market was quiet at New York and more or less nominal, around 9½@9%c.

SOYA BEAN OIL—Soya beans were slightly easier in the West and as a result the market for oil was quiet and barely steady at New York. Nearby oil was quoted at 8c.

PALM OIL—With a fair demand at New York and reports of a good European demand for this oil, the market was firmer. At New York spot and shipment Nigre was quoted at 5c, soft at 4%c, Sumatra nearby 5c and next year 4%c.

PALM KERNEL OIL—While the tone was firmer, there was no particular activity on price change with German oil quoted at 4.90c and other oils 5@5%c.

OLIVE OIL FOOTS—Offerings were light at New York and demand fairly good while the market quotably was unchanged at 10@10¼ c.

RUBBERSEED OIL - Market nominal.

SESAME OIL-Market nominal.

PEANUT OIL—Trade was quiet at New York and the market quoted at 9%c.

#### COTTONSEED PRODUCTS EX-PORTS AND IMPORTS

For one month ended August 31, 1935:

Exports:	1935.	1934.
Oil, crude, lbs	5,408 438,923	
lbs	10,662	1,195 14,659
Oil, crude and refined, lbs*1 Cake and meal, tons of 2.000	9,714,199	410
lbs	240	1,545
**	00F 11-	

\*Includes for September 39,925 lbs. crude, and 7,571,370 refined, 'intered directly for consumption' and 85,792 crude and 2,100,137 refined 'withdrawn from warehouse for consumption' but not 213,192 refined 'entered directly into warehouse.'

#### **HULL OIL MARKETS**

(Special Cable to The National Provisioner.)

Hull, England, Oct. 16, 1935.—Refined cottonseed oil, 28s 6d; Egyptian crude cottonseed oil, 26s.

### WEEK'S CLOSING MARKETS

#### FRIDAY'S CLOSINGS

#### **Provisions**

Hog products irregular over modest range latter part of week, following other commodities but lard undertone still heavy. Cash trade fair, sentiment mixed. Hogs barely steady, top at Chicago \$10.70.

#### Cottonseed Oil

Cotton oil moderately active and about steady. Trade mixed owing to outside irregularity. Pressure from small scattered support apparent, hedge selling light, cash trade good. Crude 9%c sales.

Quotations on bleachable cottonseed oil Friday noon were: Oct., \$10.72; Dec., \$10.53@10.57; Jan., \$10.51@10.55; Mar., \$10.59; May, \$10.64@10.65.

#### Tallow

Tallow, extra, 6%c lb. f.o.b.

#### Stearine

Stearine, 11%c.

#### Friday's Lard Markets

New York, October 18, 1935.—Prices are for export; no tax: Lard, prime western, \$15.20@15.30; middle western, \$15.20@15.30 (including tax); city, unquoted; refined Continent, 15%@15%c; South American, 15%@15%c; Brazil kegs, 15%@16%c (no tax); compound, 12%c in carlots.

#### PORK IMPORTS RISE SHARPLY

(Special Wire to The National Provisioner.)

New York, Oct. 18, 1935.

One of the heaviest movements of imported pork into the United States in a long time came through New York this week. About 74,000 lbs. of fresh and frozen pork and 32,000 lbs. of cured pork was received from Canada, Brazil and Lithuania. Lithuania sent the largest share—500 headed hog carcasses weighing 59,738 lbs.—selling at \$17.75, duty and delivery paid. This country also furnished 11,235 lbs. of cured bellies and 940 lbs. of hams and bacon.

Brazil contributed 5,213 lbs. of corned ham, 12,590 lbs. of corned bellies and 8,075 lbs. of corned butts to the movement. Imports from Canada included 12,343 lbs. of fresh pork shoulders, 1,980 lbs. of pork tenderloins and 3,827 lbs. of cured pork.

Beef imports were not exceptional, 320,750 lbs. of canned beef and 4,134 lbs. of jerked beef coming from South America. There was a delivery this week for ships use of some New Zealand cattle from storage. This beef sold at 7 cents in bond. New York market is quiet and demand slow and light.

#### BRITISH PROVISION MARKETS

(Special Cable to The National Provisioner.)

Liverpool, October 17, 1935.

General provision market steady but firm; very poor demand for hams, fair demand for lard.

Friday's prices were: Hams, American cut, 96s; hams, long cut, unquoted; Liverpool shoulders, square, none; picnics, none; short backs, unquoted; bellies, English, 61s; Wiltshires, unquoted; Cumberlands, unquoted; Canadian Wiltshires, 90s; Canadian Cumberlands, 74s; spot lard, 78s 6d.

#### DRESSED BEEF FROM IRELAND

Samuel Nagle, Inc., West Washington Market, New York City, received a few dressed steers, weighing about 650 lbs. from the Irish Free State last week. These were shipped fresh on consignment and according to George Schober, manager, Samuel Nagle, Inc., compare favorably with domestic top good grade. This shipment was an experiment, and as yet no decision has been made as to whether or not additional Irish beef will be handled.

#### ARGENTINE BEEF EXPORTS

Cable reports of Argentine exports of beef this week up to Oct. 18, 1935, show exports from that country were as follows: To the United Kingdom, 102,908 quarters; to the Continent, 630 quarters. Exports the week ending Oct. 11 were: To England, 76,978 quarters; Continent, 29,702 quarters.

#### AAA WARNS AGAINST POLITICS

A warning to committeemen of production control associations that their groups cannot take part in political or economic movements outside their defined work was issued this week by Chester C. Davis, AAA administrator. Mr. Davis emphasized that charters provide for organization of production control associations to afford local administration of the adjustment programs, "and for no other purpose."

#### WEEKLY HIDE IMPORTS

Imports of cattle hides at leading U. S. ports for week ended Oct. 12:

Week ending	New York.	Boston.	Phila.
Oct. 12, 1935			
Oct. 5, 1935		*****	
Sept. 28, 1935 Sept. 21, 1935		15,505	4,547
Total 1935	1,404,541	44,983	20,828
Oct. 13, 1934 Oct. 6, 1934		50	*****
Same total '34	713,277	46,277	40,238
Total so far: 193	5-1,470,352.	* 1934-7	99,792.
*Does not include	222 172 imp	orts at N	orfolk

#### CHICAGO HIDE QUOTATIONS

Quotations on hides at Chicago for the week ended Oct. 18, 1935, with comparisons, are reported as follows:

#### PACKER HIDES.

	Week ended Oct. 18.		Cor. week, 1934.
Spr. nat. strs. Hvy. nat. strs. Hvy. Tex. strs.	@16 . @15	15½@16n @15½ @14½	@ 914
Hvy. butt brostrs.  Hvy. Col. strs Ex-light Tex.	@15	@141/2 @14	@ 9 @ 81/4
Brnd'd cows. Hvy. nat.		11%@11% 11%@11%	@ 6%
Lt. nat. cows Nat. bulls	@121/2	@14 @12 @101/2	@ 8 @ 7 @ 6 @ 5 101/2@13
Brnd'd bulls. Calfskins Kips, nat	19 @23 161/2@17n	19 @ 9½ @ 23 @ 16½	602 934
Kips, ov-wt Kips, brnd'd. Slunks, reg	131/4@14n @95	@15 @131/2 @95	@55
Slunks, hrls Light nativ 1c per lb. le	e, butt bra		35 @40 clorado steers

#### CITY AND CHICAGO SMALL PACKERS.

Nat. all-wts.12 @124 Branded114@114	11½@11¾ 11 @11¼	61/2 @ 7n 6 @ 61/4n
Nat. bulls @ 10n Brnd'd bulls . @ 9n	91/2@10n 81/2@ 9n	51/2 @ 6n @ 5n
Calfskins 417 @19	16 @19 @1514	8 @10
Kips15½@16 Slunks, reg75 @85n	75 @85n	35 @45n
Slunks, hrls.25 @30n	25 @30n	20 @30n

#### COUNTRY HIDES.

Hvy. steers 9 @ 914 Hvy. cows 9 @ 914	8% @ 9 8% @ 9	@ 414
Buffs 934@10	9% @10	5 @ 514
Extremes10%@11	101/4 @101/2	6 @ 6%
Bulls 71/2@ 7%	7 @ 7¼n	3 @ 34
Calfskins13 @131/2	121/2@13	@ 61%
Kips12 @121/2	11 @111/3	6 @ 61%
Light calf70 @85n	70 @85n	25 @35n
Deacons70 @85n	70 @85n	25 @35n
Slunks, reg50 @65n	50 @65n	@15n
Slunks, hrls.10 @15n	10 @15n	@ 5n
Horsehides .3.60@4.15	3.50@4.00	2.00@2.50

#### SHEEPSKINS.

Pkr. lambs1.55@1.65	1.50@1.65	70 @80
Sml. pkr. lambs1.10@1.35	1.10@1.35 80 @1.00	45 @55 35 @55
Pkr. shearlgs. @90	80 @1.00	35 @55 914@1114

#### N. Y. HIDE FUTURES PRICES

Saturday, Oct. 12, 1935-Holiday.

Monday, Oct. 14, 1935—Close: Dec. 11.97 sale; Mar. 12.30@12.33; June 12.63@12.67; Sept. 12.93n; sales 39 lots. Closing 1@3 higher.

Tuesday, Oct. 15, 1935—Close: Dec. 12.23@12.24 sales; Mar. 12.59@12.60 sales; June 12.93n; Sept. 13.25n; sales 202 lots. Closing 26@32 higher.

Wednesday, Oct. 16, 1935—Close: Dec. 12.21@12.25; Mar. 12.57 sale; June 12.90 sale; Sept. 13.20n; sales 101 lots. Closing 2@5 lower.

Thursday, Oct. 17, 1935—Close: Dec. 12.13 sale; Mar. 12.50 sale; June 12.82n; Sept. 13.12n; sales 87 lots. Closing 7@8 lower.

Friday, Oct. 18, 1935—Close: Dec. 12.02@12.05; Mar. 12.38@12.39; June 12.71@12.75; Sept. 13.00n; sales 126 lots. Closing 11@12 lower.

#### MEAT AND LARD EXPORTS

Exports of pork, bacon and lard through port of New York during week ended October 18, totaled 173,600 lbs. of bacon and 5,600 lbs. of lard.



IONS

ago for

th com-

or. week, 1934.

@10½n @ 9½ @ 9

@ 8 %

60 7 @ 64

do steers

KERR

@ 444 @ 644 @ 644 @ 644 @ 35n @ 35n @ 35n @ 35n @ 2.50

@80

@55 @55 @114

CES

day.

Dec. June

39 lots.

: Dec.

@12.60

; sales

-Close:

e; June

1 lots.

: Dec. 12.82n;

ng 7@

: Dec. ; June

es 126

TS

d lard

g week

lbs. of

sioner

## Hides and Skins Weekly Market Review

#### Chicago

PACKER HIDES—Another half-cent advance was paid on the second day of the week for all big packer descriptions except heavy native cows, which are held higher. A second half-cent advance was obtained late this week on extreme light native steers, bringing this description to a full cent over last week, with heavy cows also held at a full cent up.

Trading at the advance accounted for 110,000 hides on the one day, Sept.-Oct. take-off but running well to Oct. Scattered sales later brought the total for the week to about 125,000 hides, with a few more reported booked to private tanning account. Some sellers withdrew from the market after the opening business, except for a few native steers moved later, and have not been offering hides during the latter part of the week. The market in general is in a rather closely sold up position, due to the policy of the packers in selling sufficient hides each week at the prices obtainable to off-set their kill.

The market appears strong, with further business available at last paid prices, but most descriptions well sold up.

One packer was credited with moving or booking 5,000 native steers early at 16c, and later two packers sold 7,000 at 16c. One lot of 1,300 May forward extreme light native steers sold early at 13½c later two cars were reported at 14c, or full cent over last week.

About 4,000 butt branded steers sold at 15c, and 7,000 Colorados at 14½c, with some dating June forward included. Three packers sold 2,900 heavy Texas steers at 15c, and couple cars light Texas were reported at 13¾c; extreme light Texas steers quotable at 12c.

Bids of 14c, last trading price, declined for heavy native cows, with 15c asked, and possibly 14½c available for picked points. Total of 43,000 Sept.-Oct. light native cows sold at 12½c, with the less desirable Milwaukees going same basis; Association sold a car Oct. also at 12½c. All packers sold total of 42,000 branded cows and Association 1,000, all at 12c.

One packer sold 3,500 July to Sept. native bulls at 11c, and 1,700 June to Sept. branded bulls at 10c.

SMALL PACKER HIDES—Chicago small packer all-weights are only a nominal market but quotable around 12@12%c for native steers and cows,

branded ½c less. Sales of Indiana outside small packer hides this week at 11½c, selected, f.o.b. shipping point, for natives, branded ½c less, equal to 11¾c, delivered Chicago; some held slightly higher.

PACIFIC COAST—Trading previous week cleaned up Sept. hides in the Coast market at 12c for steers and 9%c for cows, flat, f.o.b. shipping points.

FOREIGN WET SALTED HIDES—South American market sharply higher in a light trade. Late last week 2,500 frigorifico light steers sold equal to 12½c. Early this week 8,000 Sansinenas sold at 85 pesos, equal to 13½c.c.i.f. New York, as against 80 pesos or 13½c last week. About 2,000 rejects sold later at 80 pesos, or about 13c.

COUNTRY HIDES — Trading in country hides is restricted by the inability of collectors to buy all-weights at prices that will permit them to sell tanner selections at the prices obtainable. All-weights quotable 9½ @9% c, selected, trimmed, with some sellers asking these prices for untrimmed. Heavy steers and cows quoted around 9@9% c. Buff weights range 9% @10c, usually, although higher asked. Extremes hard to find under 11c, with 10½ @10% c obtainable. Bulls quoted 7½ @7% c; glues around 6% @7c, nom. All-weight branded around 8c, nom.

CALFSKINS — As previously reported, packers moved their Sept. calfskins last week, northern point heavies at 23c, with 23½c paid for a few picked points, River point heavies at 22c, and lights under 9½-lb. at 19c.

Chicago city calfskins quotable around 17c for 8/10-lb., a cent advance, which was paid for a small lot of Detroit cities; a car 10/15-lb. is offered at 20c, with 19c last paid and obtainable. Outside cities 8/15-lb. quoted around 17½ @17%c; mixed cities and countries around 16c, nom.; straight countries around 13½c, flat. Chicago city light calf and deacons \$1.20 last paid and bid.

KIPSKINS—Packer over-weight kipskins advanced a half-cent late this week; one packer sold 5,300 Sept. over-weights, another packer 2,800 Sept., and third packer 1,000 northerns, all at 15½c for northern over-weights and 14½c for southerns; one packer still holds a few northerns. Balance of Sept. kips cleaned up last week, at 16½c for northern natives, 15c for northern overweights, southerns a cent less, and branded at 13½c last paid.

Car Chicago city kipskins sold at 15½c, prior to above advance in packer over-weights; quoted 15½@16c, nom. Outside cities around 15½c; mixed cities and countries about 13½c; straight countries, 12@12½c, flat.

Packer Sept. regular slunks last sold at 95c; hairless last sold at 35c flat, with 40c flat asked.

HORSEHIDES — Market continues firm, with good city renderers quoted \$3.90@4.00 and some talking up to \$4.25; mixed city and country lots range \$3.60@3.75.

SHEEPSKINS-Dry pelts scarce at present and quoted 16@161/2c for full wools. Continued good demand for big packer shearlings, with production very light now; one packer sold a car this week at 90c for No. 1's, 70c for No. 2's, and 45c for No. 3's or clips, 10c advance on the first two grades and 5c on the clips. Good demand reported for the finished stock with prices firm. Pickled skins are firm and some houses well sold up and not offering; market quoted around \$5.50 per doz., last paid for Oct. skins. Packer lamb pelts firm around \$2.00 per cwt. live lamb, or \$1.55@1.65 each. Outside small packer lambs range \$1.10@1.35 each, with sales of good stock reported in a fair way at \$1.25, selected.

#### New York

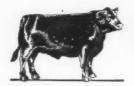
PACKER HIDES—One packer sold a car Sept. native steers early in week at 16c, last week's asking price, which cleaned up Sept. hides. Another packer later sold Oct. native steers at 16c, and a third packer sold half of Oct. production of steers, the natives at 16c, but brands at 15c and Colorados 14½c, a half-cent advance for brands. These prices were declined for Oct. hides in other directions.

CALFSKINS—Calfskin market firm, with higher prices asked. Collectors quoting \$1.45@1.50 for 5-7's, \$2.00 for 7-9's; 4,000 of 9-12 buttermilks sold at \$2.70 and about same quantity 12/17 buttermilks at \$3.00. Packer calf quotable 10@15c over these prices, nominally.

#### CHICAGO HIDE MOVEMENT

Receipts of hides at Chicago for the five days ended October 11, 1935, were 4,867,000 lbs.; previous week, 4,128,000 lbs.; same week last year, 5,442,000 lbs.; from January 1 to October 11 this year, 196,242,000 lbs.; same period a year ago, 184,167,000 lbs.

Shipments of hides from Chicago for the five days ended October 11, 1935, were 5,036,000 lbs.; previous week, 5,501,000 lbs.; same week last year, 5,024,000 lbs.; from January 1 to October 11 this year, 234,363,000 lbs.; same period a year ago, 223,453,000 lbs.



## Live Stock Markets Weekly Review



#### LIVESTOCK PRICES AT LEADING MARKETS

Livestock prices at five leading Western markets, Thursday, October 17, 1935, as reported by the U. S. Bureau of Agricultural Economics:

logs (Soft or oily hogs, excluded). CHICAGO	u of Agricul	tural Econ	omics:	
	D. E. ST. LOUIS	S. OMAHA.	KANS. CITY.	ST. PAUL
Lt. lt. (140-160 lbs.) gd-ch\$10.25@10.	65 \$10.35@10.70	\$9.00@10.00	\$9.50@10.00	\$10.00@10.25
Medium 9.75@10.	50 9.75@10.50	9.75@ 9.50	9.00@ 9.65	9.50@10.00
Lt. wt. (160-180 lbs.) gd-ch 10.50@10.	70 10.50@10.65	9.50@10.10	9.65@10.15	10.00@10.20
Medium 10.00@10.5	55 10.00@10.50	9.25@ 9.90	9.25@ 9.90	9.50@10.10
(180-200 lbs.) gd-ch 10.55@10.3	75 10.50@10.65	9.90@10.15	9.90@10.20	10.00@10.18
Medium 10.25@10.0	80 10.00@10.50	9.25@10.00	9.50@10.00	9.50@10.00
Med. wt. (200-220 lbs.) gd-ch 10.60@10.8		10.00@10.15	10.00@10.20	10.00@10.1
(220-25 lbs.) gd-ch 10.60@10.5		9.90@10.10	10.00@10.20	9.90@10.10
Hvy. wt. (250-290 lbs.) gd-ch 10.25@10.		9.75@10.00	9.80@10.15	9.75@10.10
(290-350 lbs.) gd-ch 10.00@10.0	80 10.00@10.35	9.50@ 9.90	9.60@ 9.90	9.50@ 9.90
PACKING SOWS:				
(275-350 lbs.) good 9.40@ 9.5		8.65@ 8.85	8.75@ 9.00	8.75@ 8.88
(350-425 lbs.) good 9.25@ 9.5	55 9.15@ 9.40	8.60@ 8.85	8.50@ 8.85	8.60@ 8.75
(425-550 lbs.) good 9.00@ 9.4		8.50@ 8.75	8.25@ 8.60	8.50@ 8.78
(275-550 lbs.) medium 8.85@ 9.4	45 8.00@ 9.25	8.25@ 8.60	7.50@ 8.50	8.50@ 8.75
SLAUGHTER PIGS:				
(100-140 lbs.) gd-ch 9.50@10.5		*******	8.75@ 9.65	10.00@10.50
Medium 9.00@10.	25 8.75@10.40		7.50@ 9.25	9.50@10.00
Av. cost & wt. Wed. (pigs ex.): 10.17-247 I	bs. 10.07-206 lbs.	9.14-264 lbs.	9.69-212 lbs.	
laughter Cattle, Calves and Vealers:				
STEERS: (550-900 lbs.) choice 11.00@12.5	25 9.75@11.50	9.50@11.75	9.50@11.50	10.00@11.78
Good 9.00@11.		8.75@11.00	8.00@10.75	8.50@11.00
Medium 7.25@ 9.4	50 6.75@ 8.50	6.75@ 9.00	6.50@ 8.75	6.50@ 8.78
Common 5.00@ 7.		4.75@ 7.00	5.00@ 6.75	4.75@ 6.50
	0.000	4.10@ 1.00	0.000 0.10	2.10@ 0.00
STEERS:	10 55 010 00	22 00 010 00	10 20 011 55	11 00 010 0
(900-1100 lbs.) choice 11.75@12.	75 10.75@12.00	11.00@12.00	10.50@11.75	11.00@12.0
Good 9.50@12. Medium 7.50@ 9.		9.00@11.25 7.00@ 9.25	8.75@10,75 6.75@ 8.75	8.75@11.00 6.50@ 8.75
		4.75@ 7.25	5.25@ 6.75	4.90@ 6.50
	10 0.10@ 1.00	4.100 1.20	0.20@ 0.10	4.800 0.00
STEERS: (1100-1300 lbs.) choice 12.25@13.	00 11.00@12.00	11.25@12.25	10.50@11.75	11.00@12.0
Good 9.75@12.		9.25@11.25	8.75@10.50	8.75@11.00
Medium 7.50@ 9.	75 7.00@ 8.75	7.25@ 9.25	6.75@ 8.75	6.50@ 8.78
	10 1100 0110	112065 0120	0110	0.000
STEERS:		** ** ** **		
(1300-1500 lbs.) choice 12.50@13.			10.50@11.75	10.75@11.75
Good 10.00@12.5	50 8.75@11.00	9.25@11.25	8.75@10.50	8.50@11.00
HEIFERS:				
(550-750 lbs.) choice 10.50@11.		9.50@10.50	8.50@10.50	9.75@10.7
Good 8.75@10.	50 7.75@ 9.25	8.50@ 9.50	7.50@ 9.25	8.15@10.0
Com-med 4.75@ 8.	75 4.00@ 7.75	4.50@ 8.75	4.50@ 7.50	4.25@ 8.3
HEIFERS:				
(750-900 lbs.) gd-ch 8.75@11.5		8.75@11.00		8.35@10.7
Com-med 4.75@ 8.	75	4.50@ 8.75	4.50@ 7.50	4.50@ 8.3
cows:				
Good 5.50@ 6.		5.25@ 6.00	5,25@ 6.00	4.90@ 5.8
Com-med 4.15@ 5.		4.00@ 5.25	4.00@ 5.25	4.00@ 4.9
Low-cut-cut 3.25@ 4.	15 2.75@ 4.00	3.25@ 4.00	2.75@ 4.00	3.00@ 4.0
BULLS: (Yrls, Ex.) (Beef)				
Good 5.75@ 6.		5.00@ 5.75	5.15@ 5.50	5.00@ 5.7
Cul-med 4.25@ 5.	75 4.00@ 5.25	4.00@ 5.25	3.50@ 5.15	3.60@ 5.0
VEALERS:				
Gd-ch 9.00@10.	50 8.50@ 9.75	7.50@ 8.50	7.00@ 9.00	8.00@10.0
Medium 6.75@ 9.		6.00@ 7.50	5.00@ 7.00	6.50@ 8.0
Cul-med 6.00@ 7.0	00 4.00@ 7.25	4.00@ 6.00	4.00@ 5.00	4.00@ 6.5
CALVES:	6.50@ 9.25	6.00@ 9.00	5.50@ 7.75	6.50@ 9.5
(250-500 lbs.) gd-ch 7.00@10.5		4.50@ 6.00	3.50@ 6.00	
	00 3.75@ 6.50	4.50@ 6.00	0.000 0.00	4.00@ 6.5
(250-500 lbs.) gd-ch 7.00@10.5 Com-med 4.50@ 7.0	00 3.75@ 6.50	4.50@ 6.00	0.000	4.00@ 6.5
(250-500 lbs.) gd-ch 7.00@10.5 Com-med 4.50@ 7.0	00 3.75@ 6.50	4.50@ 6.00	0.000	4.00@ 6.5
(250-500 lbs.) gd-ch 7.00@10.8  Com-med		8.75@ 9.15	8.75@ <b>9</b> .50	
(250-500 lbs.) gd-ch 7.00@10.: Com-med 4.50@ 7.0 laughter Sheep and Lambs: LAMBS:	85 8.60@ 9.35			8.75@ 9.2
(250-500 lbs.) gd-ch. 7.00@10.8 Com-med. 4.50@ 7.0 laughter Sheep and Lambs:  LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.0 Com-med. 6.75@ 8.1	85 8.60@ 9.35	8.75@ 9.15	8.75@ 9.50	8.75@ 9.2
(250-500 lbs.) gd-ch. 7.00@10.8 Com-med. 4.50@ 7.0 laughter Sheep and Lambs:  LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.0 Com-med. 6.75@ 8.8 YEARLING WETHERS:	8.60@ 9.35 85 6.00@ 8.75	8.75@ 9.15 7.00@ 8.75	8.75@ 9.50 6.50@ 8.75	8.75@ 9.2 6.50@ 8.7
(250-500 lbs.) gd-ch. 7.00@10.: Com-med. 4.50@ 7.0 laughter Sheep and Lambs: LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.6 Com-med. 6.75@ 8.3 YEARLING WETHERS: (90-110 lbs.) gd-ch. 7.25@ 7.7	85 8.60@ 9.35 85 6.00@ 8.75 75 7.00@ 7.75	8.75@ 9.15 7.00@ 8.75 6.75@ 7.50	8.75@ 9.50 6.50@ 8.75 7.00@ 7.50	8.75@ 9.2: 6.50@ 8.7: 6.75@ 7.5
(250-500 lbs.) gd-ch. 7.00@10.t Com-med. 4.50@ 7.0 laughter Sheep and Lambs: LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.0 Com-med. 6.75@ 8.3 YEARLING WETHERS: (90-110 lbs.) gd-ch. 7.25@ 7.3 Medium 6.25@ 7.3	85 8.60@ 9.35 85 6.00@ 8.75 75 7.00@ 7.75	8.75@ 9.15 7.00@ 8.75	8.75@ 9.50 6.50@ 8.75	8.75@ 9.2: 6.50@ 8.7: 6.75@ 7.5
(250-500 lbs.) gd-ch. 7.00@10.8 Com-med. 4.50@ 7.0 laughter Sheep and Lambs:  LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.0 Com-med. 6.75@ 8.3 YEARLING WETHERS: (90-110 lbs.) gd-ch. 7.25@ 7.3 Medium 6.25@ 7.3 EWES:	8.60@ 9.35 8.60@ 8.75 7.00@ 7.75 8.00@ 7.25	8.75@ 9.15 7.00@ 8.75 6.75@ 7.50 5.25@ 6.75	8.75@ 9.50 6.50@ 8.75 7.00@ 7.50 6.25@ 7.00	8.75@ 9.2 6.50@ 8.75 6.75@ 7.56 5.75@ 6.75
(250-500 lbs.) gd-ch. 7.00@10.: Com-med. 4.50@ 7.0 laughter Sheep and Lambs: LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.4 Com-med. 6.75@ 8.3 YEARLING WETHERS: (90-110 lbs.) gd-ch. 7.25@ 7.3 Medium 6.25@ 7.3 EWES: (90-120 lbs.) gd-ch. 3.50@ 4.4	85 8.60@ 9.35 85 6.00@ 8.75 75 7.00@ 7.75 6.00@ 7.25 80 3.25@ 4.25	8.75@ 9.15 7.00@ 8.75 6.75@ 7.50 5.25@ 6.75 3.00@ 4.25	8.75@ 9.50 6.50@ 8.75 7.00@ 7.50 6.25@ 7.00 3.75@ 4.50	8.75@ 9.21 6.50@ 8.75 6.75@ 7.50 5.75@ 6.75 3.25@ 4.22
(250-500 lbs.) gd-ch. 7.00@10.5 Com-med. 4.50@ 7.0 laughter Sheep and Lambs:  LAMBS: (90 lbs. down) gd-ch.* 8.75@ 9.0 Com-med. 6.75@ 8.5 YEARLING WETHERS: (90-110 lbs.) gd-ch. 7.25@ 7.1 Medium 6.25@ 7.1 EWES:	85 8.60@ 9.35 85 6.00@ 8.75 75 7.00@ 7.75 6.00@ 7.25 80 8.25@ 4.25 30 2.75@ 4.00	8.75@ 9.15 7.00@ 8.75 6.75@ 7.50 5.25@ 6.75	8.75@ 9.50 6.50@ 8.75 7.00@ 7.50 6.25@ 7.00	8.75@ 9.21 6.50@ 8.75 6.75@ 7.50 5.75@ 6.75

<sup>\*</sup>Quotations based on ewes and wethers.

#### CORN BELT DIRECT TRADING

Reported by U. S. Bureau of Agricultural Economics.

Des Moines, Iowa, Oct. 17, 1935.

Hog prices at 22 concentration points and 9 packing plants in Iowa and Minnesota were mostly steady to 5c higher for the week, spots 10c up. Choice 180 to 200 lbs., largely \$9.65@9.95; railed deliveries, to \$10.10 and occasionally \$10.15; 250 to 270 lbs. trucked lots, \$9.45@9.90; 270 to 290 lbs., \$9.30@9.70; 290 to 350 lbs., mostly \$9.00@9.50; better grades 160 to 180 lbs., \$9.20@9.75; desirable 140 to 160 lbs., \$9.50; good light weight packing sows, \$8.35@8.75; few by rail, \$8.85 or above; medium and heavy weights, \$7.90@8.50.

Receipts week ended Oct. 17, 1935:

	This week.	Last week.
Friday, October 11	14,700	4,500
Saturday, October 12	9,800	4,400
Monday, October 14	17,400	12,500
Tuesday, October 15	18,800	5,500
Wednesday, October 16	11,500	8,200
Thursday, October 17	12,800	10,100

#### LIVESTOCK COST AND YIELD

Kinds of livestock slaughtered cost and yield in per cent and pounds for August, 1935, with comparisons:

August, 1909, with compar	lugust, 1959, with comparisons:			
Aug., 1935.	July, 1935.	Aug., 1934 <sup>1</sup>		
Average live cost per 100 lbs.:				
Cattle       \$ 6.50         Calves       6.93         Hogs       10.86         Sheep and lambs       7.65	\$ 6.68 6.79 9.38 7.52	\$ 4.78 4.59 5.31 6.24		
Average yield, per cent:				
Cattle       52,57         Calves       55,46         Hogs       73,87         Sheep and lambs       47,43	53.07 57.28 75.45 48.33	54.30 56.65 74.36 47.58		
Average live weight, lbs.:				
Cattle       899.71         Calves       199.85         Hogs       236,81         Sheep and lambs       80.75	902.89 187.80 245.19 79.95	916.90 196.87 231.36 79.04		
Sources of supply, per cent:				
Cattle-				
Stockyards	84.21 15.79	83.48 16.52		
Calves—				
Stockyards 78.60 Other 21.40	77.78 22.22	73.41 26.59		
Hogs-				
Stockyards 60.81 Other 39.19	56.65 43.35	61.59 38.41		
Sheep and lambs				
Stockyards	80.45 19.55	78.08 21.92		
Classification, per cent:				
Cattle—				
Steers       41.43         Bulls and stags       4.27         Cows and heifers       54.30	44.39 4.55 51.06	49.03 3.84 47.13		
Hogs-				
Sows       57.83         Barrows       41.27         Stags and boars       0.90	58.17 40.49 1.34	62.39 36.82 0.79		
Sheep and lambs—				
Sheep	5.63 94.37	5.79 94.21		
<sup>1</sup> Drought stricken cattle and ca				

<sup>&</sup>lt;sup>1</sup>Drought stricken cattle and calves purchased for government account not included.

# SLAUGHTER REPORTS

Special reports to THE NATIONAL PROVISION-ER show the number of livestock slaughtered at 16 centers for the week ended Oct. 12, 1935.

#### CATTLE.

DING

ltural 1935. n points nd Minhigher oice 180

; railed sionally

ed lots, 0@9.70;

0@9.50;

\$9.20@

, \$9.50;

\$8.35@ ve; me-08.50.

1935: Week. 4,500 4,400

12,500 5,500 10,100

ELD ed cost

nds for

Aug.,

78.08 21.92

49.03 3.84 47.13

sioner

Week ended Oct. 12	Prev. Week.	Cor. week. 1934.
32,649	31,353	36,589
		50,734
	17 111	17,100
	24 225	18,165
	8.398	13,754
	9.185	12,430
3,898		3,237
8,646		
2,379	2,324	2,754
1,931	1,680	1,868
7,368	8,515	10,347
11,117	9,152	7,856
4,645		5,648
5,273		5,472
16,647		15,380
4,581		4,839
200,998	181,731	206,173
as.		
36,003	40,666	74,433
		48,287
		27,648
13,409	18,922	26,003
		31,624
4,764	9,686	16,204
2,200		7,662
0,018	11 601	16,103
5 379		13,365
33.273		47,734
4.294		80.758
7.987		30,758 10,924
2.959		8,616
11,878	16,415	30.758
8,292	4,271	12,614
.169,422	205,908	402,733
EP.		
60,964	51,064	58,751
	18,036	69,346
		78,564
12,106		10,714
		28,898
		13,036
		593
0.549		7 000
4 340		7,920
64 363		2,521 72,507
1.654		6.594
8.119		2.590
7.088		26,252
33,988	27,077	59,554
5,115	1,585	2,070
	31,725 19,085 29,349 9,825 11,879 8,646 2,379 1,931 7,308 11,114 4,581 200,908 11,10,880 10,480 10,480 10,480 10,480 10,480 11,181 11,878 11,8	31,726 31,498 1,905 17,111 29,349 24,225 9,825 8,398 11,879 9,185 8,646 10,143 8,515 11,117 9,153 4,531 1,680 4,531 2,111 200,998 181,731 98. 36,003 40,696 8,608 40,696 8,608 40,696 8,608 40,696 8,80 16,677 3,399 3,277 9,837 11,601 33,273 35,546 6,973 4,294 6,792 2,791 11,878 16,415 15,379 6,516 33,273 35,546 6,964 4,294 6,073 7,983 7,1601 11,878 16,415 12,106 10,964 12,106 4,204 6,073 7,987 8,898 8,292 4,271 169,422 205,908 12,276 4,244 6,073 7,987 8,898 8,292 4,271 1,601 11,878 16,415 6,073 7,987 8,898 8,292 4,271 1,601 11,878 16,415 6,073 7,987 8,898 8,292 4,271 1,601 11,803 12,106 10,053 4,244 4,044 4,043 4,043 4,244 4,073 7,987 8,898 8,292 4,271 1,601 11,878 16,415 6,073 4,244 4,073 7,987 8,898 8,292 4,271 1,601 11,803 4,244 4,073 7,987 8,898 8,292 4,271 1,601 11,803 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,073 4,244 4,578 4,244 4,578 4,244 4,578 4,244 4,578 4,578 8,578 6,578 4,344 4,558 7,698 6,794 4,558 7,0

## RECEIPTS AT CHIEF CENTERS

Week ended Oct. 12, 1935:

\*Including government owned cattle.

ST

CO

VE

PO

HO

At 20 markets-	Cattle. Ho	gs. Sheep.
Week ended Oct. 12	.280,000 200,0	000 453,000
Previous week	.295,000 233,0	000 464,000
*1934	340,000 423,	
1933	296,000 441,	
1932	251,000 451,	000 532,000
1931	279,000 356,	000 698,000
At 11 markets:	6	Hogs.
Week ended Oct. 12		164.000
Previous week		177,000
1934		366,000
1933		366,000
1932		361,000
1931		483,000
At 7 markets:	Cattle, Ho	gs. Sheep.
Week ended Oct. 12	.216,000 132.	000 282,000
Previous week	.205,000 143,	000 265,000
*1934	257,000 313,	000 526,000
1933	.233,000 305.	000 366,000
1932	.193,000 288,	
1931	217,000 401,	000 469,000

#### NEW YORK LIVESTOCK

Receipts week ended Oct. 12, 1935:

	Cattle.	Calves.	Hogs.	Sheep.
Jersey City Central Union		9,633 1,175	3,626	33,102 17,353
New York		2,852	13,750	8,518
Total Previous week Two weeks ago	6,637	13,660 12,705 12,121	17,376 18,282 16,916	58,973 50,354 58,579

#### PACIFIC COAST LIVESTOCK

Receipts five days ended Oct. 11,

1939;	le. Calves.	Hogs.	Sheep.
Los Angeles 6,4 San Francisco 1,6 Portland 3,6	50 17		8,027 400 2,750
DIRECTS—Los Angele 39 cars; sheep, 67 cars. 475 head; calves, 171 sheep, 2.750 head.	San Fra	ncisco:	Cattle,

NEW YORK. PHILA. BOSTON.

#### MEAT SUPPLIES AT EASTERN MARKETS

(Reported by the U. S. Bureau of Agricultural Economics.)

WESTERN DRESSED MEATS.

			-	
TEERS, carcass	Week ending Oct. 12, 1935	9,771	2,292	2,021
	Week previous	10,1251/2	2,100	1,957
	Same week year ago	9,696	2,364	2,507
OWS, carcass	Week ending Oct. 12, 1935	2,660	1,688	2,189
	Week previous	2,290	1,452	2,321
	Same week year ago	1,145	1,151	2,832
ULLS, carcass	Week ending Oct. 12, 1935	2461/4	559	17
	Week previous	274	491	15
	Same week year ago	170	379	24
EAL, carcass	Week ending Oct. 12, 1935	13,632	1,961	568
	Week previous	9,914	1,417	503
	Same week year ago	9,854	1,851	756
AMB, carcass	Week ending Oct. 12, 1935	42,454	13,481	14,794
	Week previous	36,283	11,660	19,466
	Same week year ago	37,297	15,022	18,026
UTTON, carcass	Week ending Oct. 12, 1935	3,350	901	623
	Week previous	2,592	487	619
	Same week year ago	2,058	764	838
ORK CUTS, 1bs.	Week ending Oct. 12, 1935	1,380,127	341,307	179,668
	Week previous	1,021,751	349,837	175,199
	Same week year ago1	,560,761	361,941	171,713
EEF CUTS, 1bs.	Week ending Oct. 12, 1935			*****
	Week previous			
	Same week year ago	388,355		*****
	LOCAL SLAUGHTERS.			
ATTLE, head	Week ending Oct. 12, 1935	7,368	2.379	
	Week previous	8,515	2,324	
	Same week year ago	10,347	2,754	*****
ALVES, head	Week ending Oct. 12, 1935	14,165	2,472	*****
	Week previous	14,861	2,515	*****
	Same week year ago	14,792	3,097	
OGS, head	Week ending Oct. 12, 1935	33,273	9,837	
	Week previous	35,546	11,601	
	Same week year ago	47,734	16,103	*****
HEEP, head	Week ending Oct. 12, 1935	64,363	6,543	******

	Week ended Oct. 11.	Prev. week.	Cor. week, 1934.
Chicago Kansas City, Kans. Omaha St. Louis & East St. Loui Sloux City St. Joseph St. Paul N. Y. Newark and J. C.	. 10,880 . 8,104 8 24,453 . 5,663 . 6,133 . 17,164	41,409 16,673 12,374 28,939 10,319 10,380 21,892 33,647	102,113 48,287 26,070 50,863 14,546 30,241 42,874 47,331
Total		175,633	362,325

U. S. INSPECTED HOG KILL Kill at 8 points week ended Oct. 11,

# Order Buyer of Live Stock

# L. H. McMURRAY

Indianapolis, Indiana

# HOGS—SHEEP—CALVES—CATTLE

# L. SPARKS & CO.

National Stock Yards, Ill.—Phone East 6261 Mississippi Valley Stock Yds., St. Louis, Mo. Phone Colfax 6900 or L. D. 299 Springfield, Mo.—Phone 3339 use the services of the Kennett-Murray Livestock Buying Organization!

For quick service and

complete satisfaction

Week previous .....

Same week year ago.....

# OFFICES

5.838

Detroit, Mich. Cincinnati, Ohio Dayton, Ohio Omaha, Neb. Indianapolis, Ind. La Fayette, Ind. Louisville, Ku Nashville, Tenn. Sioux City, lowa Montgomery, Ala.

# CANADIAN LIVESTOCK PRICES

Top prices Oct. 10, 1935:

BUTCHER STEERS. Up to 1,050 lbs.

op to	T'one the		
	Week ended Oct. 10.	Last week.	Same week, 1934.
Toronto Montreal Winnipeg Calgary Edmonton Prince Albert Moose Jaw Saskatoon	6.25 6.25 4.50 4.75 3.50 3.50 8.50	\$ 6.75 6.00 6.00 4.75 5.00 8.25 4.75 4.25	\$ 6.00 5.00 4.50 3.25 3.25 2.50 3.50
VEAL	CALVES.		
Toronto Montreal Winnipeg Calgary Edmonton Prince Albert Moose Jaw Saskatoon	8.50 6.50 4.25 5.00 3.50 5.00	\$ 9.00 8.50 6.50 4.00 4.50 3.50 5.50 4.50	\$ 7.00 7.50 4.50 3.00 3.50 2.50 3.50 3.00
SELECT B.	ACON HO	GS.	
Toronto Montreal Winnipeg Calgary Edmonton Prince Albert Moose Jaw Saskatoon	9.90 9.00 9.10 8.90 8.60 8.75	\$ 9.65 9.75 8.75 8.85 8.75 8.35 8.50 8.35	\$ 8.40 8.50 7.75 7.45 7.40 7.35 7.50 7.35
GOOD	LAMBS.		
Toronto Montreal Winnipeg Calgary Edmonton Prince Albert Moose Jaw Saskatoon	6.50 5.50 5.25 5.25 4.25 5.00	\$ 7.00 6.60 5.75 5.25 5.25 4.50 4.75 4.75	\$ 6.50 6.00 5.00 4.60 4.50 4.25 3.75

# LIVESTOCK PRICES COMPARED

September prices at Chicago:

September	prices a	C OIII	cago.	
		Sept., 1935.	Aug., 1935.	Sept., 1934.
SLAUGHTER	CATTLE	AND	VEALE	RS.

		1935.	1935.	1934.
SLAUGHTER	CATTLE	AND	VEALER	RS.
Steers-				
550-900 lbs.,	Choice Good Medium . Common .	10.38	10.44 8.39	\$ 8.55 7.27 5.55 3.93
900-1100 lbs.,	Good Medium . Common .	10.67 8.65	8.63	9.46 8.04 5.96 4.33
1100-1300 lbs.,	Good Medium .	10.84	10.78	10.14 8.44 6.64
1300-1500 lbs.,	Choice			10.28 8.91
Heifers-				
550-750 lbs.,	Good Com.&med	9.85	10.03	7.75 6.47 4.38
750-900-lbs.,	Gd. & ch. Com.&med			7.06 4.39
Good		4.93	5.21	4.64 3.15 2.18
Bulls (yearlings of Good (beef) Cutter, com. &		6.24		3.67 2.97
Good & choice Medium Cull & common		7.93	8.06	7.58 5.79 4.44
Calves, 250-500 lb Good and choice Common & med				$\frac{6.00}{3.72}$

#### HO

	Hous.			
Light light, 140 Good and choic Medium	00 90	10.25 9.86	11.03 10.58	4.90
Light weight, 19 Good and choice Medium	е	10.65 10.24	11.39 10.93	8.6
Light weight, 1: Good and choic Medium		10,78 10.46	11.55 11.24	6.00
Medium weight- 200-220 lbs., a 220-250 lbs., a	good & ch		11.65 11.61	6.2
Heavy weight— 250-290 lbs., g 290-350 lbs., g			11.35 11.08	6.8
Packing sows— 275-350 lbs., g 350-425 lbs., g 425-550 lbs., g 275-550 lbs., 1	ood	9.65 9.49 9.32 9.19	10.29 10.08 9.92 9.72	5.8 5.8 5.2 4.7
Slaughter pigs, Good and cho Medium	100-140 lbs.—	9.52 9.03	10.26 9.53	8,7
ILA	MBS AND S	HEEP		
Lambs—				
90 lbs. down, 90-98 lbs., 98-110 lbs.,	Gd. & ch. Com.&med. Gd. & ch. Gd. & ch.	9.34 7.86	8.68 7.24	5.8
Yearling wether				
90-110 lbs.,	Gd. & ch. Medium .	$7.18 \\ 6.21$	6.76 5.98	5.6
Ewes—				
	Gd & ch.	3.53	3.34	2.85

# SEPT. FEDERAL SLAUGHTERS

Federal inspected slaughter of all classes of livestock during Sept., 1935:

	Cattle.	Calves.	Hogs.	& lambs.
Baltimore	9,884	(1)	(1)	(1)
Buffalo	(1)	(1)	(1)	. (1)
Chicago	128,737	28,570	147,752	243,638
Cincinnati	13,733	7,573	30,148	(1)
Cleveland	(1)	(1)	16,460	(1)
Denver	10,618	3.044	11,723	24,338
Detroit	(1)	(1)	(1)	(1)
Fort Worth	(1)	(1)	(1)	(1)
Kansas City	78,813	38,574	61,293	90,480
Milwaukee	16,433	20.698	(1)	(1)
National Stock	,	,	(-)	(-)
Yards	74,657	(1)	106,130	(1)
New York	26,692	61,605	(1)	241,670
Omaha	65,120	7,797	47,009	120,717
Philadelphia	6,985	8,870	(1)	22,267
Sioux City	31,478	3,132	29,359	58,534
South St.	01,110	0,104	20,000	00,00%
Paul	52,927	32,790	47,023	104,802
All other	00,000	02,100	201000	204,004
stations	369,705	245,241	956,029	642,419
Total:	50F F00	455 004	3 450 000	2 740 007
Sept.,'35	885,782	457,894	1,452,926	1,548,865
Total: Sept.,'34	011 000	400 700	0.000.007	1 470 000
9 mos. ended	851,363	462,703	2,600,937	1,479,068
	744 955	4 100 100	19 695 557	19 104 014
	, 1 TT, 333	4,100,130	18,625,557	10,104,014
9 mos, ended Sept.,'34 7	,271,918	4,614,763	31,822,419	11,775,739
New York, Brooklyn, Jersey City, & New-				

# LIVESTOCK AT 62 MARKETS

Receipts and disposition of livestock at 62 leading markets in Sept., 1935:

	Receipts	Local slaughter.	Total ship- ments.
	CATTLE	E.	
Total Sept.	av. 5 years1,660,623		760,668 773,954
	CALVES	3.	
Total Sept.	av. 5 years 596,16		217,104 202,972
	HOGS.		
Total Sept.	av. 5 years3,323,600	823,697 1 2,437,557	390,169 901,239
	SHEEP		
Total Sept.	av. 5 years3,390,83		1,680,030 $1,983,042$

# WHOLESALE DRESSED MEAT PRICES

Wholesale prices of Western dressed meats quoted by the U. S. Bureau of Agricultural Economics at Chicago and Eastern markets on October 17, 1935:

Agricultural Economics at Chicago	and Eastern	markets	on October	17, 1935:
Fresh Beef: STEERS:	CHICAGO.	BOSTON.	NEW YORK.	PHILA.
(1) (300-500 lbs.) choice	13.50@17.00	*******	\$16.50@17.50 13.00@16.50	********
Medium Common			10.00@13.00 $9.00@10.00$	********
STEERS:	0.00(0,20.00		01000320100	***********
(500-600 lbs.) choice	17.00@18.00		16.50@18.00	17.50@18.50
Good. Medium.			13.00@16.50 $10.00@13.00$	14.00@17.00 13.50@14.00
Common			9.00@10.00	9.50@10.50
STEERS:				
(600-700 lbs.) choice			17.00@18.50 $13.50@17.00$	17.50@18.50 14.00@17.00
Medium		11.00@14.00	10.50@13.50	10.50@14.00
STEERS:				
(700 lbs. up) choice		17.00@18.00 14.00@16.50	17.00@18.50 $14.00@17.00$	17.50@18.50 14.00@17.00
COWS:	14.00@11.00	14.00@10.00	14.00@11.00	12.00@11.00
Good	10.00@11.50	10.00@11.00	10.00@11.50	10.50@11.50
Medium		9.50@10.00	9.00@10.00	9.00@10.50
CommonFresh Veal:	8.50@ 9.00	9.00@ 9.50	8.00@ 9.00	8.50@ 9.00
VEAL:				
(2) choice	16.00@17.00	17.50@18.50	17.00@18.50	18.00@19.00
Good	15.00@16.00	16.50@17.50	15.00@17.00	16.00@17.00
MediumCommon	13.00@15.00	14.50@16.50 $13.00@14.50$	13.00@15.00 11.00@13.00	14.00@15.00 12.00@14.00
Fresh Lamb and Mutton:	12.00(210.00	10.00021.00	11.00(210.00	12.000 22.00
LAMB:				
(38 lbs. down) choice	16.00@17.00	17.50@18.50	16.50@18.00	17.00@18.00
Good		16.50@17.50	16.00@17.00	16.00@17.00 16.00@17.00
MediumCommon		15.50@16.50 $14.50@15.50$	15.50@16.00 $14.50@15.50$	15.00@16.00
LAMB:				
(39-45 lbs.) choice		17.00@18.00	16.00@17.50	17.00@18.00
Good Medium.		16.00@17.00 $15.00@16.00$	15.50@16.50 $15.00@16.00$	16.00@17.00 16.00@17.00
Common	13.50@14.50	14.50@15.00	14.00@15.00	15.00@16.00
LAMB:				
(46-55 lbs.) choice		16.50@17.50	15.50@17.00	16.50@17.00
Good	15.00@15.50	16.00@16.50	15.00@16.00	15.00@16.50
(Ewe) (70 lbs. down) good	9.00@10.00	10.00@11.00	9.00@11.00	10.00@10.50
Medium Common	8.00@ 9.00 7.00@ 8.00	9.00@10.00 7.50@ 9.00	8.00@ 9.00 7.00@ 8.00	8.50@10.00 7.50@ 8.50
Fresh Pork Cuts:	1.00@ 8.00	1.50@ 9.00	7.00@ 8.00	1.000
LOINS:				
8-10 lbs. avg		27.00@28.00	26.00@27.00	26.50@27.50
10-12 lbs. avg	23.00@25.00	26.00@27.00 25.00@26.00	25.50@26.50 $24.00@25.00$	26.00@26.50 24.00@25.00
16-22 lbs. avg	18.50@20.00	22.00@24.00	21.00@22.00	21.50@22.50
SHOULDERS: N. Y. Style: Skinned:				
8-12 lbs. avg	18.50@20.00		20.00@21.50	20.00@21.00
PICNICS: 6- 8 lbs. avg		20.00@21.00		
BUTTS: Boston Style: 4-8 lbs. avg				24.00@25.00
		A 16-3-1	24.00@25.00	
(1) Includes heifer 450 lbs. down at Chi	cago. (2) Inclu	des "skins o	n at New You	rk and Unicago.

DA	C	KE	R	2	P	UR	C	H	A S	SE.	S
rм	L	V.	11	9	-	$\sigma v$	·	44.		26	w

Purchases of livestock by packers at principal centers, week ending Saturday, October 12, 1985, as reported to The National Provisioner:

CH		

4.08 03 58

5.52 5.38 5.24 4.73

65 61 6.24

35 08 6.30

26 53 3.73

68 24

reau of 1935:

PHILA.

7.50@18.50 4.00@17.00 3.50@14.00 9.50@10.50

0.50@11.50 9.00@10.50 8.50@ 9.00

7.00@18.00 6.00@17.00 6.00@17.00 5.00@16.00

0.00@10.50 8.50@10.00 7.50**@** 8.50

00@21.00

1.00@25.00

risioner

	Cattle.	Hogs.	Sheep.
armour and Co	6,265	1,253	5.985
Swift & Co	3,942	472	10,929
Morris & Co	1,530		2,639
willoon & Co	4,078	1,440	10,227
angle-Amer. Prov. Co	687		
G H. Hammond Co	2,861	150	
Shinners	15,519	11,372	10,647
Others	10,801	11,982	9,099
Brennan Packing Co.,	792 hogs;	Hygrade	e Food
Products Corp., 710 hogs;	Agar Pac	eking Co.	, 2,944
hogs.			

nogs. Total: 45.683 cattle; 7,789 calves; 31,115 hogs; 49.526 sheep. Not including 2,485 cattle, 504 calves, 17,374 hogs and 22,085 sheep bought direct.

#### KANSAS CITY.

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co	4,903	879	1,231	2,956
Cudahy Pkg. Co	1.769	1,582 $1.022$	483	3,021 1,920
Swift & Co	3,474	1,661	1,966	3,831
Wilson & Co Kornblum & Son	3,242	1,331	510	3,724
Indpt. Pack. Co	064		145	
Others	6,688	694	4,697	3,679
Total	24,557	7.169	9.032	19.131

Not including 8,141 hogs received direct by pack-s at stockyards and plants.

#### OMAHA.

	Cattle and Calves.	Hogs.	Sheep.
Armour and Co	3,695	1,096	2.289
Cudahy Pkg. Co	4,651	1,619	4,174
Dold Pkg. Co	815	1,597	
Morris & Co	2,391	1,679	1,921
Swift & Co	4,923	1,485	4,437
Other hog buyers		8,948	
		mm 00	-

cattle.
Total: 17,890 cattle and calves, 16,424 hogs and 12,821 sheep.
Not including 229 cattle and 12,820 sheep received direct by packers through stockyards.

# EAST ST. LOUIS.

Cattle.	Carves.	Hogs.	Sneep.	
Armour and Co 2.878	2,183	1,326	5,399	
Swift & Co 5,703	4,692	1,205	4,795	
Morris & Co 2,889	1,243	161		
Hunter Pkg. Co 1.891	2,137	1,658	641	
Hell Pkg. Co		672		
Krey Pkg. Co		1,472		
Laclede Pkg. Co		910		
Shippers	5,385	13.891	5,143	
Others 5,550	183	6,005	1,271	
Total31,583	15,823	27,300	17,249	
Not including 4,574 cattl hogs and 2,378 sheep bought		calves,	19,583	
ST TOST	TOTE			

	Cattle.	Calves.	Hogs.	Sheep.
Swift & Co	3,884	1,178 996 146	3,415 $3,077$ $1,429$	4,975 2,877 4,928
Total				

	Cattle.	Calves.	Hogs.	Sheep.
Cudahy Pkg. Co		361 270	1,702	4,470 3,810
Swift & Co	. 3,290	436	1,240	4,359
Shippers Others		82 26	4,739	1,812

# Total ..........14,272 1,175 9,503 14,534

SIOUX CITY.

	T. LA	U.L.		
	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co	. 4.899	2,939	4,854	13,590
Cudahy Pkg. Co Swift & Co	. 7,739	1,181 4,334	7,024	20,396
United Pkg. Co Others	. 2,573	332 35	3,732	6,394

Total ........18,907 8,821 15,610 40,382

Not including 175 cattle received direct by packers through stockyards.

***	AUALA.	A. Albert		
		Calves.	Hogs.	Sheep.
Cudahy Pkg. Co	1,602	969	1.102	893
Jacob Dold	756	141	729	8
Wichita D. B. Co Dunn-Ostertag	32			
F. W. Dold & Sons.	170		****	····i
Sunflower Pkg. Co	165		219 49	1
TAG. CO.,	00	****	49	
Total				
Total	2,788	1,110	2,099	902

# OKLAHOMA CITY. Cattle, Calves, Hogs, Sheep,

Cattle.	Carres.	TTANEO.	guech.
Armour and Co 3,783 Wilson & Co 3,654 Others 389	$1,501 \\ 1,720 \\ 38$	1,822 1,945 390	813 836 5
Total 7,826	3,259	4,157	1,654
DENVE	R.		
Cattle.	Calves.	Hogs.	Sheep.
Armour and Co 1,723 Swift & Co 2,146	202 192	816 1,167	29,260 $26,755$
Others 2,540	449	707 913	21,315
Total 6,409	843	3,603	77,330
Not including 311 cattle direct by packers through	and 1,200 stockya	hogs rds.	received

# FORT WORTH,

Ci	ittle.	Calves.	Hogs.	Sheep.
Armour and Co Swift & Co Blue Bonnett Rosenthal Pkg. Co. Others	4,223 92	3,008 2,590 24 9 31	1,890 1,084 125 220	3,545 3,817 1
Total	8,646 WAU	5,662 KEE.	3,319	7,363
C	attle.	Calves.	Hogs.	Sheep.
Plankinton Pkg. Co.	2,261	4,022	8,158	4,592
Swift & Co., Balt			174	
U. D. B. Co., N. Y.			* * * *	
Omaha P. Co., Chi.			****	****
Bimbler-Harrison	****	2.4	172	00
R. Gumz & Co	50	14		22
Armour and Co., Mil.	1,207	2,031		
N. Y. B., D. M. Co	40			****
Shippers	402	51	49	314
Others	777	599	7	341
Total	5,475	6,717	8,560	5,269

C	attle.	Calves.	Hogs.	Sheep.
Kingan & Co	1.813	902	4,015	4,308
Armour and Co	800	161	1,933	
Hilgemeier Bros	5		643	
Stumpf Bros			99	
Meier Pkg. Co	91	4	152	
Indiana Prov. Co	130	25	114	19
Schussler Pkg. Co	33		126	
Maass-Hartman Co	49			****
Art Wabnitz	10	101		76
Shippers	2,589	2,241	11,355	6,909
Others		160	93	828
-				

# Total ...... 7,058 3,594 18,530 12,140

CLL	CTTATA	TATE		
(	Cattle.	Calves	Hogs.	Sheep.
S. W. Gall & Son				356
Ideal Pkg. Co	32	282	325	6,817
E. Kahn's Sons Co Kroger G. & B. Co		282	3,114	0,816
Lohrey Pkg. Co	5	****	147	****
H. H. Meyer P. Co.	12	****	1,871	****
A. Sander Pkg. Co J. Schlachter & Son.		214		iii
J. & F. Schroth Co.	21	214	1,790	110
J. F. Stegner & Co.	448	221		68
Shippers	900	101	2,422	2,928
Others	1,732	916	343	608

Total ....... 4,861 1,734 10,672 10,887

Not including 321 cattle, 10 calves, 339 hogs and 4,766 sheep bought direct.

Av. 1930-1934 .... 0 7.95 \$ 5.85 \$ 2.10 \$ 6.55

## RECAPITULATION.

Recapitulation of packers' purchases by markets.

# CATTLE.

	ended Oct. 12.	Previous week.	week, 1934.
Chicago	45.683	44,758	68,527
Kansas City		24,638	36,017
Omaha	. 17.890	16,960	23,968
East St. Louis	. 31,583	26,296	26,306
St. Joseph		7.287	10.285
Sioux City		11.119	13,020
Oklahoma City	7,826	6,480	5,281
Wichita		2.182	2,713
Denver	. 6,409	5,760	5,744
St. Paul	. 18,907	16,114	20,771
Milwaukee	. 5,475	4.152	5,741
Indianapolis	. 7,058	7,604	8,118
Cincinnati		4,778	4,427
Ft. Worth	. 8,646	10,143	
Total	.204,149	188,271	230,918
HO	GS.		
Chicago	. 31,115	24.958	53,171
Kansas City	. 9,032	9,612	22,598
Omaha	. 16,424	17,046	41,719
East St. Louis	. 27,300	30,051	52,577
St. Joseph	. 7,921	11,243	30,412
Sioux City	. 9,503	10,878	20,890
Oklahoma City		5,854	4,937
Wichita			5,696
Denver		3,270	7,634
St. Paul			37,656
Milwaukee			14,024
Indianapolis	. 18,530	26,581	30.388
Cincinnati		12,116	16,977
Ft. Worth	. 3,319	3,277	****
Total	.167,845	184,239	338,679

Chicago 49,	526 29.908 100,436
Kansas City 19,	131 18,036 69,346
Omaha 12.	
	249 15,006 22,212
	780 10,058 23,631
Sioux City 14,	
	654 832 6,594
	902 449 593
	330 57.113 66.897
	382 31.854 50.279
	269 2,568 3,201
	140 8,206 11,023
	887 6,798 2,010
	363 4,422
Total281,	968 205,628 384,812

# CHICAGO LIVESTOCK

Statistics of livestock at the Chicago Union Stock Yards for current and comparative periods:

## RECEIPTS.

Cattle.	Calves.	Hogs.	Sheep.
Mon., Oct. 721,537	2,473	10.930	21,840
Tues., Oct. 8 8,180	1.849	8,765	10.053
Wed., Oct. 9 8,094	1,389	8,222	8,925
Thurs., Oct. 10 7.047	1,561	12,566	13,102
Fri., Oct. 11 3,531	479	6.234	13,653
Sat., Oct. 12 1,500	300	3,000	5,000
Total this week 49,889	8.051	49,717	72,573
Previous week43,732	6,858	44,686	52,490
*Year ago59,939	16,069	100,052	86,409
Two years ago48,377	7,498	111,291	81,168

\*Receipts for year ago include 7,965 cattle, 5,966 calves and 3,287 sheep bought by government.

#### SHIPMENTS.

DELLE M	E-23 A-121		
Cattle.	Calves.	Hogs.	Sheep.
Mon., Oct. 7 3,771	179	3,128	4,727
Tues., Oct. 8 3,459	571	2,605	1,492
Wed., Oct. 9 4,224	168	1,627	1,709
Thurs., Oct. 10., 2,457	486	2.576	501
Fri., Oct. 11 1,207	'217	2,492	1,015
Sat., Oct. 12 100		100	
Total this week 15,218	1.621	12,528	9.444
Previous week16,506	1.128	5.271	8,612
Year ago19,194	1,273	12.558	19,394
Two years ago14,468	594	9,749	16,561
Total receipts for mont	h and ye	ear to Oc	t. 12:
October	r	Year	
1005 100			4004 a

Total Lece	eibts for i	nonth and	1 year to	Oct. 12:
	Oc	tober-	Y	-789
	1935.	1934.*	1935.	1934.*
	72,701	110,477	1,479,940	2,130,784
	12,519	25,341	363,729	611,684
	81,483	173,525	2,637,691	4,853,962
Sheep	110,778	204,402	2,412,602	2.323.099

\*Including government owned cattle.

#### WEEKLY AVERAGE PRICE OF LIVESTOCK.

														1	Cattle.	Hogs.	81	neep.	La	mbs.
Week	1	el	n	đ	e	đ		•	H	ef	t.	1	2		\$10.55	\$10.40	8	3.75	8	9.50
	H	15	8	3	N	e	e	k							10.40	10.30	4	3.25		8.75
													۰		7.75	5.90		1.75		6.10
						۰								۰		4.80		2.25		6.90
															7.40	3.65		1.65		5.35
						۰									8.40	5.20		2.10		6.30
1930							0								10.80	9.65		2.85		8.05

																		Cattle.	Hogs.	Sheep.
Week	6	I	id	le	20	1	١	0	e	t		1	2					34,631	37,189	63,129
																		27,460	39,845	46,438
																		31,587	73,330	60,402
1933	0			*						۰			۰	۰			٠	34,600	102,400	65,000
	0	۰														۰		33,731		73,787
1931	9	9							0	0					D			32,118	117,675	83,288
1932		۰				۰	۰									٠		33,731 32,118	80,567 117,675	73,78

\*Does not include livestock bought for F. S. R. C.

# HOG RECEIPTS, WEIGHTS AND PRICES.

			ALTE:		Ceo
		Rec'd.	Wgt.	Top.	Avg.
*Week ended O	et. 12.	49,600	250	\$11.25	\$10.40
Previous week		44,686	252	11.35	10.30
1934	1	100,052	228	6.40	5.90
1933			244	5.55	4.80
1932		93,226	241	4.00	3.65
1931			225	5.79	5.20
1930		137,752	233	10.60	9.65

Av. 1930-1934 ......118,500 234 \$ 6.45 \$ 5.85

# CHICAGO HOG SLAUGHTERS.

Hogs slaughtered at Chicago under federal inspection for week ended Friday, Oct. 11, 1985:
Week ended Oct. 11
Previous week 41,409
Year ago 103,113
1933 114,042

#### CHICAGO HOG PURCHASES.

Supplies of hogs purchased by Chicago packers and shippers week ended Thursday, Oct. 17, 1855:

Week ended Oct. 17. week. 
 Packers' purchases
 26,631

 Direct to packers
 26,301

 Shippers' purchases
 10,406
 19,000 16,921 10,037 Total ..... 63,338 45,958



# See this Equipment in Booth 10 IAMP Convention

The O. K. Knife with changeable Double Edged blades, for twenty years a standard equipment with all the large packers and most of the leading sausagemakers in the country now have proved their superiority. The New C. D. Cut-more changeable blades fit in all O. K. Holders. The C. D. Cutmore solid knives are guaranteed to outlast any other make or style of knives.



Send for price and circular regarding the O. K. and C. D. CUT-MORE BLADES and C. D. ANGLE-HOLE REVERSIBLE PLATES.

The Specialty Mfrs. Sales Co., 2021 Grace St., Chicago, Ill.

FINEST IN STOCKINETTE FOR 27 YEARS



Made in all styles, to fit any smoked meat cut from the smallest butt to the largest ham. They improve the appearance, quality and flavor of the product; reduce shrink greatly! Lowest prices obtainable, quality con-

HAM BAGS

# RETAIN ALL NATURAL JUICES

Smoked meats shrink less and sell better when protected by Wynantskill Stockinettes. The closely knit fabric forms an effective seal against losses of natural juices, at the same time keeping the product clean, bright and attractive.

Wynantskill Stockinettes are available for all fresh and cured meat products.

Write for sample

BEEF-HAM-SHEEP LAMB-BACON-FRANK and CALF BAGS

# Write for Samples

Represented by FRED K. HIGBIE
417 S. Dearborn St., Chicago, III.
MURPHY SALES, Adrian, Mich.
C. M. ARDIZZONI
JOS. W. GATES

C. M. ARDIZZONI 131 W. Oakdale Ave., Glenside, Pa

to add to vour sales list

Packers in the East have enjoyed large profits from this item for many years, DISTRIBUTORS WANTED in all states except N. J., N. Y., and Penna.

WRITE!



# F. C. ROGERS. INC.

NINTH AND NOBLE STREETS PHILADELPHIA

PROVISION BDOKED

HARRY K. LAX, General Manager

Member of New York Produce Exchange and Philadelphia Commercial Exchange

# The Most Profitable Pork Sausage is Made with the **Best Pork Sausage Seasoning!**



THE PLACE TO GET THE BEST PORK SAUSAGE SEASONING IS

H. J. MAYER & SONS CO.

6819-27 S. Ashland Ave., Chicago Canadian Office: Windsor, Ont.

Write for Samples!

# Up and down the

# Meat Packing 40 Years Ago

10

arding

LATES.

o, Ill.

M

rge

ars.

all

ına.

TE!

10

HE

o.

ago

sioner

(From The National Provisioner, Oct. 19, 1895.)

At New York live hogs were quoted at \$4.40@4.60 and dressed hogs at 5@6c per lb. Good to choice native steers, on foot, brought \$4.60@5.25, while choice native beef ranged from 8@9c, depending on weight. Choice dressed lambs were 7½@8½c and choice veals 11@12c.

Pork loins at Chicago were quoted at 6½@6%c, hams 9c, shoulders 6½, bellies 7c. Lard was 5%@6c, compound 4½c, white grease 4%c.

Denmark's competition and disposition to sell at low prices in the English market has already been felt by American exporters.

Imports of tallow into Germany in 1894 totaled 30,560,640 lbs., of which the United States furnished 12,095,820 lbs.

The 77 new refrigerator cars ordered by the Pennsylvania R. R. Co., some time ago have just been completed, and an order has been given for 75 more. It is thought that these 152 new cars will be sufficient for all of the wants of the system for some time to come.

John P. Squire & Sons opened their refrigerated branch house at 199 Summer st., Worcester, Mass., with a public reception. Guests included practically the entire local meat and provision trade. A bountiful collation was served to callers.

John Kellitt, one of the directors of Fowler Bros., Liverpool, England, was in Chicago. He was attired in an extraordinary slate-colored Prince Albert, the pride of the wearer and the envy of the Board of Trade.

# MEAT PACKING 25 YEARS AGO.

(From The National Provisioner, Oct. 22, 1910.)

Feature of the week was the 5th annual packers' convention at Chicago, with president Charles Rohe of New York presiding, and an attendance of over 600. Topics of discussion included "Beef Fats," by W. B. Allbright; "Bovine Tuberculosis," by Dr. E. C. Schroeder of the B. A. I.; "Packinghouse Refrigeration," by D. I. Davis; "Meat Canning," by John W. Allen; "Power Plant Economy," by James D.

Cunningham; "Tankwater," by Edward Zaremba.

"Question-box" discussion included smoked meats, wet and dry tankage, dipping canvassed meats, restoring flavor to lard, uniform grain in prime steam lard, sour hams, ropy pickle, grease extraction, pork cut accounting, disposal of hog hair, hog killing and cutting fats, bleaching lard, marking of sausage.

Officers elected: President, Joseph Allerdice, Indianapolis; secretary, Geo. L. McCarthy; executive committee: Geo. A. Hormel, chairman; Gustav Bischoff, sr., Jacob Beiswanger, Chas. H. Ogden, L. P. Fuhrmann, Fred T. Fuller, N. O. Newcomb, A. G. Glick, Sydney E. Sinclair.

Banquet at the Congress hotel was a "Southern Dinner," with Wilbur Nesbit

as toastmaster and U. S. Senator James Gordon of Mississippi and S. E. Kiser of Chicago as speakers. The banquet committee included Harry Boore, chairman, Chas. E. Herrick, A. D. White, Oscar G. Mayer, A. E. Cross, A. A. Davidson and E. B. Merritt, D. V. Colbert was chairman of the entertainment committee, which provided attractions for the annual smoker and a trip to the steel plants at Gary, Ind.

Frederick City Abattoir Co., Frederick City, Md., was planning a new 3-story plant.

The B. A. I. completed successful tests of its new hog cholera serum at Omaha and advocated its commercial manufacture for use by hog raisers.

Packers purchases of hogs at Chicago for the week ended Oct. 15, 1910, totaled 73,800 head. Hogs averaged \$8.50 for the week.

## CHICAGO NEWS OF TODAY

Purchases of livestock at Chicago by principal packers for the first four days of this week totaled 29,273 cattle, 5,823 calves, 23,888 hogs and 21,729 sheep.

A. O. Luer, president, Luer Packing Co., Los Angeles, Calif., arrived in Chicago to attend the packers' convention, following a trip to the East.

R. C. Pollock, general manager, National Live Stock and Meat Board, visited St. Louis this week.

Robert Johnson, vice president, Oscar Mayer & Co., Madison, Wis., visited in Chicago this week.

Jack Taylor, provision trade veteran, is now associated with Lacy Lee, Inc.

W. G. Moody, general sales manager, Houston Packing Co., Houston, Tex., arrived in Chicago this week to attend the packers' convention.

Samuel Stretch, the spice man, was on the ground ahead of time for the packers' convention, as usual. Sammy has missed but one meeting in 30 years.

Employes of Armour and Company subscribed a total of \$30,159 to the Chicago community chest fund in the drive now going on. This was the largest total so far reported by any industrial employe group.

James Harris, general Pacific Coast agent for the B. & O. railroad, was visiting old friends in Chicago this



MORE COMPETITION FOR MEAT.

Cheese has been one of meat's chief competitors for the housewife's food dollar and many packers are now handling it as a side line. More than 50,000 people recently celebrated Cheese Day at Monroe, Wis., the "Swiss cheese capital" of the United States. Here is Carl Marty, sr., one of the oldest cheese makers in the country, looking at a small kettle in which he started to make cheese many years ago, 20 lbs, at a time. His modern factory now makes wheels of Swiss weighing 200 lbs.

Week ending October 19, 1935

B 27 •

BOOTH 27 • BOOTH 27 • BOOTH 27

BOOTH

• 27 HLOOG

BOOTH

BOOTH

BOOTH



# SEE THESE MEN AT THE CONVENTION!

Ask them to show you how to cut costs on stockinettes!

Fred C. Cahn, Inc. 222 W. Adams St., Chicago, Illinois SELLING AGENT

THE ADLER COMPANY

The World's Largest Knitters of Stockinette Fabrics

BOOTH 27 · BOOTH 27 · BOOTH

# **CHOOSE STANGE**

BUY SEASONINGS on a performance basis, with results the major consideration! This is the wisest way and the safest!

Compare Dry Essence of Natural Spices, and judge them with results in mind—you'll find they season better, give more uniform flavor distribution. They never discolor, speck or spot the product. They give attractive appearance and finer quality. They make sausage and specialties taste better, sell better. Write for samples!

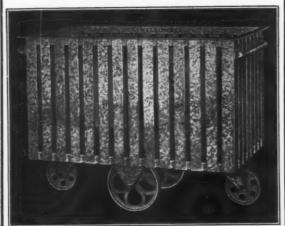
WM. J. STANGE CO. 2536-40 Monroe St., Chicago

WESTERN BRANCH: 923 E. 3rd St., Los Angeles, Calif.



PEACOCK BRAND

# "HALLOWELL"



Pat. applied for

Fig. 1208 "Hallowell" Slatted Truck

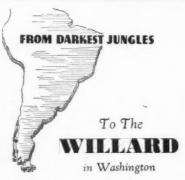
Just the truck for handling bulky hams and the like. Slats are welded to solid steel truck platform; at top to flanged frame. Push handles either end. Welded throughout—hot-dip galvanized. Easy to keep clean.

Get Bulletin 449

STANDARD PRESSED STEEL CO

BRANCHI

JENKINTOWN, PENNA. BOX 550 BRANCHES NEW YORK SAN FRANCISCO



Explorers have found their greatest thrill in the Willard's luxury of accommodations, and excellent cuisine . . . Explore the Capitol from this hotel center of convenience.

Single Rooms with Bath \$4 up Double Rooms with Bath \$6 up

WILLARD HOTEL

"Residence of Presidents" WASHINGTON, D. C.

H. P. Somerville, Managing Director

week. "Big Jim" Harris was famous for many years in packing circles as general livestock agent for the Alton Road.

Packer executives attending the 25th anniversary of Oklahoma City as a packing and livestock center this week included president R. H. Cabell of Armour and Company, chairman Thomas E. Wilson and president Edward F. Wilson of Wilson & Co. It was a big celebration and will be reported in a later issue of THE NATIONAL PROVISIONER.

One of the grand old men of the packing business was Tom Smith, for



46 years a Swift employee, who retired in 1930 and passed away at his home in Michigan on September 18. For 17 years at the Hammond plant, he spent his later years in charge of the first floor information desk at the general offices, where he was a familiar figure to

the Packingtown world and a genial greeter of all visitors, from the humblest to the highest. More than 75 Swift men attended the funeral and the eulogy was delivered by A. D. White.

A practical demonstration of the standardized sausage grading system adopted by the U. S. Department of Agriculture will be held on the evening of October 21, at the plant of Maier & Co., under auspices of Chicago Central Branch, Retail Meat Dealers' Association. J. S. Campbell, U. S. Bureau of Agricultural Economics, will be in charge.

Wallace B. Keim, vice president, H. H. Keim Co., Nampa, Ida., meat packers, was an early arrival in Chicago for the packers' convention.

Ernest Neuer, vice president, Neuer Bros. Co., Kansas City, Mo., was in Chicago this week and attended the section meetings of the packers' convention on Friday and Saturday.

Plans are completed for a new 4-story addition to the plant of Wilson Laboratories at West 42nd Place. The Wilson Laboratories manufacture medicinal products derived from glands of animals. These include pepsin, liver extract, thyroid, pancreatin, and suprarenal. The new building is part of an expansion program under way by Wilson & Co.

J. O. McKinsey, head of J. O. McKinsey & Co., consultants in business management, has been made chairman of the board of Marshall Field & Co. Mr McKinsey will be remembered as a dynamic packers' convention speaker, commenting on economic and political conditions and their probable influence on the future.

### COUNTRYWIDE NEWS NOTES

Childress Packing Co., Childress, Tex., opened its new killing plant on October 20, with a public celebration and exhibition of the operations of this modern plant. The sausage department is a feature of the plant, including the latest equipment. M. Nussbaum and R. H. Holden are heads of the company.

Myron McMillan has resigned as secretary and treasurer of J. T. McMillan & Co., St. Paul, Minn., packers and will engage in the insurance business. J. T. McMillan continues as head of the company.

Perry M. Persels, in the old days well-known in Chicago as Board of Trade operator for the Anglo American Provision Co., died at his home in Los Angeles, Calif., on October 13.

H. H. Keim Company, Nampa, Ida., meat packers, recently completed building and equipment for its sausage department, smoked meat and curing departments at the company's main plant, Willoedale Farm, near Nampa.

Schluderberg - Kurdle Company bought the pick of the prize cattle at the recent Baltimore, Md., livestock show. They held a public show of these cattle and exhibited the prize beef in their sales coolers on Sunday, October 20, when thousands of dealers and consumers viewed the show.

Golden West Meat Company has just completed a new \$200,000 meat plant at Emeryville, Calif., a suburb of Oakland. The firm is headed by Alfred LaCoste, son of the head of the pioneer by-products firm of Bayle-LaCoste & Company. The manager is Arthur W. Lugg, formerly manager of the Golden West Meat & Packing Company, which the new firm succeeds. Capacity of the plant is 60 cattle, 100 hogs and 500 lambs per day.

Recently formed Keeno Packing Co. will move into a factory now nearing completion at 4100 Ardmore st., Southgate, Calif., where Keeno dog food will be manufactured.

E. W. Baker, assistant chief marketing specialist of the live stock, meats and wool division of the U. S. Bureau of Agricultural Economics, was a recent visitor at the St. Joseph, Mo., stockyards.

Tudesko & Deller, wholesale butchers, Sacramento, Calif., are now located in their new plant. The firm leased the building formerly occupied by the Yolo Meat Co., and spent \$30,000 on improvements and equipment. Peter Tudesko and Andrew Deller are owners.

Three years ago the Cranston Dressed Meat Co. became the Colfax Packing Co., upon the completion of a very fine beef plant with federal inspection at Pawtucket, R. I. Good management in a well-arranged plant made this firm so successful that they are now building an addition to be used for pork

operations. This department has also been designed for government inspection. Allbright-Nell Co. and Cincinnati Butchers Supply Corp. are supplying the equipment. Construction is to be completed early in November at a probable cost of \$20,000.

#### NEW YORK NEWS NOTES

Visitors to New York last week included E. A. Schenk, president and general manager, Columbus Packing Co., Columbus, Ohio; John Hoffmann, manager beef department, Jacob E. Decker & Sons, Mason City, Iowa; W. R. Brown, legal department, and H. E. Welhener, canned meats department, Wilson & Co., Chicago; W. Stewart, canned meats department, Wilson & Co., Boston, and T. E. Robinson, United Chemical & Organic Products Co., Chicago.

A few of those from New York and vicinity who will attend the annual convention of the Institute of American Meat Packers at Chicago are general manager F. J. Cooper, Cudahy Packing Co., Jersey City; George Prentzel, jr., and R. R. Arne, New York packing-house brokers; William M. Berliner, Berliner & Marx, New York wholesalers; president Henry Merkel, Merkel, Inc., operators of a chain of markets in Brooklyn and Long Island; president George A. Schmidt, Stahl-Meyer, Inc., New York and Brooklyn; Ben Grunstein, wholesaler, Hoboken, N. J.; president V. D. Skipworth, Adolf Gobel, Inc., Brooklyn.

Since his return from an extended trip abroad some time ago J. G. Cownie, export manager, Jacob Dold Packing Co., Buffalo, N. Y., has been in poor health and has found it difficult to attend to his many duties. Therefore he is planning a six months' vacation in Florida, where he hopes to completely regain his health and energy.

Jacob Forst Packing Co., Kingston, N. Y., recently opened a new branch house at 49 Ninth ave., New York City, with R. W. Earley as manager.

William Ehrke, cattle buyer for Wilson & Co., Buenos Aires, arrived in New York on the s.s. Western World on October 10 and left immediately for Chicago, where he will spend considerable time before returning to South America.

Effective October 14 Stanley W. Woodruff became Eastern sales representative for Dubuque Packing Co., Dubuque, Iowa, making his headquarters at 62 Ninth ave., New York City.

Meat and poultry seized and destroyed by the health department of the city of New York during the week ended October 12, 1935, were as follows: Meat—Brooklyn, 8 lbs.; Manhattan, 450 lbs.; Bronx, 1 lb.; Queens, 16 lbs.; Total, 475 lbs. Poultry—Brooklyn, 5 lbs.; Manhattan, 16 lbs.; Queens, 3 lbs.; Total, 24 lbs.

sioner



# For the Retail Meat Dealer



gr ce sp ar da ar

qu tv le in

th in p

fi in A

# Retail Shop Talk

#### FUNDS FOR MODERNIZING

A retail meat store needs a new suit of clothes occasionally.

Store paint grows dingy; floors, doors and hardware become worn and equipment no longer works or looks as it once did. Many retailers have postponed modernization or store repair throughout the depression. They feel they should postpone the work no longer but are unable to make a large capital outlay.

It is now possible for meat dealers to obtain credit from approved financial institutions for repairing, modernizing or re-equipping their stores through the credit plan of the Federal Housing Administration. A meat dealer wishing a loan notifies a bank or other financial institution approved by the FHA. His credit record is examined and if he is found able to repay the sum advanced him and if work for which he asks funds is eligible, his application is acted on quickly.

He may, upon agreement with the institution making the advance, have as long as five years in which to pay off the obligation on a monthly installment basis. Interest charges combined with all other charges cannot be more than equivalent of a discount of \$5 per \$100. The retailer can take advantage of cash buying in making repairs and yet repay the credit advanced from added earnings of the business.

Before applying for credit the meat dealer should make a thorough analysis of the needs of his business and have contractors and equipment dealers estimate cost of filling these needs. With these figures he can go to the bank. FHA advances no funds itself but insures private lending institutions up to 20 per cent of total funds advanced.

#### KEEPING MEAT COOLER SWEET

A meat dealer is having trouble with meat coming out of his cooler with a musty taste. He writes:

Editor THE NATIONAL PROVISIONER:

Although my ice box is correctly lined and in good condition, I am having trouble with a musty taste on my meat. The box smells sweet and is dry. The brine is all right and there is lots of dry rust on the coils. How can I clean up this condition?

Apparently this inquirer's trouble may be traced to the presence of invisible organisms in his box. The gen-

eral box conditions seem all right, but it should be cleaned thoroughly every so often with a sodium hypochlorite solution to kill any bacterial colonies which may be established. Commercial sterilizing agents, such as HTH, similar in action to sodium hypochlorite, are manufactured for packinghouse use and are very convenient.

If the walls and floor are washed with

# RETAIL MEAT PRICES

Average monthly prices at New York, Chicago, and Kansas City.

Compiled by the U. S. Bureau of Agricultural Economics. Prices in cents per pound (simple average of quotations received):

CHOICE GRADE. (Mostly Credit (Mostly Cash and Del. and Carry Stores.) Stores.)

			-			
	₩.		City 30.	York, 30.	0 -0	Ξ.
	300	2000	ದ್ದ	30	000	500
	ثهد	t ta	1 18	ندط	t ca	t is
D-14	New Sept.	Chica Sept.	Kans.	New Y	ep H	ep
Beef:	12.00			14 00	000	X 00
Porterhouse steak Sirloin steak Top round steak Bottom round Round steak, full cut.	.59	.57	.58	.47	.43	.40
Top wound stock	.49	.40	.46	40		
Bottom round	43		.36 .26 .31	.38		***
Round steak, full cut.	- 20	.38	.36	.00	.33	.35
Heel round		.29	.26		.25	.24
Flank steak	.35	.35	.31	.32		
Flank steak Top sirloin Rump roast, boneless. Rib roast, 1st 6 ribs. Blade rib roast. Cross rib & top chuck Arm roast Straight cut chuck. Corner piece	.42	0.0	0.0	.36	.30	01
Pib monet let 6 wibs	40	.30	.30	.30	.30	.28
Blade rib roast	.28	.31	.00	.27	.25	
Cross rib & top chuck	.35	101		.30	100	
Arm roast		.26	.24		.25	.24
Straight cut chuck	.28	.27	.24	.26	.25	.22
Straight cut chuck Corner piece Thick plate Navels Boneless brisket Brisket, bone in Ground meat Boneless stew meat	.26	***		.23	.16	
Thick plate	.20	.18	37	.16	.16 .16 .26	10
Ropolege brieket	49	.18	24	36	.26	.20
Brisket hone in	.27	21	.16 .20 .21	.22	.18	.15
Ground meat	.28	.21	.20	.22	.18	.18
Boneless stew meat	.35	.27	.21	.29	.24	.21
Wool:						
Cutlet or steak.  Loin chops Rib chops Rump roast Shoulder chops Shoulder roast Boneless shoulder Breast Boneless stew Liver	RK	42	41	.46 .38 .33	20	90
Loin chops	44	37	39	38	.34	38
Rib chops	.42	.33	.37	.33	.30	.31
Rump roast	.34	.30	.26	.29	.27	
Shoulder chops	.29	.26	.30	.23	.24	94
Shoulder roast		.24	.23	.28		
Boneless shoulder	OF	17	10	.28 .17 .28	9.5	.14
Ronaloss stow	27	98	94	98	94	.25
Liver	.71	.51	47	.60	.44	.42
Lamb:				.28		
Taliano.	40	40				
Loin chops	.46	40	.47	.41	.38	.39
Too	29	27	.30	.28	.26	25
Shoulder chops	.31	.29	.31	29	.27	.25
Leg Shoulder chops Square chuck	.26		.24	.20		.21
Square chuck		.26			.23	
Breast	.10	.12	.16	.12	.11	.14
	.12	.15	.16	.12	.13	.15
Pork:						
Center loin chops Rib chops End chops Fr. hams, whole Fr. shoulders, whole Fr. picnics, whole Roston butts	.44	.40	.36	.40	.38	.36
Rib chops	.43		.36	.40	***	.36
End chops	.33	.32		.31	.29	.32
Fr. nams, whole	.36		0.5	.32	000	.33
Fr. shoulders, whole	28		,20	28	.23	.21
Roston butts	45	32	.37	.31	.31	.38
Spareribs	.26	.23	.25	.24	.22	.25
Boston butts	.27	.22	.25	.22	.22	.23
Sm. hams, whole						
No. 1	.38	.34	.33	.34	.32	.34
Sm. hams, whole,	20		.30	.32	.29	.31
No. 2	66	50	.55		.50	.54
Racon strin whole	.00	.00	.00	· CPH	.00	.02
No. 1	.44	.42	.42	.43	.42	.43
Bacon strip, whole,		-			-	
No. 2			.40	.40	.36	.40
Sliced bacon, No. 1	.50	.51	.48	.48	.47	.45
Smoked butts	.47	.42		.43	.40	.45
Corned bellies or	,24	.20	.24	.26	.20	.21
Sliced hams Bacon strip, whole. No. 1 Bacon strip, whole. No. 2 Sliced bacon, No. 1. Smoked butts Smoked picnics Corned bellies or pickled pork Sausage meat Saut pork	36		.27	34		28
Sausage meat	.40	.27	.32	.35	28	28
Salt pork			***	***		
-						-

solution when there is product in the cooler the meat should be covered so that liquid will not touch it. If sawdust is kept on the cooler floor it should be changed frequently, and a new supply put down after each cleaning with the sodium hypochlorite solution.

#### NEWS OF THE RETAILERS

Conrad Eisenach will open new meat market in Gering, Nebr.

Belle Meat Market, Belle Fourche, S. D., has been taken over by Chas. Heuerman.

Jay Pope has taken over meat market, Middleton, Wis., from Martin Hansen, who had operated the market for many years.

Frank Kirst has modernized his meat shop, West Bend, Wis. Store interior was redecorated, new refrigerated display case installed. Celebrating the reopening, public was invited to two special inspection days, with free lunch and six prizes.

Nels Idso of Mason City has purchased meat market of A. J. Jones, Nora Springs, Ia.

New manager of "lower" A & P store meat market, Morristown, Tenn., is G. M. Rawlston, who succeeds Tip Jackson. Millard Davis will continue as assistant manager.

Ben Caddell has purchased meat market and grocery store from Ben Taylor, Williamsburg, Ky. Business will be continued under new owner's name, stock will be enlarged.

Peter Vanderberg has purchased meat market at Ireton, Ia.

A recent fire destroyed Kraft Meat Market, Minneapolis, Minn.

E. E. Faulkner has been succeeded in meat business by Joseph L. Sander, N. 2123 Third ave., Spokane, Wash.

Charles H. Beckensell has purchased meat market, 317 W. Galer st., Seattle, Wash., from Georgiania S. Howard.

Chuck Ding has engaged in meat business at 539 N. W. 21st ave., Portland, Ore.

# REDUCES DELIVERY RUSH

A way to partially reduce the Saturday delivery rush has been devised by one New England retailer. He gets his customers to telephone their Saturday shopping list to him on Friday afternoon. He tells them that he can give better service that way-going over the order with them item by item.

#### MEAT BUYING HABITS

"Meat-buying habits have changed a great deal during the past quarter of a century," says Max O. Cullen, meat specialist of the National Live Stock and Meat Board. "The housewife of today buys more meat than her mother and grandmother, but buys it oftener and in smaller cuts.

"In steaks today, for example, the popular size is from one to one and a quarter pounds. Formerly it was from two to three pounds. The popular-sized leg of lamb weighs 4½ and 5 pounds instead of from 7 to 8 pounds.

in the

ered so

awdust

ould be

supply

ith the

RS

w meat

ourche,

Chas.

t mar-

n Han-

ket for

is meat

interior

ed dis-

the re-

lunch

s pur-

Jones,

P store

., is G.

ackson.

ssistant

at mar-

Taylor,

will be

name.

ed meat

t Meat

eded in

Sander,

rchased

Seattle.

n meat

., Port-

ash.

ard.

SH

ne Sat-

devised

Ie gets

ir Sat-

Friday

he can

-going

y item.

isioner

"Housewives are buying more bacon than formerly, but are buying it sliced in portions of from one-half to one pound, in comparison to the former practice of buying whole pieces of bacon weighing from 6 to 12 pounds.

"The modern homemaker knows her meat cuts, and is ordering her meat by the cut rather than by 'so many pounds' or 'so many cents worth'".

Performing in the dual role of lecturer and meat cutter, Mr. Cullen skilfully designs some of the 1935 styles in meat cuts to illustrate his remarks. Among the cuts which he has introduced to many seller audiences are "penny-wise" porterhouse steak, pin bone steak de luxe, savory veal roast, cushion style pork roast, butterfly pork chops, mock drum sticks, lamb trotters, lamb en brochette, and scores of others.

# AMONG NEW YORK RETAILERS

Talks by visitors and reports were heard at the meeting of South Brooklyn Branch Tuesday this week. Among the visitors were William Steuben of Freeport, who talked about the conditions in that section and the president of the Marketmens Association, who spoke with a view to bringing about a better feeling between the marketmen and retail meat dealers. Among reports was one by Joseph Rossman on the Calfskin Association; another by David Van Gelder on the Butchers Mutual Casualty; one by Harry Kamps on the meeting of the executive committee of the state association, and a report from president Jack Hanna and business manager John Harrison on the luncheon tendered Grover Whalen.

The chief subject discussed at the meeting of Brooklyn Branch Thursday of last week was the forthcoming card party, luncheon and dance to be held in the K. of C. Institute, 81 Hanson place, on October 24. Alwin Cassens was made a life member. Mr. Cassens retired from business last year, and had been a member of Brooklyn Branch since 1901.

At a business meeting of the Ladies' Auxiliary on October 10 many members who had not attended recently because of illness and other reasons were present. A card party will be held on October 24.

## LIVESTOCK AND DRESSED MEAT PRICES COMPARED

Prices of steers, lambs and hogs, Chicago, compared with wholesale and retail fresh meat prices, New York, during September, 1935:

	liv	erage price animals er 100 lbs. Chicago.	gl.	prices	age whole of carcas er 100 lbs iew York.	sses <sup>3</sup>	Composite retail price in cents <sup>3</sup> per lb. New York.		
	Sept., 1935.	Aug., 1935.	Sept., 1934.	Sept., 1935.	Aug., 1935.	Sept., 1934.	Sept., 1935.	Aug., 1935.	Sept., 1934.
Steers-									
Choice Good Medium	\$12.42 10.67 8.65	\$12.14 10.64 8.63	\$10.14 8.04 5.96	\$18.28 16.21 12.81	\$18.88 17.14 13.59	\$15.83 14.17 10.88	\$35.93 31.60 25.52	\$35.19 31.80 24.60	\$30.46 26.68 21.37
Lambs—									
Choice	9.52 9.15 8.47	8.93 8.42 7.76	6.79 6.48 6.13	18.84 17.86 16.88	17.30 16.30 15.24	15.04 13.94 12.90	$28.88 \\ 25.35 \\ 23.05$	27.49 23.68 21.16	26.60 $22.16$ $20.01$
Hogs-									
Good	11.81	11.72	7.12	25.81	25.77	18.30	31.86	30.91	23.02

<sup>1</sup>Average of daily quotations on choice steers 1100-1300 lbs., good and medium steers 900-1100 lb.; lambs 90 lb. down; hogs 200-220 lb., excluding processing tax.

 $^2$ Average of daily quotations on beef carcasses 500-600 lb., lamb carcasses 38 lb. down; hog products consisting of smoked hams, bacon, picnics, and fresh loins and lard combined in proportion to their respective yields from live weight.

<sup>3</sup>Composite average of semi-monthly retail quotations on various cuts (including lard) combined in proportion to their respective yields from live weight.





foods of Unmatched Quality

HAMS-BACON

LARD—SAUSAGE SOUTHERN ROSE SHORTENING

The Wm. Schluderberg - T. J. Kurdle Co. **Meat Packers** Baltimore, Md.

# MONEY TO BUY EQUIPMENT

Carlots

(Continued from page 13.)

rate is generally about one per cent, which might be called an insurance charge or a charge for standing by. This gives the bank a net profit of five per cent with 80 per cent of the risk taken off its hands.

Incidentally, a number of banks, finding that the 13b loans are coming along so well, may become a little more willing to loan on their own account.

Individual loans have been handled by the Federal Reserve banks in amounts as small as \$300 and in sums as large as six million dollars. money is not intended for use in starting new business enterprises, but to supply established business with cash in order to keep them functioning where personnel, business assets, and merchandising future provide a sound and reasonable basis for lending.

### RFC Loans

There is a third federal agency which may be looked to as a source of money for business. This is the Reconstruction Finance Corporation. It operates under a broader law than either the FHA or the FRB. Loans may possibly be obtained here that cannot be granted by either of the other two agencies.

Fundamentally, RFC loans may be made "to any industrial or commercial business . . . for the purpose of maintaining and increasing employment of labor." Maturities are up to five years, with special provisions in some cases to extend the period to ten years. Applications for such loans go direct to the district office of the RFC and then pass through Washington for investigation and approval.

The distinction between these various agencies should be made clear. For cases involving the buying of equipment, applications should be made through agencies approved by the Federal Housing Administration.

When it is additional working capital that is needed, the borrower will take advantage of the Federal Reserve bank system.

When neither of these agencies serves the particular purpose in mind, the ap-

proach will be to the Reconstruction Finance Corporation.

Barrel Lots

#### CAN'T BAR INSPECTED MEAT

City of Dallas, Tex., was recently refused a rehearing on an injunction restraining it from interfering with sales and delivery in Dallas of meat products from a Fort Worth packing company. Before the injunction was granted Dallas authorities had prevented delivery by the Fort Worth firm of large orders of meat, on the ground the meat had not been inspected by the city health department. The state appeals court held Dallas could not exclude products if they were inspected under standards equivalent to those prescribed by the U.S. Department of Agriculture for interstate packers.

# SEPTEMBER FRESH MEAT PRICES COMPARED

#### New York

Wholesale fresh meat prices for September, 1935, with comparisons:

september,	1900, With	comp	Jarison	15.
			Aug., 1935.	
	BEEF.			
Steers-				
300-500 lbs.,	Choice		\$18.58 16.81	\$15.33 13.65
	Medium Common	10.60	13.56 $10.71$	10.62 8.00
500-600 lbs.,	Good	16.02	18.68 16.99	15.36 13.65
200 E00 H	Medium Common	10.60	13.59 10.84	10.88 8.08
600-700 lbs.,	Good Medium	16.21	18.88 17.14 13.82	15.83 14.17 11.43
700 lbs. up,		18.29	19.15 17.35	15.94 14.27
Cow-	Good Medium	12.16	12.55 11.24	9.90
	Common	9.64	9.74	7.04
VEAL	AND CALF	CARUA	SSES.	
Veal—t	Good	16.11	17.10 15.68	14.62 13.12 10.96
	Medium Common		14.25 $12.95$	9.35

LAMB AND MUTTON.

Skin on.

38 lbs. down,

Lamb-

Choice .... Good .... Medium ... Common ... Choice .... Good .... 18.84 17.86 16.88 15.45 18.84 17.86 16.88 15.45 18.39 39-45 lbs... Good .. Medium 46-55 lbs., Mutton (ewe) 70 lbs. down:

Good . . . . 9.99 Medium . . 8.58 Common . . 7.26 FRESH PORK. Hams, 10-14 lbs. av. 23.35
Loins, 8-10 lbs. av. 25.89
10-12 lbs. av. 25.89
12-15 lbs. av. 24.00
16-22 lbs. av. 21.25
Shoulders, N. Y. style,
skinned, 8-12 lbs. av. 20.97
Pienies, 6-8 lbs. av.
Butts, Boston style,
4-8 lbs. av. 24.35 23.92 25.58 24.68 22.56 20.05 

Chicago

Wholesale fresh meat prices for September, 1935, with comparisons:

	Sept., 1935.	Aug., 1935.	Sept 1934
	BEEF.		
Steers-	2.2.2.2		
300-500 lbs	Choice\$17.52	\$18.20	\$14.2
	Good 15.41	16.54	12.5
	Medium 12.18	13,45	10.4
	Common 9.95	10.82	7.5
500-600 lbs.,	Choice 17.52	18.20	14.5
*** *** ****	Good 15.41	16.54	12.9
	Medium 12.18	13.45	10.4
	Common 9.95	10.82	8.6
600-700 lbs.,	Choice 17.59	18.22	14.8
000 100 1000	Good 15.56	16.54	13.7
	Medium 12.55	13.88	11.4
700 lbs. up.	Choice 17.65	18.25	15.4
	Good 15.88	16.76	14.3
Cow-	Good 11.29	11.74	9.5
	Medium 9.80	10.24	7.5
	Common 8.80	9.04	6.8
VEAL	AND CALF CARCA	SSES.	
Veal-1	Choice 16.42	15.70	12.7
	Good 15.40	14.42	11.0
	Medium 14.23	13.14	10.4
	Common 13 03	11 91	9.5

1Skin on.

Calf-1

_				
L	AMB AND MU	TTON		
amb				
38 lbs. down,	Choice Good Medium	16.68	16.98 15.98 14.86	14.33 13.36 12.25
39-45 lbs.,	Common Choice Good Medium	14.56 17.69 16.68	13.51 16.78 15.78 14.76	10.90 14.33 13.30 12.22
46-55 lbs.,	Common Choice Good	14.56 $17.25$	13.51 16.00 15.12	10.96 13.86 13.26
futton (ewe) 7	Good Medium Common	9.38 8.38 7.38	9.48 8.48 7.48	7.1 6.1 5.1
	FRESH PO	RK.		
Iams, 10-14 lb Joins, 8-10 lbs 10-12 lbs.	s. av av	26.01	23.09 25.94 24.75	16.6 17.2 17.1

10-12 lbs. av. 22.78
12-15 lbs. av. 22.77
16-22 lbs. av. 18.76
Shoulders, N. Y. style,
skinned, 8-12 lbs. av. 19.85
Plenics, 6-8 lbs. av.
Butts, Boston style,
4-8 lbs. av. 23.13
Spareribs, half sheet 16.93 14.79 11.90 13,42

# UNITED DRESSED BEEF COMPANY J. J. HARRINGTON & COMPANY

City Dressed Beef, Lamb and Veal, Poultry

Oleo Oils Stearine Tallows

Stock Foods Calf Heads Cracklings

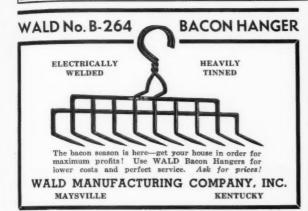
**Pulled Wool** Pickled Skins Packer Hides

Calf Skins Cattle Switches

# Selected Beef and Sheep Casings

43rd & 44th Streets First Ave. and East River **NEW YORK CITY** 

Telephone Murray Hill 4-2900





# Great Lakes Stamp & Mfg. Co.

Precision Made Branding and Marking Devices

Electric Ink Branders for Sau-sage and Smoked Meats.

1800 N. Francisco Ave. CHICAGO, ILL. Gas and Air Heated Burning Brands

Electric Ink Roll-er Carcase Brand-ers for Beef and Lamb

Write for catalogue

Sewed Casings

Manufactured Under Sol May Methods by the Pioneers

of Sewed Sausage Casings

Hog Bungs

Hog Bung Ends

Beef Middles

Rounds

Bladders

# TO SELL YOUR PRODUCTS

=in Great Britain=

communicate with

STOKES & DALTON, LTD.

Leeds, 9

ENGLAND

PATENT Casing Company

617-23 West 24th Place

Chicago, Illinois

# THE CUDAHY PACKING CO. Importers and Exporters of

Selected Sausage Casings

221 North La Salle Street

Chicago, U.S.A.

# Harry Levi & Company, Inc.

Importers and Exporters of

Sausage Casings

625 Greenwich Street NEW YORK, N. Y.

723 West Lake Street CHICAGO, ILL.

The First 100 Yards are the Hardest

Try one of ours to appreciate "Casings by Mongolia

MONGOLI IMPORTING CO. INC.

274 Water St., New York City

Week ending October 19, 1935

Page 47

16.98 15.98 14.86 13.51 16.78 15.78 14.76 13.51 16.00 15.12

lity

e Co.

ction was

had preorth firm ne ground ed by the

state ap-

d not exinspected to those rtment of ckers.

ED

rices for risons: ug., Sept. 1935. 1934.

\$14.25 10.40 7.98 14.25 12.90 10.44 8.65 14.90 13.78 11.46 15.41 14.31 9.25 7.95 6.86 18.20 16.54 13.45 10.82 18.20 16.54 13.45 10.82 16.54 13.82 16.54 13.82 16.76 11.74 10.24

SES.

15.70 14.42 13.14 11.81

Md.

23.09 25.94 24.75 22.00 18.00 16.69 17.21 17.14 14.79 11.90 13.42 19.61

24.31 15.95 16.32 10.83

ovisioner

# CHICAGO MARKET PRICES

WHOLESALE FRESH M	EATS	Fresh Porl	r, etc.	
Carcass Beef.		Pork loins, 8@10 lbs. avg.	@25	@16
Week ended	Cor. week,	Picnic shoulders Skinned shoulders	@19 @19	@10 @11½
Prime native steers- Oct. 16, 1935.	1934.	Tenderloins	@40 @18½	@30 @10
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	13 @14 13 @14 14 @15	Back fat	@19 @24	@13 @1314
800-1000	14 @15	Boneless butts, cellar trim.	@28	@17
400- 600	111/2@121/2	2@4 Hocks	@14 @14	@ 9
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	111/2@121/2 13 @131/2 131/2@14	Tails	@ 8 @14	@ 3
Medium steers-		Blade bones Pigs' feet Kidneys, per lb.	6016	@10
400- 600	10%@11%	Kidneys, per lb	@ 7 @13	@ 4
800-4000	1346@1446	Brains	@16 @10	@ 6
Cows, 400-600 8% @11	11 ½ @ 12 ½ 5 ¼ @ 8 @ 18	Ears	@ 7 @11	@ 5 @ 7
400   600	@ 10	Heads	@10 @ 7	@ 6
Beef Cuts.				
Steer loins, prime unquoted	unquoted @36	DOMESTIC S		
Steer loins, No. 2 @30 Steer short loins, prime unquoted	(a) 28 unquoted	(Quotations cover		G000/
Steer short loins, No. 1 @43	@48 @33	Pork sausage, in 1-lb. carton Country style sausage, fresh Country style sausage, fresh Country style sausage, smoke	in link	@33¾ @27¾
Steel form ends (mps) War	@ 24	Country style sausage, fresh Country style sausage, smoke	in bulk	@25 4 @29 4
Steer loin ends, No. 2 @23 Cow loins	@23 @16			@25% @22%
Cow loins	@19 @13	Frankfurters in hog casings. Bologna in beef bungs, choic Bologna in beef middles, cho	e	@19 1/2 @20
	unquoted @22	Liver sausage in beer round		@1814
Steer ribs, No. 1	@20 @10	Liver sausage in hog bungs. Smoked liver sausage in hog	bungs	@2214
Cow ribs, No. 3 @ 9	60 0	New England luncheon speci	alty	@20%
Steer rounds, No. 1 (2) (3) Steer rounds, No. 1 (2) (3) Steer rounds, No. 2 (3) (4) Steer chucks, prime unquoted (3) Steer chucks, prime unquoted (3) Steer chucks, prime (4) (3) (4) (4) (4) (5) (5) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	@111/2	Minced luncheon specialty, c	holce	@21%
Steer chucks, prime unquoted	@11 unquoted	Tongue sausage		@211/2
Steer chucks, No. 1 (210	@ 9	Souse Polish sausage		@22%
Cow rounds	600 2556	DRY SAU	CACE	
Steer plates	@ 67 @ 914 @ 5			
Medium plates         @12           Briskets, No. 1         @16           Steer navel ends         @10½	@13 @ 7	Cervelat, choice, in hog bun Thuringer cervelat		@41
	@ 5	Holsteiner		@30 @28
	@ 7	B. C. salami, choice Milano salami, choice, in ho	e hunes	@39 @43
Hind shanks	@70 @55	B. C. salami, new condition Frisses, choice, in hog middl		@23
Sirioin butts, No. 1 @30 Sirioin butts, No. 2 @19	@28 @18	Genoa style salami		@47
Sirioin butts, No. 1	@65 @55	Pepperoni		@37 @24
Rump butts @15½ Flank steaks @22	@21 @18	Capicola		@53 @38
	@ 8	Virginia hams		@401/2
Insides green 6@8 ths . @15	@ 7 @ 81/2	SAUSAGE MA	ATERIALS	
Outsides, green, 5@6 lbs. @131/2 Knuckles, green, 5@6 lbs. @13	@ 7 @ 7	(F.O.B. CHI	CAGO.)	
Beef Products.		Regular pork trimmings Special lean pork trimmings	18	@18¼ @20½
Brains (per lb.) @ 9 Hearts @12	@ 7 @ 6	Extra lean pork trimmings. Pork cheek meat		@211/2
Hearts	@16 @18	Pork hearts		@111/2
Ox-tail, per lb	@ 7	Pork livers Native boneless bull meat (1	neavy)	@14
Tongues         @21           Sweetbreads         @20           Ox-tail, per lb.         @10           Fresh tripe, plain         @10           Fresh tripe, H. C         @12½           Livers         @18	@ 8 @13	Boneless chucks		@10 @10
Kidneys, per 10 (#11	@ 8	Doof tuimmings	0	@ 01/
Veal.		Beef themings Dressed canners, 350 lbs. ar Dressed cutter cows, 400 lbs	d up 7	14 @ 71/2 8 @ 8
Choice carcass16 @17	12 @13	Dr. bologna bulls, 600 lbs. a Pork tongues, canner trim,	nd up	@ 8 @13
Good carcass	10 @11 12 @15	Tork tongues, camer trim,	S. I	(12, 13)
Good racks	9 @10 5 @ 6	SAUSAGE	IN OIL	
Veal Products.		Bologna style sausage, in b	eef rounds-	
Brains, each @10 Sweetbreads @35	7 @ 8	Small tins, 2 to crate Frankfurt style sausage in s	heep casings-	
Can livers (go)	@25	Small tins, 2 to crate Smoked link sausage, in hog		\$7.50
Lamb	644	Small tins, 2 to crate		\$6.75
Choice lambs	@13 @11	BARRELED POR	Z AND RE	EF
Medium saddles	@ 15 @ 13		L THE DE	
Choice fores	@11 @ 9	Mess pork, regular Fumily back pork, 24 to 34	pieces	$@36.00 \\ @37.50$
Lamb fries, per lb	@26	Fumily back pork, 24 to 34 Family back pork, 35 to 45 Clear back pork, 40 to 50 Clear plate pork, 25 to 35 Lean pork	pieces	@37.00 @37.50
Lamb kidneys, per lb @20	@ 15	Clear plate pork, 25 to 35	pieces	@31.50
Mutton.		Brisket pork		@37.00
Heavy sheep	@ 4	Plate beef Extra plate beef, 200-lb. b	bls	$@25.00 \\ @26.00$
Light sheep @ 9 Heavy saddles @ 9	@ 6			

# DRY SALT MEATS

Clear bellies	s. 18@2	20 lbs	S		@194
Clear bellies					@194
Rib bellies,					6218
Fat backs,	10@12	lbs.		******	601714
Fat backs,					@18%
Regular pla	tes				@15%
Jowl butts				*****	@164

# WHOLESALE SMOKED MEATS

ALTO TOPOLITED DISCOURS TATEL	112
Fancy reg. hams, 14@16 lbs. parchment paper271	600
Fancy skd. hams, 146016 lbs, parchment	- 4
paper271/2	6 60 2814
Standard reg. hams, 14@16 lbs., plain. 26	@27
Picnics, 4@8 lbs., short shank, plain2114	@221
Pienics, 4@8 lbs., long shank, plain2014	@211
Fancy bacon, 6@8 lbs., parchment paper 311	@2017
Standard bacon, 6@8 lbs., plain30	631
No. 1 beef ham sets, smoked—	-
Insides, 8@12 lbs25	@26
Outsides, 5@9 lbs22	@23
Knuckles, 5@9 lbs23	@24
Cooked hams, choice, skin on, fatted	@40
Cooked hams, choice, skinless, fatted	@42
Cooked picnics, skin on, fatted	@3114
Cooked picnics, skinned, fatted	@311/4
Cooked loin roll, smoked	@48 "

#### LARD

Prime steam, cash, Bd. Trade	@	814.45
Prime steam, loose, Bd. Trade	@	14.50h
Refined lard, tierces, f.o.b. Chgo	@	1614
Kettle rend., tierces, f.o.b. Chgo	a	16%
Leaf, kettle, rendered, tierces,	-	14
f.o.b. Chicago	@	1714
Neutral, in tierces, f.o.b. Chicago.	@	16%
Compound veg., tierces, c.a.f	@	12%

## OLEO OIL AND STEARINE

Extra	oleo	oil								.12146	13
Prime	No.	2 oleo	oil.							.12 6	1214
Prime	oleo	stear	ine.	ed	lble					.11 6	9916

# TALLOWS AND GREASES

Edible tallow	9%@ 9%
Prime packers' tallow	
No. 1 tallow, 10% f.f.a	614@ 6%
Special tallow	7 @ 74
Choice white grease	814 @ 814
A-White grease, maximum 4% acid	714 @ 714
B-White grease, maximum 5% acid	6% @ 7
Yellow grease, 10@15%	
Brown grease, 40% f.f.a	51/2 5%

## ANIMAL OILS

Prime edible	@19
Prime inedible	@134
Headlight	@134
Prime W. S	Q13
Extra W. S	@124
Extra lard oll	@124
Extra No. 1	@11
No. 1 lard oil	@10%
No. 2 lard oil	@10%
Acidless tallow	@11
20° neatsfoot	@16%
Pure neatsfoot	@134
Special neatsfoot	@13
Extra neatsfoot	@114
No. 1 neatsfoot	@114
Oil weights 71/2 lbs. per gallon. Barrels about 50 gals. each. Prices are for oil in	contain barrels.

## VEGETABLE OILS

Urude cottonseed oil, in tanks, 1.o.b.	
Valley points, prompt @ 91	
White, deodorized, in bbls., f.o.b. Chgo.1146113	
Yellow, deodorized	í
Soap stock, 50% f.f.a. f.o.b. mills 1%@ 2	
Soya bean oil, f.o.b. mills 8.0@ 8.	
Corn oil, in tanks, f.o.b. mills @ 95	
Cocoanut oil, seller's tanks, f.o.b. coast. 4%@ 49	
Refined in bbls., f.o.b. Chicago11 @111	4

# **OLEOMARGARINE**

1			margarine,		
3	cartons,	rolls or p	prints, f.o.b.	Chicago.	@16 @13
			f.o.b. Chica		@15

# **PURE VINEGARS** A. P. CALLAHAN & COMPANY 2407 SOUTH LA SALLE STREET CHICAGO, ILL.

Heavy sheep
Light sheep
Heavy saddles
Light saddles
Light sounds
Heavy fores
Light fores
Mutton legs
Mutton stew
Sheep tongues, per lb
Sheep heads, each

@ 4 @ 6 @ 9 @ 6 @ 10 @ 8 @ 12 @ 10

VINEGAR PICKLED PRODUCTS

 Pork feet, 200-lb. bbl.
 20.25

 Lamb tongue, short cut, 200-lb. bbl.
 45.00

 Regular tripe, 200-lb. bbl.
 20.00

 Honeycomb tripe, 200-lb. bbl.
 23.00

 Pocket honeycomb tripe, 200-lb. bbl.
 25.00

@194	
@19% @18 @171, @18% @15% @161,	Nitr 1 3 Salt
EATS	Di Sn M
271/2@281/2	Dbl.
27 <sup>1</sup> 4 @ 28 <sup>1</sup> 4 26 @ 27 21 <sup>1</sup> 4 @ 22 <sup>1</sup> 4 31 <sup>1</sup> 4 @ 32 <sup>1</sup> 4 30 @ 23 <sup>1</sup> 4	Salt Gr Mo Mo Ro
30 @31 * 25 @26 22 @23 23 @24	Suga Re
23 @24 @40 @42 @314 @314	Se St Pack f. Pack f.
@\$14.45 @ 14.50b	(I
@ 16% @ 16%	Alls) Re Chili Chil Clov
@ 174 @ 164 @ 124	Za Za
INE	Ging Ai Mac
121/2@13 12 @121/2 11 @11/2	Ea E. Musi
ES	Nutr Ea E.
9% @ 9% 7% @ 7% 6% @ 6%	Papi
814 @ 814	Huni Pepi Pepi Ped
6% @ 7 6% @ 6% 5% @ 5%	Pepi Pepi Red Pepi Bi Bi W
<b>Q19</b>	w w
@1314 @1314 @13 @124	Care
@12¼ @11	Cars Cele Com Cori Cori
@104 @11	Mus
@134 @13	Mar
@11% els contain in barrels.	Sage
	(I Beei
@ 9% 11%@11% 11%@11%	
8.00 8.2	
4%@ 4% 11 @11%	
@16 @13 @15	Drie
-23.	Hog
s	
ANY	
	Ash Ash Oak
	Oak Whi Red
	Whi

visioner

CURING MATERIAL		VEW VADE 4
Nitrite of soda (Chgo, warehouse	wt. Sacks	ZEW YORK W
stock): 1 to 4 bbls. delivered	8.9	LIVE CATTLE
saltpeter, 1 to 4 bbis, f.o.b. N. Y.  bbl. refined granulated 6.3  small crystals 7.  Medium crystals 7.  Large crystals 7.  Large crystals 3.6	5 6.1 5 7.1	Steers, good 1,300-1,558-lb. grassers.\$ 9.40@ 9.50
Small crystals	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	5         Steers, good 1,300-1,558-lb. grassers.\$ 9.40@ 9.50           5         Steers, medium, 1,243-1,314 lbs.         8.50@ 9.15           0         Cows, common and medium.         4.75@ 6.25           5         Cows, cutter and low cutter.         3.00@ 4.50
Large crystals	21/2 3.2	LIVE CALVES
IDS. OHLY, L.O.D. Chicago:		Voctory sheles A CARRO
Granulated Medium, air dried Medium, kiln dried Rock	9.49	Vealers, choice
Sugar- Raw sugar, 96 basis, f.o.b. New C		LIVE LAMBS
leans 00 back	(0.3.2)	Lambs, common 6.00@ 6.50
Second Sugar, 50 July 18 Jundard gran, f.o.b. refiners (2%) Packers' curing sugar, 100 lb. bas f.o.b. Reserve, La., less 2%	(8,	
	@4.5	Hogs, 195-lb. aver., choice and good\$ @11.00
SPICES (Basis Chicago, original bbls., bags	or bales )	DRESSED BEEF
Wi	ole. Ground	City Danced
Allspice Prime Resifted Chili Pepper, Fancy Chili Powder, Fancy	9 10½ 9½ 11	City Dressed.
Chili Pepper, Fancy	24	Choice native light 10 @20
Madagascar	14 17	Western Dressed Beef.
Cincer Jamaica	15 18 18 201/	Native steers 600@800 lbs
Mace Fancy Banda	10 12 65 69	Native choice yearlings, 440@600 lbs16 @171/2
East India E. I. & W. I. Blend	60 64 59	Common to fair cows
No. 1	24	
East India	24	BEEF CUTS
Panrika, Extra Fancy	18	Western. City. No. 1 ribs24 @26 25 @27
Fancy	23	No. 2 ribs
Hungarlan Pepina Sweet Red Pepper Pepper, Cayenne Red Pepper, No. 1	261/	No. 1 loins30 @32 32 @36 No. 2 loins26 @28 28 @30
Red Pepper, No. 1 Pepper, Black Aleppy	io 16 111	No. 3 loins
Black Lampong	8 9½ 10½ 12½	No. 2 hinds and ribs18 @20 18 @20 No. 1 rounds @17 17 @18
Red repper, No. 1 Pepper, Black Aleppy Black Lampong Black Tellicherry White Java Muntok White Singapore	14 15½ 13½ 15	No. 2 rounds
SEEDS AND HERB	. 14	No. 2 rounds   @16   @16   @16   No. 3 rounds
	Ground fo	No. 3 chucks
Casawar Sond	e. Sausage. 10½ 12½	Rolls, reg. 6@8 lbs. avg
Celery Seed	24 29 151/ <sub>2</sub> 18	Tenderloins, 5@6 lbs, avg. 50 @60
Coriander Morocco Bleached Coriander Morocco Natural No. 1 Mustard Seed, Cal. Yellow	8 81	Shoulder clods
American	716 91	DRESSED VEAL
Marjoram, French	30 34 11 14	Good
Sage. Dalmation Fancy Dalmation No. 1 Fancy	9 11 81/4 101/	Medium18 @19
SAUSAGE CASING	S	DECCED CHEED AND LAND
(F. O. B. CHICAGO.)		DRESSED SHEEP AND LAMBS
(Prices quoted to manufacturers of Beef Casings:		Lambs, prime to choice
Domestic rounds, 180 pack Domestic rounds, 140 pack Export rounds, wide	@26 @35 @50	Lambs, medium     17 @18½       Sheep, good     10 @12       Sheep, medium     7 @10
Export rounds, medium Export rounds, narrow	@33	DRESSED HOGS
No. 1 weasands	@04	Hogs, good to choice\$19.75@20.50
No. 2 weasands	@09 @05	
No. 2 bungs. Middles, regular Middles, select, wide, 2@2½ in. diam. Middles, select, extra wide, 2½ i	@35	FRESH PORK CUTS
Middles, select, extra wide, 214 i	@50 n.	Pork loins, fresh, Western, 10@12 lbs. 26     @27       Pork tenderloins, fresh     35     @36       Pork tenderloins, frozen     30     @32       Shoulders, Western, 10@12 lbs. avg     20     @21       Butts, boneless, Western     25     @26       Butts, regular, Western     24     @25       Hams, Western fresh, 10@12 lbs. avg     24     @25       Picnic hams, Western, fresh, 6@8 lbs.     average     18     @19
		Pork tenderloins, frozen         .30 @32           Shoulders, Western.         .0012 lbs. avg
Dried bladders: 12-15 in. wide, flat. 10-12 in. wide, flat. 8-10 in. wide, flat. 6-8 in. wide, flat. Hog casings:	85@90	Butts, boneless, Western
8-10 in. wide, flat	50	Hams, Western. fresh, 10@12 lbs. avg.24 @25 Picnic hams, Western, fresh, 6@8 lbs.
Hog casings:	20	average
Narrow, per 100 yds Narrow, special, per 100 yds	2.50	Pork trimmings, regular 50% lean21 @22 Spareribs
Medium, regular Wide, per 100 yds	2.34	SMOKED MEATS
Extra wide, per 100 yds Export bungs	1.25	Pagular hama 9@10 the area
Medium prime bungs		Regular hams, 10@12 lbs. avg28 @29
Hog casings:  Narrow, per 100 yds.  Narrow, special, per 100 yds.  Medium, regular  Wide, per 100 yds.  Extra wide, per 100 yds.  Export bungs  Large prime bungs.  Medium prime bungs.  Small prime bungs.  Middles, per set.  Stomachs	10	Skinned hams, 10@12 lbs. avg
		Skinned hams, 16@18 lbs. avg
		Picnics, 4@6 lbs. avg
Ash pork barrels, galv. hoops 1. Oak pork barrels, black hoops 1	321/2@1.35	City pickled bellies, 8@12 lbs, avg24 @26 Bacon, boneless, Wastern
White oak ham tierces 1	221/4@1.25 021/4@2.05	Bacon, boneless, city
Ash pork barrels, black hoops	774.@1.80	Regular hams, 8@10 lbs, avg.         28         @29           Regular hams, 10@12 lbs, avg.         28         @29           Revolar hams, 12@14 lbs, avg.         28         @29           Skinned hams, 12@14 lbs, avg.         284,@294,           Skinned hams, 12@14 lbs, avg.         274,@294,           Skinned hams, 18@20 lbs, avg.         274,@294,           Picnics, 4@6 lbs, avg.         23         234,           Picnics, 6@8 lbs, avg.         23         202           City pickled bellies, 8@12 lbs, avg.         24         226           Bacon, boneless, Western.         344,6034,46           Bacon, boneless, city.         334,6034,46           Rollettes, 8@10 lbs, avg.         22         22           Roffertense, light.         23         24           Roef tongue, leavy.         25         @27
,	75 KL 1.00	2005 tongue, neary
127 1 11		

# <u>K MARKET PRICES</u>

LIVE CATTLE	FANCY MEATS
cood     1,300-1,558-lb.     grassers.\$     9.40@     9.50       nedium,     1,243-1,314     lbs     8.50@     9.15       nmon and medium     4.75@     6.25       tter and low cutter     3.00@     4.50	Fresh steer tongues, untrimmed.         14c a pound           Fresh steer tongues, l. c. trimmed.         28c a pound           Sweetbreads, beef         35c a pound           Sweetbreads, veal         70c a pair           Beef kidneys         15c a pound           Mutton kidneys         4c each           Livers, beef         29c a pound           Oxtalis         16c a pound
choice     \$ @12.50       medium     @ 7.00       common     @ 6.00	Beef hanging tenders
	BUTCHERS' FAT

E LAMBS		DOTOILLID I'M
noice	6.50	Shop fat         @2.50 per cwt           Breast fat         @3.25 per cwt           Edible suet         @5.00 per cwt           Inedible suet         @3.50 per cwt
VE HOGS		GREEN CALFSKINS

	5-9	91/4-121/2	121/2-14	14-18	18 up
Prime No. 1 veals	18	2.30	2.50	2.55	3.00
Prime No. 2 veals	17	2.15	2.35	2.40	2.75
Buttermilk No. 1	15	2.00	2.20	2.25	
Buttermilk No. 2	14	1.90	2.10	2.15	
Branded grubby	9	1.20	1.35	1.40	1.67
Number 3	9	1.20	1.35	1.40	1.65

																E	er to
Round shine	s, heav	y															.\$75.0
	light					* 1											. 60.0
Flat shins,																	
	light	٠						٠					٠		٠		. 55.0
White hoof	8																. 75.0
Black and	striped		h	00	f	S.		ï									. 40.0

PONICE AND HOOPE

BUTTER			
Cl	icago.	New	York.
Creamery (92 score) Creamery (90-91 score)26 Creamery firsts (88-89	$@27 \\ @26\frac{1}{2}$		@281/4
score)25	@251/2		
EGGS.			
Extra firsts	4@27	261/2	@2834 @29
LIVE POUL	TRY.		
Fowls11 Broilers		15 18	$@23 \\ @23$
Springs, light	6@191/2		
Turkeys		15	@25 @18 @16
DRESSED PO	ULTRY		
Fryers, 31-42. fresh22 Roasters, 43-54, fresh22 Roasters, 55 & up, fresh.24 Fowls, 31-4719 48-59221	@211/2	251/4 201/4	@231/2 @24 @261/4 @221/4 @25

BUTTER	AT F	VE N	TARK	ETS	
Wholesale pric	es of 92	score b	utter a	t Chi	cago.
New York, Bos cisco, week ende	ton, Phila d Oct. 10	adelphia . 1935:	, and	San	Fran-
Oct.		7	8	9	10
Chicago N. Y. Boston Phila. San Fran.	27¼ 27¼ 28 28 28¼ 28¼	271/4	26¼ 27⅓ 28¼ 28⅓ 29⅓	26½ 27½ 28¼ 28½ 30	261/ 271/ 281/ 281/ 30
Wholesale pri- lots-90 score a	t Chicago	:		alized	
	26 26	26	26	26	261/
Receipts of bi				_	_
This week.		Last year.	-Sin	ce Jar	934
Chicago . 37,000 N. Y 36,953 Boston . 15,120 Phila 12,758	36,201 1 40,552 1 14,356 1	Holiday Holiday	2,717,8 2,734,8 964,0	14 He	olida; olida; olida;
Total 101.831	106,723	Holiday	7.336.1	38 H	olida
Cold storage					
Oct	In O		on hand oct. 11.	wee	ame k da; year
	5,580 345 1,659 55	.344 13 .763	7,295,83 5,967,96 5,283,74 3,441,73	19 Ho 10 Ho 11 Ho	olida olida olida olida
-	-	-		_	

Total .....291,078 713,488 72,989,239 Holiday

# CLASSIFIED ADVERTISEMENTS

Advertisements on this page, \$3.00 an inch for each insertion. Position Wanted, special rate, \$2.00 an inch for each insertion. Minimum Space 1 inch, not over 48 words, including signature or box number. No display. Remittance must be sent with order.

# **Position Wanted**

#### Profit in All-Beef Sausage

Scarcity and high prices of pork have hurt sausage profits. Did you know you could make all-beef sausage products and increase your margins? Expert on quality sausage and specialties who can do this is now available, W-151, THE NATIONAL PROVISIONER. 407 S. Dearborn St., Chicago.

Experience for Sale

Experience for Saile
Middle-aged man, 25 years' experience, wants
position. Well recommended, steady. Has been
superintendent. Knows time-study, efficiency
work, plant council, etc.; killing, cutting, sausage
manufacture. Foreman in most departments. Has
new product and operating economy standards.
Add new blood to organization. Experience
Middle West and Pacific Coast. Results guaranteed. W-148. THE NATIONAL PROVISIONER,
407 S. Dearborn St., Chicago.

# First-Class Sausagemaker

Position wanted by first-class sausagemaker with many years' experience as foreman and sausagemaker. Will do the work as well as supervise, if necessary. W-149, THE NATIONAL PROVISIONER. 407 S. Dearborn St., Chicago, Ill.

# Sausage Foreman

Reliable young man with 20 years' practical experience in sausage manufacturing, both U. S. experience in sausage manufacturing, both U. S. and Europe, and several years' actual experience as sausagemaker. Ability to make complete line of quality sausage, loaves, etc., from any materials: fully capable of giving satisfactory results. W.141. THE NATIONAL PROVISIONER, 300 Madison Ave., New York City.

# Sausage Foreman

Expert on quality sausage and special-Expert on quality sausage and special-ties, including Kosher line. Long experi-ence on both quality and price products. Will guarantee to produce results. Age 40, married. Good, clean record. W-140, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

# Sausage Foreman

Can you use volume business plus quality line of sausage and specialties? I can produce this for you quickly and profitably. Thoroughly experienced with old and modern methods. Age 40, married, dependable, good references. W-147, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

# Your Sales Problems

Your sales problems can be solved. The time to prepare for new outlets is before livestock receipts increase production and find us looking for a new market. Your sales program must be changed and your salesmen given a new selling technique. Sales executive with 18 years' experience in packinghouse sales promotion and contact with and training of salesmen is now available; car routes and branch houses. W-142, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

Make your wants known through these little ads, with the big pull.

# **Equipment For Sale**

# Packinghouse Equipment for Sale

Item Quan-

240.	4030	
1	2	5 ft. x 10 ft. Laabs cookers, each with 25-h.p. motor, percolator and vacuum pump.
2	2	300-ton Anco No. 614 hydraulic presses each with steam hydraulic pump.
3	1	No. 1 V. D. Anderson Expeller with

Article.

conditioning trough and 15-h.p. motor, silent chain drive.

B Grinder with fan and cyclone col-lector and 75-h.p. motor. No. 610 "BOSS" 12-inch 15 plate filter press. 5 1

6 ft. x 9 ft. prime steam tanks each with 12 inch screw type gate valve. 1—6x8 tank as above.
1—5x9 tank as above. 6 2

No. 6 "BOSS" Hog Trolleys. 7 600 600 Wood hog gambrels.

Steam Jacketed Lard Melting Kettle, 6 ft. 2 in. inside diameter by 45 in. deep inside, with agitator for pulley drive. (40-lb, working pressure).

Lard Melting Kettle, same as above 5 ft. 0 in. inside diameter by 5 ft. 3 in. deep.

3-station, double-rod, double roller, Ham and Bacon Trees, 10 150 No. 172 "BOSS" Backfat Skinner, with 2-h.p. motor. 11 1

No. 53 "BOSS" Regular "U" De-hairer with 20-h.p. motor, capacity 225 hogs per hour. 14

"BOSS" Sr. Belly Roller with 2-h.p. motor. 16 1

17 3 No. 385 size 3 Beef Hoists.

Calf Head Holders. 18 19

No. 362 Low Frame Friction Droppers with dropper hooks and housings.

No. 90 Pulley Drive Ice Crusher. No. 456 size 166 "BOSS" Meat Grinder with 15-h.p. motor. 21

No. 176 "BOSS" Grinder with tight and loose pulleys. 22 1 23 1

43 in. Buffalo Silent Cutter with 25-h.p. motor. No. 4 Buffalo Mixer, 1,000 lb. capacity, with 10-h.p. motor. 24 1

No. 4 Hottmann Cutter and Mixer with flexible coupling ready for 50-h.p. 900 r.p.m. motor.

400 lb. capacity Randall Stuffers.

27 200 lb. Mechanical Air Stuffer.

Double (steel) Sausage Cook Box, 8 ft. long by 45 in. wide by 33 in. deep with center partition and perforated steel counter weighted lids. 28

Steam jacketed cooking kettle, 40 in. diameter by 33 in. deep inside (40 lb. working pressure).

Steam jacketed cooking kettle, 47 in diameter by 33 in, deep inside. (4 lb. working pressure).

21 U. S. Bacon Slicer.

34 1 Anco hog casing cleaning machine with 3-h.p. motor.

No. 50 Anco belly roller with 32-in. rolls and 3-h.p. motor.

4 ft. x 9 ft. direct expansion Anco lard roll with 7½-h.p. motor; also pump and draw-off line. 37 1

36-in. Band Saw with moving top table and 5-h.p. motor. 1

No. 587 Anco Viscera table, 24 ft. (in. long, 4 ft. 6 in. high with nineteer 30-in. x 30-in. Monel Metal Pans.

All the motors above for 60-cycle, 3-phase, volt, alternating current, and include stawith overload and no voltage protection.

#### FS-126.

THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

# Men Wanted

# Beef Man

Independent packer with excellent facilities is seeking the services of beef man experienced in buying and selling. Applicant should give complete information on experience, education, age, general qualifications, and past income. W-138. The National Provisioner, 407 S. Dearborn St., Chicago, Ill.

### Superintendent

Wanted, superintendent to take full charge of modern provision plant in the East. Must understand curing, smoking, manufacture of sausage, and be capable of assuming complete responsibility for all production. Only those having held similar position with independent house need apply, stating past experience in detail, names of previous employers, age, salary earned, and present compensation expected. This is an unusual opportunity to connect with progressive concern. to connect with progressive concern, whose expanding business now requires the management of a man of thorough ability and past accomplishments. W-143, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

# **Equipment For Sale**

# Slicing Machine

For sale, Model 150 U.S. electric stacker slicing machine. Never been used. FS-150, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

# **Reconstructed Sausage Machinery**

For sale, one 500-lb. "Buffalo" air stuffer; 1 No. 43-T "Buffalo" self-emptying silent cutter; 1 No. 38-B "Buffalo" silent cutter with motor; 1 No. 66-B "Buffalo" grinder with motor. Thoroughly overhauled and in perfect condition. FS-146. THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago, Ill.

#### **Packinghouse Equipment**

Having purchased the packing plant of The Lancaster Packing Company, I have all the machinery and equipment to offer for sale. Anyone interested can get com-plete list and descriptions by writing George H. Alten, P. O. Box 426, Lancaster, Object

#### **Equipment for Sale**

MACHINERY BARGAINS: 3-Mechanical Mfg. Meat Mixers, 1-M. & M. Hog, 1-Lard Filter Press, 2-Steam Tube Dryers, 6' x 35', 5—Cooking Kettles. Miscellaneous: Lard Rolls, Cutters, Rendering Tanks, Hammer Mills, Ice Machines, Boilers, Pumps, etc.

What Idle Machinery have you for sale?

CONSOLIDATED

PRODUCTS COMPANY, INC. 14-19 Park Row, New York City



# ORRELL &

General Offices OTTUMWA, IOWA

Hams, Bacon Lard, Sausage Canned Foods



Ottumwa, Iowa Packing Plants Sioux Falls, S. D. Topeka, Kans.

Beef, Pork Veal, Mutton Mince Meat



facili-f man Appli-ion on jualifi-ne Na-n St.,

full in the oking,

oking, apable ty for held house in de-age, sation tunity

ncern. quires prough W-143,

407 S.

le

elec-

hine. THE

7 S.

inery

" air empty-uffalo" "Buf-oughly FS-IR, 407

ant of have offer com-

-Me-

& M.

Steam

Ket-

Cut-

Mills,

u for

ity

ioner

t

Philadelphia Scrapple a Specialty

# John J. Felin & Co., Inc.

4142-60 Germantown Ave., Philadelphia, Pa. New York Branch: 407-409 West 13th Street

Hams Bacon Lard Delicatessen

Paradise

Brand

Hams

Bacon

Lard

**Theurer-Norton Provision** 

Company

CLEVELAND PACKERS OHIO



Liberty Bell Brand

Hams-Bacon-Sausages-Lard-Scrapple F. G. VOGT & SONS, INC.—PHILADELPHIA, PA.

PORK PRODUCTS—SINCE 1876 The H. H. MEYER PACKING CO.

Cincinnati, Ohio

# **Business Opportunities**

#### Slaughterhouse

For sale, slaughterhouse, equipment and home on two acres of land on St. Joseph River. Write: 1501 Niles Ave., St. Joseph, Mich.

## **Fully Equipped Packing Plant**

For sale or rent, modern brick 3-story packing plant, fully equipped, occupied formerly by Meyer Packing Co. Located on two raliroads, B. & O. and P. R. R. Large, pens and pasture. Can be in full operation within few hours. Will consider selling all equipment. Write H. H. Bennett, Indiana, Penn.

# Miscellaneous Wanted

# Pig Skin Strips Wanted

We will pay 8c delivered Chicago for any quantities of D. S. back strips, measuring 5 inches by 15 inches and over, suitable for tanning. Will buy for either immediate or later shipment. Telegraph or write us your offerings.

E. G. JAMES CO.

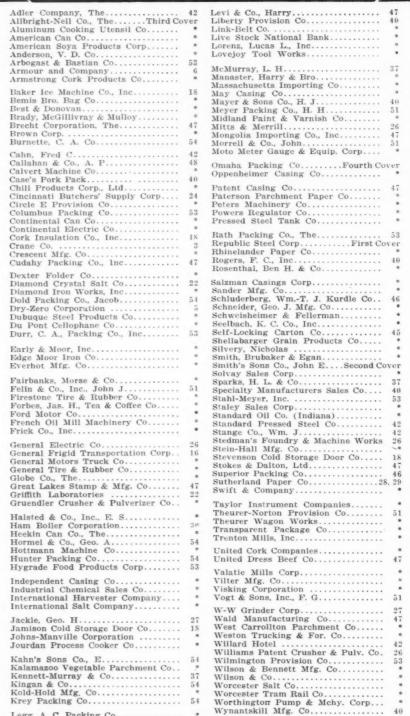
Provision Brokers. 332 S. La Salle St., Chicago, Ill.

# SELL Surplus Equipment

The classified columns of THE NATIONAL PROVISIONER offer a quick, resultful method of selling equipment you no longer need at negligible cost. Turn space-wasting old equipment into cash. List the items you wish to dispose of and send them in. THE NATIONAL Provisioner classified columns will find a buyer for them.

# INDEX TO ADVERTISERS





\*Regular Advertisers Appearing at various intervals.

Legg, A. C. Packing Co...... Levi, Berth. & Co., Inc....

While every precaution is taken to insure accuracy, we cannot guarantee against the possibility of an occasional change or omission in the preparation of this index.

Yale & Towne Mfg. Co.....





Sealed in Silver

# TRY OUR **Uriginal** WEST VIRGINIA HAM

Cooked...Smoked...Ready-to-Serve. It adds prestige to your business!

# HYGRADE FOOD PRODUCTS Corporation

30 Church Street

**New York City** 



Because Capital Brand Hams and Bacon have such fine Ravor — they are always in favor

The Columbus Packing Co.

PORK AND BEEF PACKERS

Columbus, Ohio New York Representative: M. C. Brand, 410 W. 14th St.

# C. A. Durr Packing Co., Inc.

Utica. N. Y. Manufacturers of



HAMS BACON

**FRANKFURTS** 

LARD DAISIES

SAUSAGES QUALITY Pork Products That SATISFY

# {ath's from the Land O'Corn

BLACK HAWK HAMS AND BACON

PORK - BEEF - VEAL - LAMB

Straight and Mixed Cars of Packing House Products

THE RATH PACKING CO., WATERLOO, IOWA

# Wilmington Provision Company TOWER BRAND MEATS

Slaughterers of Cattle, Hogs, Lambs and Calves

U. S. GOVERNMENT INSPECTION

WILMINGTON

DELAWARE

# Arbogast & Bastian Company

MEAT PACKERS and PROVISION DEALERS WHOLESALE SLAUGHTERERS OF

CATTLE, HOGS, SHEEP AND CALVES

U. S. GOVERNMENT INSPECTION ALLENTOWN, PA.

READY-TO-EAT MEATS . FERRIS HICKORY SMOKED HAM AND BACON

# CARLOT SHIPPERS

PORK BEEF LAMES MUTTON MEALS



Main Office and Packing Plant Austin, Minnesota

# C. A. BURNETTE CO.

CHICAGO, ILL.

- Commission Slaughterers -

# Hogs-Cattle-Calves

We Specialize in Straight Carloads of Dressed Hogs

U. S. GOVT. INSPECTION



Shippers of Straight and Mixed Cars

Pork — Beef — Sausage — Provisions

**HAMS and BACON** 

"Deliciously Mild"

New York Office—259 W. 14th St. REPRESENTATIVES

Murphy & Decker, Boston, Mass. M. Weinstein Co., Philadelphia, Pa. H. D. Amiss { Washington, D. C. Baltimore, Md.

# THE E. KAHN'S SONS CO.

"AMERICAN BEAUTY"
HAMS and BACON

Straight and Mixed Cars of Beef, Veal, Lamb and Provisions

Represented by

NEW YORK PHILADELPHIA WASHINGTON BOSTON
H. L. Woodruff W. C. Ford B. L. Wright P. G. Gray Co.
259 W. 14th St. 38 N. Delaware Av. 631 Penn. Av., N.W. 148 State St.

# Hunter Packing Company



East St. Louis, Illinois

Straight and Mixed Cars of Beef and Provisions

NEW YORK OFFICE 410 W. 14th Street

REPRESENTATIVES: Wm. G. Joyce, Boston F. C. Rogers, Philadelphia

# Kingan's

"Reliable" Brand

HAMS — BACON — LARD — SAUSAGE
CANNED MEATS — OLEOMARGARINE
CHEESE — BUTTER — EGGS — POULTRY

A full line of Fresh Pork—Beef—Veal Mutton and Cured Pork Cuts

Hides-Hair-Digester Tankage

KINGAN & Co.

PORK AND BEEF PACKERS
Main Plant, Indianapolis

Established 1845

NIAGARA BRAND

Dold

# HAMS & BACON

SHIPPERS OF STRAIGHT AND MIXED CARS OF

BEEF - PORK - SAUSAGE - PROVISIONS

BUFFALO-OMAHA-WICHITA



ANCO Patented Viscera Inspection Tables, now operating in over 150 plants, are eliminating retaining rooms and insuring quick disposition of all the products. This speed in handling and inspecting enables you to obtain higher quality in both carcasses and parts and, at the same time, reduces your labor costs. The use of pans, which can be made of either galvanized or stainless steel keeps

28

STON

TRY

isioner

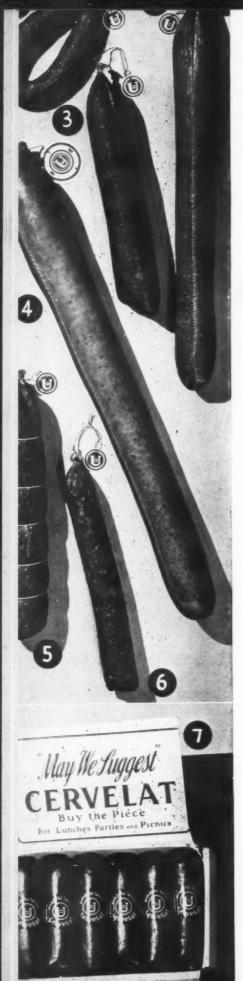
the sets of viscera apart and so eliminates contamination by other viscera that may be diseased or soiled.

The Allbright-Nell Co. has specialized on the design, and installation of Hog, Beef, and Sheep Viscera Inspection Tables for many years. Every ANCO Viscera Inspection Table installed has been designed and built to comply with all government inspection requirements.

• Our experts will be glad to plan your installation for the utmost economical and practical operation. Write us today for full details.

# THE ALLBRIGHT-NELL CO.

Eastern Office 117 Liberty Street New York, N. Y. 5323 S. Western Boulevard, Chicago, Ill. Western Office 111 Sutter St. San Francisco, Calif.





# CIRCLE U BRAND DRY SAUSAGE has stood the test of years

We all warm to the sight of an old friend. Through the years we have discovered in him all those qualities that we like the best. To us, he is a symbol of those qualities . . . We think that this is also true of our Circle U Brand Dry Sausage. It, too, has stood time's test. Its friends have come to value its fine qualities . . . not in a few weeks or months . . . but during more than fifty years.

# OMAHA PACKING COMPANY

In our complete line of Circle U Brand Dry Sausage there is a type for every taste . . . a kind for every nationality. But, whatever the variety, fine quality meats and spices will be found in every product that carries the Circle U Brand.

Here are the varieties shown on this page...
1. Holsteiner, 2. Cervelat, 3. Goteborg, 4. Thuringer, 5. Salami, 6. Farmer, 7. Display Cervelat, 8. Capicolli, 9. Genoa Salami, 10. Cooked Salami, 11. Cooked Salami in artificial casing, 12. Italian style Butts, 13. Peperoni.









INS INS

MEA